Net sales and revenues:
Weyerhaeuser
Real Estate
Total net sales and revenues
Costs and expenses:
Weyerhaeuser:
Costs of products sold
Depreciation, depletion and amortization
General and administrative expenses
Research and development expenses
Charges for restructuring ${ }^{(2)}$
Charges for closure of facilities ${ }^{(3)}$
Impairment of goodwill
Other operating costs (income), net ${ }^{(5)(6)}$
Real Estate:
Costs and operating expenses
Depreciation and amortization
General and administrative expenses
Oeneral and administrative expenses
Other operating costs (income), net
Impairment of logn-lived asseets
Total costs and expenses
Operating income (loss)
Interest expense and other.
Weyerhaeuser:
Interest expense incurred ${ }^{(7)}$
Less: interest capitalized
Less: interest capitalized
Equity in income (loss) of affiliates
Real Estate:
Interest expense incurred
Less: interest capitalized
Interest income and other
Equity in income of unconsolidated entities ${ }^{(9)}$ Impairment and other investment related charges
Loss from continuing operations before income taxes Income taxes ${ }^{(10)}$
Loss from continuing operations
Earnings from discontinued operations, net of taxes ${ }^{(1)}$ Net earnings (loss)
Basic net earnings (loss) per share:
Continuing operations
Discontinued operations
Net earnings (loss) per share
Diluted net earnings (loss) per share:
Continuing operations
Discontinued operations
Discontinued operations
Net earnings (loss) per share
Dividends paid per share
Weighted average shares outstanding (in thousands):
Basic
Diluted
Common and exchangeable shares outstanding at end of period (in thousands)


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  |
| \$ | 5,269 | \$ | 6,735 |
|  | 1,054 |  | 1,644 |
| 6,323 |  |  | 8,379 |
| 4,330 |  |  | 5,511 |
| 439 |  |  | $\begin{array}{r}457 \\ 200 \\ \hline\end{array}$ |
| 173382 |  |  | 200 |
|  |  |  | 464 |
| $\begin{array}{r}382 \\ 49 \\ \hline\end{array}$ |  |  | 52 |
| 51 |  |  | 20 |
| 83 |  |  | 38 |
| 1180 |  |  | 23 |
|  |  |  | 64 |
| 5,598 |  |  | 6,829 |
| 1,017 |  |  | 1,245 |
|  |  |  | 17 |
| 14105 |  |  | 131 |
| $\begin{aligned} & 82 \\ & (6) \end{aligned}$ |  |  | 81 |
|  |  |  | 35 |
| 1,717 |  |  | 1,509 |
| 7,315 |  |  | 8,338 |
| (992) |  |  | 41 |
| $(384)$56 |  |  | $(440)$ <br> 88 |
| 1608 |  |  | 65 |
|  |  |  |  |
| (36)3632 |  |  | (44) |
|  |  |  | 44 6 |
| $\begin{gathered} 15 \\ (81) \end{gathered}$ |  |  | 46 |
|  |  |  | (5) |
| $(1,216)$ |  |  | (199) |
| $\begin{array}{r} 574 \\ \hline(642) \end{array}$ |  |  | 80 |
|  |  |  | (119) |
| 678 |  |  | 972 |
|  |  | \$ | 853 |
| \$ | (3.04) | \$ | (0.54) |
|  | 3.21 |  | 4.38 |
|  | \$ 0.17 | \$ | 3.84 |
| \$ | (3.04) | \$ | (0.54) |
|  | 0.17 |  | 4.38 |
|  |  |  |  | \$ | 3.84 |
| 1.80 |  | \$ | 1.80 |
| $\begin{aligned} & 211,247 \\ & 211,247 \end{aligned}$ |  |  | 222,028 |
|  |  |  | 222,028 |
| 211,289 |  |  | 211,106 |


