## CONSOLIDATED EARNINGS

(in millions)
Net sales and revenues:
Weyerhaeuser
Real Estate and Related Assets
Total net sales and revenues
Costs and expenses:
Weyerhaeuser:
Costs of products sold ${ }^{(1)}$
Depreciation, depletion and amortization
Selling expenses
esearch and ministrative expenses
Research and development expenses ${ }^{(2)}$
Charges for closure of facilities ${ }^{(4)}$
Charges for closure of fac
Impairment of goodwill
Refund of countervailing and anti-dumping duties
Other operating costs (income), net ${ }^{(6)(7)}$
Real Estate and Related Assets:
Costs and operating expenses
Depreciation and amortization Selling expenses
General and administrative expenses Other operating costs (income), net
Impairment of long-lived assets

Total costs and expenses
Operating income
Interest expense and other:
Weyerhaeuse
eyerhaeuser.
Interest expense incurred
Less: interest capitalized
Interest income and other
Equity in income (loss) of affiliates
Real Estate and Related Assets;
Interest expense incurred
Less: interest capitalized
Equity in income of unconsolidated entities
Earnings (loss) from continuing operations before income taxes Income taxes ${ }^{(1)(10)}$
Earnings (loss) from continuing operations
Earnings (loss) from discontinued operations, net of taxes ${ }^{(1)}$
Net earnings (loss) ${ }^{(1)}$
Basic net earnings (loss) per share
Continuing operations
Net earnings (loss) per share

Diluted net earnings (loss) per share:
Continuing operations
Discontinued operations
Net earnings (loss) per share
Dividends paid per share
Weighted average shares outstanding (in thousands)
Basic
Common and exchangeable shares outstanding at end of period (in thousands)


PRELIMINARY RESULTS - SUBJECT TO AUDIT
(1) The following adjustments were made to 2006 quarterly results to apply a new accounting pronouncement to expense planned major maintenance costs as incurred:

Cellulose Fibers
Fine Paper
Containerboard, Packaging, and Recycling
Income taxes
Net earnings (loss)


(2) The third quarter of 2006 includes a $\$ 9$ million charge related to the acquisition of OrganicID, a research and development company.
(3) The second quarter of 2006 includes an $\$ 18$ million charge related to the restructuring of the Containerboard, Packaging and Recycling business model.
(4) See detail of closure charges by segment on page 4.
(5) The first quarter of 2007 includes a charge of $\$ 22$ for the impairment of goodwill associated with Canadian wood products distribution facilities.
(6) Includes net foreign exchange gains (losses), primarily from fluctuations in Canadian and New Zealand exchange rates:


| Year-to-date |  |
| :---: | :---: |
| 2006 |  |
| $\$$ |  |
| $\$ 27$ |  |

(7) The first quarter of 2007 includes $\$ 34$ million in asset impairments related to wood products facilities. The third quarter of 2006 includes $\$ 23$ million of income related to a reduction of the reserve for hardboard The first quarter of 2007 includes $\$ 34$ million in asset impairments related to wood products facilities. The third quarter of 2006 includes $\$ 23$ million of income related to a reduction of the reserve for hardboard
siding claims and charges of $\$ 7$ million for the impairment of fixed assets related to production curtailments. The fourth quarter of 2006 includes $\$ 95$ million of income related to a reversal of the reserve for alder litigation claims.
(8) The first quarter of 2006 includes income of $\$ 8$ million related to a warranty insurance recovery
(9) The third quarter of 2006 includes a $\$ 2$ million charge related to the impairment of investments in equity affiliates.
(10) The second quarter of 2006 includes a one-time tax benefit of $\$ 48$ million related to a change in Texas state income tax law, a reduction in the Canadian federal income tax rate and a deferred tax adjustment related to the Medicare Part D subsidy
(11) Discontinued operations includes the net operating results of the operations of Fine Paper and Related Assets and the North American and European composite panels operations. The first quarter of 2007 includes a pretax gain of $\$ 682$ million and related tax benefit of $\$ 74$ million on the distribution of the fine paper business and related assets to Weyerhaeuser shareholders. The first and second quarters of 2006 include charges of $\$ 746$ milion and $\$ 3$ miliion, respectively, for the impairment of goodwill associated with the fine paper business. The third quarter of 2006 includes a pretax gain of $\$ 51$ million and related tax expense of $\$ 18$ million associated with the sale of the North American composite panels operations and an $\$ 8$ million charge to write off additional goodwill associated with the coastal British Columbia operations. The fourth quarter of 2006 includes a pretax gain of $\$ 45$ million and related tax expense of $\$ 4$ million associated with the sale of the Irish composite panels operations.

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)

## Net sales and revenues (in millions): ${ }^{(1) 2}$

Timberlands:
Logs
Other products
Wood Products: Plywood
Veneer
Composite panels
Oriented strand boar
Engineered I-Joists
Engineered solid section
Logs
Other product
Cellulose Fibers:
Pulp
Other products

Fine Paper: ${ }^{(2)}$
Pape
Coated groundwood
Other products

Containerboard, Packaging and Recycling:
Containerboard
Packaging
Recycling
Bags
Other products

Real Estate and Related Assets
Corporate and Othe
Less: sales of discontinued operations


## rters.


distribu
${ }^{(2)}$ First quarter 2007 results include 9 weeks of operations for Fine Paper and related assets, prior to the distribution of these assets to Weyerhaeuser shareholders.

## Contribution (charge) to pre-tax earnings

(in millions)
Timberlands ${ }^{(1)(2)}$
Wood Products ${ }^{(1)(2)(5)}$
Cellulose Fibers ${ }^{(1)(2)(4)}$
Fine Paper ${ }^{(1)(2)(4)(6)}$
Containerboard, Packaging and Recycling ${ }^{(1)(2)(4)(7)}$
Real Estate and Related Assets ${ }^{(2)}$ (8)
Corporate and Other ${ }^{(1)(2)(3)(9)}$


## WEYERHAEUSER COMPAN

STATISTICAL INFORMATION (unaudited)
FOOTNOTES TO CONTRIBUTION (CHARGE) TO PRE-TAX EARNING
(in millions)
(1) Closure charges by segment:

Timberlands
Wood Products
Cellulose Fiber
Fine Paper
Containerboard, Packaging and Recycling
Corporate and Other

| Q1 2007 |  | Q1 2006 |  |
| :---: | :---: | :---: | :---: |
| \$ |  | \$ | - |
|  | 3 |  |  |
|  |  |  | (1) |
|  | 2 |  | - |
|  | 2 |  | 2 |
|  | - |  | - |
| \$ | 7 | \$ | 1 |


| Q2 2006 |  |
| :--- | ---: |
| $\$$ | - |
|  | -1 |
|  |  |
|  | -11 |
|  | - |
|  |  |
| $\$$ | 17 |


| Q3 2006 |  | Q4 2006 |  |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | 1 |
|  | 10 |  | 48 |
|  | 1 |  | (3) |
|  | 3 |  | 1 |
|  | 3 |  | 4 |
|  | 26 |  | - |
| \$ | 43 | \$ | 51 |


| Year-to-date |  |
| :--- | ---: |
| $\mathbf{2 0 0 6}$ |  |
| $\$$ | 1 |
|  |  |
|  | 59 |
|  | $(3)$ |
|  | 15 |
|  | 14 |
| $\$$ | 26 |

The above closure charges include costs incurred within the company's discontinued operations.
(2) Share-based compensation charges (income) recognized by segment: Timberlands