| $\begin{gathered} \hline \text { Q4 } \\ \hline \text { Dec. 30, } \\ 2007 \end{gathered}$ |  | Year-to-date <br> Dec. 30, <br> 2007 |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| \$ | 1,839 | \$ | 8,574 |
|  | 715 |  | 2,359 |
|  | 2,554 |  | 10,933 |
| 1,553140 |  |  | 7,064 |
|  |  |  | 597 |
| 73 |  |  | 273 |
|  |  |  | 613 |
| 14919 |  |  | 71 |
| 15 |  |  | 35 |
| 78 |  |  | 116 |
| (34) |  |  | 30 |
|  |  |  | 30 |
| 2,000 |  |  | 8,829 |
| 5076 |  |  | 1,752 |
|  |  |  | 23 |
| 48 |  |  | 179 |
| 18$(5)$ |  |  | 99 |
|  |  |  |  |
| 937 |  |  | 128 |
|  |  |  | 2,176 |
|  |  |  | 11,005 |
| (113) |  |  |  |
| $(132)$30 |  |  | (572) |
|  |  |  | 118 |
| 18 |  |  | 83 |
| (5) |  |  | (5) |
| $(13)$13 |  |  | (57) |
|  |  |  | 57 |
| $\begin{array}{r} 3 \\ (31) \end{array}$ |  |  | 49 |
|  |  |  | (36) |
| (228) |  |  | (427) |
| (132) |  |  | 176 |
|  |  |  | (251) |
| 69 |  |  | 1,041 |
| (63) |  | \$ | 790 |
| $\$$ <br>  |  | \$ | (1.15) |
|  |  |  | 4.75 |
| \$ $\quad(0.30)$ |  | \$ | 3.60 |
| $\begin{gathered} (0.63) \\ 0.33 \\ \hline \end{gathered}$ |  | \$ | (1.15) |
|  |  |  | 4.75 |
| \$ $\quad(0.30)$ |  | \$ | 3.60 |
| 0.60 |  | \$ | 2.40 |
| $\begin{aligned} & 211,135 \\ & 211,135 \end{aligned}$ |  |  | 219,305 |
|  |  |  | 219,305 |
| 211,147 |  |  | 211,147 |

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
FOOTNOTES TO CONSOLIDATED EARNINGS
(in millions)
(1) First quarter 2007 results were revised to reflect an adjustment to reduce the net gain on the Domtar Transaction by $\$ 35$ million after-tax. This adjustment is included in discontinued operations
(2) See detail of restructuring charges by segment on page 4.
(3) See detail of closure charges by segment on page 4.
(4) The first quarter of 2007 includes a charge of $\$ 22$ million for the impairment of goodwill associated with Canadian Wood Products distribution facilities. Goodwill impairment charges recognized in the third and fourth quarters of 2007 and the first and second quarters of 2008 were associated with U.S. Wood Products distribution facilities. Third quarter of 2008 includes a charge of $\$ 6$ million for the impairment of goodwill associated with the Trus Joist® Commercial division.
(5) Includes net foreign exchange gains (losses), primarily from fluctuations in Canadian and New Zealand exchange rates:

(6) (a) The first quarter of 2008 includes charges of $\$ 18$ million related to OSB litigation and $\$ 17$ million for a change in accounting for our environmental remediation reserves
(b) The second quarter of 2008 includes a gain of $\$ 52$ million related to changes in postretirement benefit plans for salaried employees and a gain of $\$ 7$ million on sale of properties
(c) The third quarter of 2008 includes charges of $\$ 31$ million for asset impairments related to Wood Products facilities. These charges were partially offset by a $\$ 13$ million reduction in the reserve for hardboard siding claims.
(d) The first, second, and third quarters of 2008 include charges of $\$ 5$ million, $\$ 23$ million, and $\$ 19$ milion respectively, for the impairment of previously capitaized interest on Real Estate assets.
(e) The first, second, and fourth quarters of 2007 include charges of $\$ 34$ million, $\$ 12$ million, and $\$ 6$ million, respectively, for asset impairments related to Wood Products facilities.
(f) The second quarter of 2007 includes a $\$ 40$ milion charge for legal settements and a contract termination and $\$ 6$ miliion in additional charges related to the sale of Canadian Wood Products distribution facilitie
(g) The third quarter of 2007 includes gains of $\$ 9$ million on the sale of previously closed facility sites, a $\$ 4$ million charge for a legal settlement and charges of $\$ 13$ million to transition to a new IT service provider
(h) The fourth quarter of 2007 includes a charge of $\$ 10$ million for storm-related casualty losses, a gain of $\$ 27$ million on the sale of an export facility, and gains of $\$ 12$ million on sales of operations including our New Zealand joint venture.
(7) The second quarter of 2007 includes a $\$ 42$ million charge related to the early extinguishment of deb
(8) The second quarter of 2008 includes an estimated pre-tax gain of $\$ 101$ million from the restructuring of our investments in Uruguay
(9) The third quarter of 2008 includes $\$ 12$ million of income from a commercial partnership investment.
(10) (a) The second quarter of 2008 includes a $\$ 14$ million tax benefit related to the release of FIN 48 tax liabilities.
(b) The fourth quarter of 2007 includes a one-time tax benefit of $\$ 22$ million related to a reduction in the Canadian federal income tax rate
(11) Discontinued operations include the net operating results of the Containerboard, Packaging and Recycling business and our Australian operations for all periods presented. Discontinued operations for the first quarter of 2007 also include the net operating results of the Fine Paper business and related assets.
Results of discontinued operations exclude certain general corporate overhead costs that have been allocated to and are included in contribution to earnings for the operating segments. Discontinued operations also include an allocation of net pension and postretirement income or expense. Discontinued operations related to Containerboard, Packaging and Recycling do not include any allocation of interest expense

Summary results of discontinued operations
Net sales
Net earnings from operations (after-tax) ${ }^{(a)(b)(c)}$
Net gain (loss) on divestitures and sales (after-tax) ${ }^{(d)}$ Net earnings from discontinued operations

| Q1 |  |  |  | Q2 |  |  |  | Q3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q1 2008 |  | Q1 2007 |  | Q2 2008 |  | Q2 2007 |  | Q3 2008 |  | Q3 2007 |  |
| \$ | 1,351 | \$ | 1,831 | \$ | 1,436 | \$ | 1,375 | \$ | 514 | \$ | 1,349 |
| \$ | 87 | \$ | 64 | \$ | 111 | \$ | 85 | \$ | 16 | \$ | 106 |
| \$ | - | \$ | 721 | \$ | - | \$ | (4) | \$ | 464 | \$ |  |
| \$ | 87 | \$ | 785 | \$ | 111 | \$ | 81 | \$ | 480 |  | 106 |


| Year-to-date |  |  |  |
| :--- | :--- | :--- | ---: |
| Q3 2008 |  | Q3 2007 |  |
| $\$$ | 3,301 | $\$$ | 4,555 |
|  |  |  |  |
| $\$$ | 214 | $\$$ | 255 |
| $\$$ | 464 | $\$$ | 717 |
| $\$$ | 678 | $\$$ | 972 |


(a) The second quarter of 2007 includes an after-tax $\$ 18$ million gain on the sale of a previously closed box plant site
(b) The third quarter of 2007 includes after-tax income of $\$ 28$ million from the settlement of litigation associated with an Ontario fine paper mill.
c) The fourth quarter of 2007 includes a one-time charge of $\$ 9$ million related to a change in Mexican federal income tax law
(d) The third quarter of 2008 includes an after-tax gain of $\$ 158$ million on the sale of our Australian operations, and an after-tax gain of $\$ 303$ million on the sale of the Containerboard, Packaging and Recycling busine

## Timberlands:

Logs
Other products
Wood Products:
Products:
Softwood lumber
Enginered solid
Engineered solid section
Engineered 1 -Joists
Oriented strand board
Plywood
Hardwood lumb
Other products produced
Other products purchased for resale
Cellulose Fibers:
Pulp
Liquid packaging board
Other products
Fine Paper: ${ }^{(1)}$
Paper
Coated groundwood
Other products
Containerboard, Packaging and Recycling: ${ }^{(2)}$ Containerboard
Packaging
Recycling
Recycling
Bags
Other products