Wood Products
Cellulose Fibers
Fine Paper
Containerboard, Packaging and Recycling
Real Estate and Related Assets
Corporate and Other

| Q1 2007 |  |  | Q1 2006 |
| :---: | :---: | :---: | :---: |
| \$ | 1 | \$ | 1 |
|  | 2 |  | 2 |
|  | 2 |  | 1 |
|  | - |  |  |
|  | 1 |  | 2 |
|  | 2 |  |  |
|  | 14 |  | 15 |
| \$ | 22 | \$ | 21 |


| Q2 2006 |  |
| :--- | :--- |
| $\$$ | - |
|  |  |
|  | - |
|  | - |
|  |  |
|  | - |
|  | $(1)$ |
|  |  |
| $\$$ |  |


| Q3 2006 |  |  |
| :--- | :--- | :--- |
| $\$$ |  | - |
|  |  | - |
|  |  | 1 |
|  |  | 1 |
|  |  | - |
|  |  | 1 |
|  |  | 3 |



| Year-to-date |  |
| :--- | ---: |
| $\mathbf{2 0 0 6}$ |  |
| $\$$ |  |
|  |  |
|  |  |
|  | 3 |
|  | 2 |
|  | 1 |
|  | 2 |
|  | 2 |
| $\$$ | 28 |

(3) Net foreign exchange gains (losses) included in Corporate and Other:

$\qquad$

## Q4 2006

Year-to-da \$ 25
(4) See detail of quarterly adjustments made to apply a new accounting pronouncement to expense planned major maintenance costs as incurred on page 2
(5) Additional Wood Products notes:
(a) The first quarter of 2007 includes charges of $\$ 22$ for the impairment of goodwill associated with Canadian distribution facilities and $\$ 34$ million in asset impairments related to wood products facilities.
(b) The third quarter of 2006 includes $\$ 23$ million of income related to a reduction of the reserves for hardboard siding claims.
(c) The third quarter of 2006 includes a $\$ 51$ million gain on the sale of the company's North American composite panels operations.
(d) The third quarter of 2006 includes charges of $\$ 7$ million for the impairment of fixed assets related to production curtailments.
(e) The fourth quarter of 2006 includes $\$ 344$ million of income from the refund of countervailing and anti-dumping duties.
(f) The fourth quarter of 2006 includes $\$ 95$ million of income related to a reversal of the reserves for alder litigation claims.
(6) Additional Fine Paper notes
(a) The first and second quarters of 2006 include charges of $\$ 746$ million and $\$ 3$ million, respectively, for the impairment of goodwill associated with the fine paper business.
(7) Additional Containerboard, Packaging and Recycling notes:
(a) The second and third quarters of 2006 include charges of $\$ 18$ million and $\$ 3$ million, respectively, related to the restructuring of the Containerboard, Packaging and Recycling business model.
(8) Additional Real Estate and Related Assets notes:
(a) The first quarter of 2006 includes income of $\$ 8$ million related to a warranty insurance recovery and income of $\$ 9$ million related to recognition of deferred income in connection with partnership restructurings.
(b) The first quarter of 2007 includes net gains on land and lot sales of $\$ 3$ million. The first, second, third and fourth quarters of 2006 include net gains (losses) on land and lot sales of $\$ 33$ million, ( $\$ 1$ ) million, $\$ 0$ and $\$ 110$ million, respectively, or $\$ 142$ million year-to-date.The fourth quarter of 2006 also includes a $\$ 28$ million gain on the sale of an apartment building
(c) The second, third, and fourth quarters of 2006 include charges for the impairment of assets of $\$ 3$ million, $\$ 14$ million, and $\$ 19$ million, respectively, or $\$ 36$ million year-to-date
(9) Additional Corporate and Other notes:
(a) The first quarter of 2007 includes a $\$ 682$ million pretax gain on the distribution of the Fine Paper business and related assets to Weyerhaeuser shareholders
(b) The third quarter of 2006 includes an $\$ 8$ million charge to write off additional goodwill associated with the coastal British Columbia operations.
(c) The third quarter of 2006 includes a $\$ 9$ million charge related to the acquisition of OrganicID, a research and development company.
(d) The fourth quarter of 2006 includes a $\$ 45$ million pretax gain on the sale of the company's Irish composite panels operations

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
Third party sales volumes: ${ }^{(1)(2)}$

Timberlands (thousands):
Logs - cunits
Wood Products (millions):
Softwood lumber - board feet
Plywood - square feet ( $3 / 88^{\prime \prime}$
Veneer - square feet (388)
Oriented strand board - square feet ( $3 / 8$ ")
Hardwood lumber - board feet
Engineered solid section - cubic feet
Logs - cunits (in thousands)
Cellulose Fibers (thousands).
Pulp - air-dry metric tons
Liquid packaging board - tons
Fine Paper (thousands): ${ }^{(2)}$
Paper - tons
Paper conv
ontainerboard, Packaging and Recycling (thousands)
Containerboard - to
Packaging - MSF
Recycling - tons
Kraft bags and sacks - tons
Real Estate and Related Assets:
Single-family homes sold
Single-family homes closed
Single-family homes sold but not closed at end of period

| Q1 |  |
| :---: | :---: |
| $\begin{gathered} \hline \text { April 1, } \\ 2007 \\ \hline \end{gathered}$ | March 26, 2006 |
| 750 | 935 |
| 1,657 | 1,921 |
| 310 | 389 |
| 57 | 61 |
| 36 | 302 |
| 942 | 1,000 |
| 89 | 103 |
| 82 | 114 |
| 7 | 9 55 |
| 594 | 651 |
| 67 | 56 |
| 461 | 753 |
| 38 | 52 |
| 318 | 511 |
| 259 | 211 |
| 17,754 | 18,342 |
| 654 | 733 |
| 25 | 20 |
| 1,684 | 1,472 |
| 976 | 1,161 |


| Q2 <br> June 25, <br> 2006 |
| ---: |
|  |
| 808 |
|  |
| 2,113 |
| 458 |
| 63 |
| 324 |
| 1,069 |
| 110 |
| 137 |
| 11 |
| 46 |
|  |
|  |
| 647 |
| 71 |
|  |
|  |
| 662 |
| 59 |
| 474 |
|  |
| 189 |
| 19,168 |
| 719 |
| 20 |
|  |
|  |
| 1,325 |
| 1,483 |


|  |
| :---: |
| Sept. 24, 2006 |
| 850 |
| 1,974 |
| $\begin{array}{r}437 \\ 48 \\ \hline\end{array}$ |
|  |  |
|  |
| 100110 |
|  |  |
|  |
|  |
| 62572 |
|  |  |
|  |
|  |
| 59462 |
|  |  |
|  |
|  |
|  |
| 678 |
| 22 |
|  |
| 906 |
| 1,439 |


| Q4 | Year-to-date |
| :---: | :---: |
| Dec. 31, 2006 | Dec. 31, $2006$ |
| 843 | 3,436 |
| 1,863 | 7,871 |
| 379 | 1,663 |
| 43 | 215 |
| 37 | 802 |
| 1,038 | 4,096 |
| 99 | 412 |
| 95 | 456 |
| 7 | 36 |
| 42 | 169 |
| 698 | 2,621 |
| 76 | 275 |
| 693 | 2,749 |
| 64 | 234 |
| 485 | 1,932 |
| 254 | 856 |
| 18,932 | 74,867 |
| 745 | 2,875 |
| 27 | 89 |
| 838 | 4,541 |
| 1,753 | 5,836 |
| 1,499 | 1,499 |

${ }^{(1)}$ The fourth quarter of 2006 inlcudes 14 weeks of operations compared to 13 weeks in all other quarters.
${ }^{(2)}$ First quarter 2007 results include 9 weeks of operations for Fine Paper and related assets, prior to the distribution of these assets to Weyerhaeuser shareholders.