## Real Estate

Corporate and Other ${ }^{(3)}$
Less: sales of discontinued operations

| Q1 |  |  |  | Q2 |  |  |  | Q3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { March 30, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Aprill 1, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { June 29, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { July } 1, \\ & 2007 \end{aligned}$ |  | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  |
| \$ | $\begin{gathered} 143 \\ 54 \end{gathered}$ | \$ | $\begin{array}{r} 170 \\ 64 \end{array}$ | \$ | $\begin{array}{r} 174 \\ 50 \end{array}$ | \$ | $\begin{array}{r} 172 \\ 42 \end{array}$ | \$ | $\begin{gathered} 180 \\ 74 \end{gathered}$ | \$ | $\begin{array}{r}168 \\ 84 \\ \hline\end{array}$ |
|  | 197 |  | 234 |  | 224 |  | 214 |  | 254 |  | 252 |
|  | 361 |  | 574 |  | 403 |  | 647 |  | 393 |  | 580 |
|  | 105 |  | 155 |  | 121 |  | 185 |  | 114 |  | 155 |
|  | 73 |  | 117 |  | 86 |  | 147 |  | 79 |  | 124 |
|  | 105 |  | 152 |  | 110 |  | 153 |  | 113 |  | 151 |
|  | 57 |  | 100 |  | 59 |  | 106 |  | 48 |  | 89 |
|  | 80 |  | 90 |  | 80 |  | 99 |  | 72 |  | 89 |
|  | 49 |  | 50 |  | 51 |  | 64 |  | 63 |  | 61 |
|  | 136 |  | 232 |  | 161 |  | 261 |  | 124 |  | 200 |
|  | 966 |  | 1,470 |  | 1,071 |  | 1,662 |  | 1,006 |  | 1,449 |
|  | 345 |  | 405 |  | 355 |  | 370 |  | 346 |  | 345 |
|  | 67 |  | 56 |  | 74 |  | 72 |  | 73 |  | 61 |
|  | 33 |  | 21 |  | 31 |  | 28 |  | 28 |  | 30 |
|  | 445 |  | 482 |  | 460 |  | 470 |  | 447 |  | 436 |
|  | - |  | 432 |  | - |  | - |  | - |  | - |
|  | - |  | 26 |  | - |  | - |  | - |  | - |
|  | - |  | 459 |  | - |  | . |  | . |  |  |
|  | 141 |  | 119 |  | 118 |  | 109 |  | 42 |  | 99 |
|  | 987 |  | 951 |  | 1,074 |  | 1,043 |  | 388 |  | 1,015 |
|  | 113 |  | 94 |  | 121 |  | 103 |  | 41 |  | 106 |
|  | 23 |  | 23 |  | 24 |  | 23 |  | 9 |  | 23 |
|  | 33 |  | 39 |  | 38 |  | 49 |  | 17 |  | 50 |
|  | 1,297 |  | 1,226 |  | 1,375 |  | 1,327 |  | 497 |  | 1,293 |
|  | 371 |  | 487 |  | 354 |  | 559 |  | 329 |  | 598 |
|  | 117 |  | 96 |  | 126 |  | 102 |  | 88 |  | 118 |
|  | $(1,351)$ |  | $(1,831)$ |  | $(1,436)$ |  | $(1,375)$ |  | (514) |  | $(1,349)$ |
| \$ | 2,042 | \$ | 2,623 | \$ | 2,174 | \$ | 2,959 | \$ | 2,107 | \$ | 2,797 |


| Year-to-date |  |  |  | $\begin{gathered} \text { Q4 } \\ \hline \text { Dec. } 30, \\ 2007 \\ \hline \end{gathered}$ |  | Year-to-date <br> Dec. 30, <br> 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \end{aligned}$ |  | Sept. 30,2007 |  |  |  |  |  |
| \$ | 497 | \$ | 510 | \$ | 150 | \$ | 660 |
|  | 178 |  | 190 |  | 72 |  | 262 |
|  | 675 |  | 700 |  | 222 |  | 922 |
| 1,157 |  |  | 1,801 |  | 440 |  | 2,241 |
| $\begin{array}{r}1,340 \\ \hline 28 \\ \hline\end{array}$ |  |  | 495 |  | 113 |  | 608 |
| 238328 |  |  | 388 |  | 79 |  | 467 |
|  |  |  | 456 |  | 133 |  | 589 |
| 164 |  |  | 295 |  | 71 |  | 366 |
| 232 |  |  | 278 |  | 77 |  | 355 |
|  |  |  | 175 |  | 51 |  | 226 |
|  |  |  | 693 |  | 154 |  | 847 |
| 3,043 |  |  | 4,581 |  | 1,118 |  | 5,699 |
| 1,046 |  |  | 1,120 |  | 358 |  | 1,478 |
| 121492 |  |  | 189 |  | 58 |  | 247 |
|  |  |  | 79 |  | 28 |  | 107 |
| 921,352 |  |  | 1,388 |  | 444 |  | 1,832 |
| - |  |  | 432 |  |  |  | 432 |
|  |  |  | 26 |  | - |  | 26 |
| - |  |  | 459 |  | - |  | 459 |
| 3012,449 |  |  | 327 |  | 130 |  | 457 |
|  |  |  | 3,009 |  | 1,010 |  | 4,019 |
| 275 |  |  | 303 |  | 110 |  | 413 |
|  |  |  | 69 |  | 27 |  | 96 |
| $\begin{aligned} & 56 \\ & 88 \end{aligned}$ |  |  | 138 |  | 45 |  | 183 |
| 3,169 |  |  | 3,846 |  | 1,322 |  | 5,168 |
| 1,054 |  |  | 1,644 |  | 715 |  | 2,359 |
| 331 |  |  | 316 |  | 116 |  | 432 |
| $(3,301)$ |  |  | $(4,555)$ |  | $(1,383)$ |  | $(5,938)$ |
| \$ | 6,323 | \$ | 8,379 | \$ | 2,554 | \$ | 10,933 |

First quarter 2007 results include 9 weeks of operations for the Fine Paper business and related assets, prior to the distribution of these assets to Weyerhaeuser shareholder
${ }^{(2)}$ Third quarter 2008 results include 5 weeks of operations for the Containerboard, Packaging, and Recycling business, prior to the sale of this business to International Pape
Tid quarter 2008 results includes 4 weeks of operaions for the Australian operaions, prior to the sale of this busines

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
CONTRIBUTION (CHARGE) TO PRE-TAX EARNINGS (in millions)

Timberlands ${ }^{(2)(3)(4)(6)(6) 7(7)}$
Wood Products ${ }^{(2)(3)(4)(6)(9)}$
Cellulose Fibers ${ }^{(2)(3)(4)(6)}$
Fine Paper ${ }^{(2)(3)(6)}$
Containerboard, Packaging and Recycling ${ }^{(2)(3)(4)(6)(10)}$ Real Estate ${ }^{(4)(6)(11)}$
Corporate and Other ${ }^{(2)(3)(4)(5)(6)(7)(12)}$

| Q1 ${ }^{\text {REVISED }}{ }^{\text {(1) }}$ |  |  |  | Q2 |  |  |  | Q3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \hline \text { March 30, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { April 1, } \\ & 2007 \end{aligned}$ |  | June 29, 2008 |  | $\begin{aligned} & \text { July 1, } \\ & 2007 \end{aligned}$ |  | $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \end{aligned}$ |  | $\begin{aligned} & \text { Sept. 30, } \\ & 2007 \end{aligned}$ |  |
| \$ | 112 | \$ | 175 | \$ | 103 | \$ | 141 | \$ | 107 | \$ | 163 |
|  | (277) |  | (167) |  | (164) |  | (123) |  | (146) |  | (131) |
|  | 56 |  | 22 |  | 42 |  | 48 |  | 78 |  | 79 |
|  |  |  | 20 |  | - |  |  |  | - |  | - |
|  | 89 |  | 67 |  | 105 |  | 112 |  | 10 |  | 104 |
|  | (74) |  | 58 |  | (337) |  | 64 |  | (316) |  | 60 |
|  | (41) |  | 580 |  | 111 |  | (43) |  | 1,369 |  | (14) |
| \$ | (135) | \$ | 755 | \$ | (140) | \$ | 199 | \$ | 1,102 | \$ | 261 |