Timberlands (thousands):
Fee depletion - cunits
Wood Products (millions):
Sotwood lumber - board feet
Plywood - square feet (3/8")
Veneer - square feet (3/8") ${ }^{(3)}$
Composite panels - square feet (3/4")
Oriented strand board - square feet (3/8")
Hardwood lumber - board feet
Engineered $1-$-Joists - lineal feet
Engineered solid section - cubic feet
Cellulose Fibers (thousands).
Pulp - air-dry metric tons
Liquid packaging board - tons
Fine Paper (thousands): (2)
Paper - tons ${ }^{(4)}$
Coated groundwood - tons
Paper converting - tons
Containerboard, Packaging and Recycling (thousands): Containerboard - tons ${ }^{(5)}$
Packaging - MSF
Recycling - tons ${ }^{(6)}$
Kraft bags and sacks - tons

| Q1 |  | Q2 | Q3 | Q4 | Year-to-date |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { April 1, }, \\ 2007 \end{gathered}$ | $\begin{gathered} \hline \text { March 26, } \\ 2006 \\ \hline \end{gathered}$ | June 25, 2006 | $\begin{gathered} \text { Sept. 24, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec. 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} \hline \text { Dec. 31, } \\ 2006 \\ \hline \end{gathered}$ |
| 2,140 | 2,132 | 2,083 | 2,040 | 2,195 | 8,450 |
| 1,427 | 1,663 | 1,650 | 1,559 | 1,483 | 6,355 |
| 114 | 241 | 245 | 237 | 177 | 900 |
| 298 | 455 | 455 | 494 | 335 | 1,739 |
| - | 278 | 288 | 100 | - | 666 |
| 968 | 1,073 | 1,062 | 1,009 | 1,022 | 4,166 |
| 73 | 82 | 83 | 82 | 77 | 324 |
| 87 | 121 | 136 | 130 | 86 | 473 |
| 6 | 11 | 12 | 10 | 8 | 41 |
| 539 | 676 | 588 | 660 | 664 | 2,588 |
| 60 | 61 | 75 | 73 | 73 | 282 |
| 444 | 724 | 672 | 675 | 725 | 2,796 |
| 43 | 56 | 56 | 59 | 59 | 230 |
| 318 | 498 | 461 | 485 | 487 | 1,931 |
| 1,515 | 1,575 | 1,533 | 1,544 | 1,608 | 6,260 |
| 19,007 | 19,550 | 20,290 | 19,341 | 20,670 | 79,851 |
| 1,619 | 1,716 | 1,684 | 1,641 | 1,788 | 6,829 |
| 23 | 19 | 20 | 18 | 25 | 82 |

(1) The fourth quarter of 2006 inlcudes 14 weeks of operations compared to 13 weeks in all other quarters.
(2) First quarter 2007 results include 9 weeks of operations for Fine Paper and related assets, prior to the distribution of these assets to Weyerhaeuser shareholders.
(3) Veneer production represents lathe production and includes volumes that are further processed into plywood and engineered lumber products by company mills.
(5) Containerboard production represents machine production and includes volumes that are further processed into packaging and kraft bags and sacks by company facilities.
(6) Recycling production includes volumes processed in Weyerhaeuser recycling facilitities that are consumed by company facilities and brokered volumes.
(6)

PRELIMINARY RESULTS - SUBJECT TO AUDIT

CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)
$\frac{\text { Assets }}{W}$
Weyerhaeuser
Current assets
Cash and cash equivalents Receivables, less allowances
Inventories
Prepaid expenses
Assets held for sale
Current assets of discontinued operations
Total current assets
Construction in progress
Timber and timberlands at cost, less fee stumpage charged to disposals
investments in and advances to equity affiliates
Goodwill
Deferred pension and other assets
Restricted assets held by special purpose entitites
Noncurrent assets of discontinued operations

Real Estate and Related Assets
Cash and cash equivalents
Receivables, less allowances
Real estate in process of development and for sale
Investments in unconsolidated entities, less reserves
Other assets
Total assets
Liabilities and Shareholders' Interest
Weyerhaeuser
Current liabilities:
Notes payable and commercial paper
Current maturities of long-term debt
Accounts payable
Accrued liabilities
Current liabilities of discontinued operations Total current liabilities
Long-term debt
Deferred income taxes
Deferred pension, other postretirement benefits
and other liabilities
Liabilities (nonrecourse to Weyerhaeuser) held by
entities
al Estate and Related Assets
Notes payable and commercial paper
Long-term debt
Other liabilities

Total liabilities
Shareholders' interest
Total liabilities and shareholders' interes

| $\begin{gathered} \text { April 1, }, \\ 2007 \end{gathered}$ |  |
| :---: | :---: |
| \$ | 1,172 |
|  | 1,394 |
|  | 1,437 |
|  | 356 |
|  | 114 |
|  | - |
|  | 4,473 |
| 6,850467 |  |
|  |  |
|  | 3,705 |
|  | 498 |
|  | 2,158 |
|  | 1,378 |
| 915 |  |
|  |  |
| 20,444 |  |
|  |  |
| 1377 |  |
|  |  |
| 1,5401,427 |  |
|  |  |
| 81 |  |
|  | 396 |
| 264 |  |
| 3,79824,242 |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  | 163 |
|  | 70 920 |
|  | 1,220 |
| \$ | ,220 |
| 2,373 |  |
| $\begin{aligned} & 6,849 \\ & 2,897 \end{aligned}$ |  |
|  |  |
| 1,691 |  |
| 763 |  |
| $\stackrel{-}{14,573}$ |  |
|  |  |
| 427 |  |
| 605565 |  |
|  |  |
| 232 |  |
| 1,829 |  |
| $\begin{array}{r} 6,402 \\ 7,840 \\ \hline \end{array}$ |  |
|  |  |

Dec. 31
2006

| \$ | 223 |
| :---: | :---: |
|  | 1,183 |
|  | 1,367 |
|  | 396 |
|  | 105 |
|  | 847 |
|  | 4,121 |
|  | 7,067 |
|  | 395 |
|  | 3,681 |
|  | 499 |
|  | 2,185 |
|  | 1,369 |
|  | 917 |
|  | 3,004 |
|  | 23,238 |
|  |  |
|  | 20 |
|  | 144 |
|  | 1,449 |
|  | 1,365 |
|  | 72 |
|  | 423 |
|  | 151 |
|  | 3,624 |
| \$ | 26,862 |
| \$ |  |
|  |  |
|  |  |
|  | 72 |
|  | 494 |
|  | 948 |
|  | 1,350 |
|  | 265 |
|  | 3,129 |
|  | 7,069 |
|  | 3,0211,759 |
|  |  |
|  | 765 |
|  | 70716,450 |
|  |  |
|  |  |
|  | 606 |
|  |  |
|  | 1151,327 |
|  |  |
|  | 1,327 |
|  | 9,085 |
| \$ | 26,86 |

Net cash from operations
Cash paid for property and equipment
Cash paid for timberlands reforestation
Cash received from issuances of debt
Revolving credit facilities, notes and commercial pape
borrowings, net
Proceeds from the sale of operations
Repurchases of common stock


| Q3 |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { Dec. 31, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec. 31, } \\ 2006 \\ \hline \end{gathered}$ |  |
| \$ | 373 | \$ | 887 | \$ | 1,228 |
| \$ | (173) | \$ | (273) | \$ | (812) |
| \$ | (6) | \$ | (10) | \$ | (37) |
| \$ | 3 | \$ | 1 | \$ | 4 |
| \$ | 195 | \$ | (95) | \$ | 51 |
| \$ | (58) | \$ | (5) | \$ | (231) |
| \$ | 187 | \$ | 86 | \$ | 273 |
| \$ | (332) | \$ | (340) | \$ | (672) |