| Year-to-date |  |
| :---: | :---: |
| $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \end{aligned}$ | $\begin{gathered} \text { Sept. 30, } \\ 2007 \end{gathered}$ |
| \$ 322 | 479 |
| (587) | (421) |
| 176 | 149 |
| - | 20 |
| 204 | 283 |
| (727) | 182 |
| 1,439 | 523 |
| 827 | ,215 |


| $\begin{gathered} \text { Q4 } \\ \hline \begin{array}{c} \text { Dec. } 30, \\ 2007 \end{array} \end{gathered}$ |  | Year-to-date |  |
| :---: | :---: | :---: | :---: |
|  |  | Dec. 30, |  |
| \$ | \$ 148 | \$ | 627 |
|  | (313) |  | (734) |
|  | 80 |  | 229 |
|  | - |  | 20 |
|  | 99 |  | 382 |
|  | 22 |  | 204 |
|  | (48) |  | 475 |
|  | \$ (12) | \$ | 1,203 |

## FOOTNOTES TO CONTRIBUTION (CHARGE) TO PRE-TAX EARNINGS

(in millions)
(1) First quarter 2007 results were revised to reflect an adjustment to reduce the pre-tax gain on the Domtar Transaction by $\$ 53$ million. This adjustment is included in Corporate and Other
(2) Restructuring charges (reversals) by segment:

Timberlands
Wood Products
Cellulose Fibers
Fine Paper
Containerboard, Packaging and Recyclin
Corporate and Other


The above restructuring charges include costs incurred within the company's discontinued operations.
(3) Closure charges by segment:

Timberlands
Wood Products
Cellulose Fibers
Fine Paper
Containerboard, Packaging and Recyclin
Corporate and Other


The above closure charges include costs incurred within the company's discontinued operations
(4) Share-based compensation charges recognized by segment:

Timberlands
Wood Products
Cellulose Fibers
Containerboard, Packaging and Recyclinc
Real Estate
Corporate and Other


| Year-to-date |  |  |
| :---: | :---: | :---: |
| Q3 2008 | Q3 2007 |  |
| $\$ 2$ | $\$$ | 2 |
|  | 6 |  |
| 3 | 5 |  |
|  |  | 2 |
|  |  | 4 |
| 3 |  | 3 |
|  | 22 |  |
| $\$$ | 46 | $\$$ |


|  | Year-to-date |  |
| :---: | :---: | :---: |
| Q4 2007 |  |  |
| \$ | \$ |  |
| 1 |  | 6 |
| 1 |  | 3 |
| 1 |  | 5 |
| 1 |  | 4 |
| 2 |  | 21 |
| \$ 6 | \$ | 41 |

The above share-based compensation charges include costs incurred within the company's discontinued operation:
(5) Net foreign exchange gains (losses) included in Corporate and Other


The above foreign exchange gains (losses) include costs incurred within the company's discontinued operation:

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
FOOTNOTES TO CONTRIBUTION (CHARGE) TO PRE-TAX EARNINGS (CONTINUED
(in millions)
(6) Effective with the first quarter of 2008, the company's normal pension credits (costs) are no longer being allocated to the Weyerhaeuser operating segments. Effective with the third quarter of 2008, the company's normal postretirement credits (costs) are no longer being allocated to the Weyerhaeuser operating segments. Normal Weyerhaeuser pension and postretirement credits (costs) are reported in the Corporate and Other segment with the exception of certain union-negotiated postretirement benefits that are reflected in the Cellulose Fibers segment. Pension and postretirement credits (costs) related to real estate operations are reported in the Real Estate seqment
The information presented below excludes gains (losses) for plan curtailments, settlements and special termination benefits. These items are included in net gains from divestitures, gain from changes in postretirement benefit plans and charges for facility closures that are separately addressed in these footnotes

Pension credits (costs) recognized by segment, excluding charges for curtailments, settlements and special termination benefits

Timberlands
Wood Products
Cellulose Fibers
Fine Paper
Containerboard, Packaging and Recyclin
Corporate and Other

| Q1 2008 |  | Q1 2007 |  | Q2 2008 |  | Q2 2007 |  | Q3 2008 |  | Q3 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | \$ | \$ | 1 | \$ | - | \$ | 1 | \$ | - | \$ | 1 |
|  | - |  | 5 |  |  |  | 11 |  |  |  | 13 |
|  | - |  | - |  |  |  | 4 |  |  |  | 2 |
|  | - |  | 1 |  |  |  | - |  | - |  |  |
|  | - |  | 3 |  | - |  | 10 |  | - |  | 9 |
|  | 1 |  | - |  | - |  | - |  | 1 |  | (1) |
|  | 38 |  | - |  | 30 |  | 1 |  | 50 |  |  |
| \$ | \$ 39 | \$ | 10 | \$ | 30 | \$ | 27 | \$ | 51 | \$ | 24 |


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| Q3 2008 |  | Q3 2007 |  |
| \$ | - | \$ | 3 |
|  | - |  | 29 |
|  | - |  | 6 |
|  | - |  | 1 |
|  | - |  | 22 |
|  | 2 |  | (1) |
|  | 118 |  | 1 |
| \$ | 120 | \$ | 61 |


|  | Year-to-date |
| :---: | :---: |
| Q4 2007 | 2007 |
| \$ 1 | \$ 4 |
| 10 | 39 |
| 2 | 8 |
| - | 1 |
| 8 | 30 |
| - | (1) |
| 2 | 3 |
| 23 | 84 |

Postretirement credits (costs) recognized by segment, excluding charges for curtailments, settlements and special termination benefits:

(7) Effective July 2008, Weyerhaeuser's international operations outside of North America are reported as part of the Timberlands segment. These operations, which consist primarily of timberlands and related converting operations in South America, were previously reported as part of the Corporate and Other segment. Segment results for prior quarters have been recast to reflect these operations in a consistent manner. Results of the company's discontinued Australian operations and the company's joint venture investment in Uruguay, prior to its restructuring in second quarter of 2008, continue to be reported in the Corporate and Other segment.
(8) Additional Timberlands notes

2007:
(a) The fourth quarter includes a charge of $\$ 10$ million for storm-related casualty losses and a gain of $\$ 27$ million on the sale of an export facility.
(9) Additional Wood Products notes

2008:
(a) The first quarter includes a charge of $\$ 18$ million for a reserve for litigation
(b) The second quarter includes a gain of $\$ 7$ million on the sale of property
(c) The third quarter includes charges of $\$ 31$ million for asset impairments related to Wood Products facilities, $\$ 6$ million of goodwill impairment and income of $\$ 13$ million for a reduction in the reserve for hardboard siding claims

2007:
(d) The first quarter includes charges of $\$ 22$ million for the impairment of goodwill associated with Canadian distribution facilities and $\$ 34$ million in asset impairments related to Wood Products facilities
(e) The second quarter includes a charge of $\$ 17$ million for the settlement of litigation, charges of $\$ 12$ million for asset impairments related to Wood Products facilities and $\$ 6$ million in additional charges related to the sale of Canadian distribution facilities
(f) The third quarter includes $\$ 7$ million of income from the sale of a veneer facility and a previously closed distribution center site, charges of $\$ 4$ million for the settlement of litigation and $\$ 4$ million for restructuring activities.
(g) The fourth quarter includes charges of $\$ 7$ million in goodwill impairments, and $\$ 6$ million in asset impairments and a gain of $\$ 3$ million on the sale of a facility.

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
FOOTNOTES TO CONTRIBUTION (CHARGE) TO PRE-TAX EARNINGS (CONTINUED (in millions)
(10) Additional Containerboard, Packaging and Recycling notes 2008:
(b) The quarter includes an $\$ 11$ million benefit resulting from the cessation of depreciation on assets held for sale and $\$ 6$ million of insurance proceeds related to a fire at the Closter, NJ box plar
(c) The third quarter includes only 5 weeks of operations as the sale of our Containerboard, Packaging and Recycling business to International Paper was completed on August 4 , 2008.

2007:
(d) The second quarter includes a $\$ 29$ million gain on the sale of a previously closed box plant site in California and $\$ 3$ million in charges related to a fire at the Closter, NJ box plant.
(e) The third quarter includes $\$ 3$ million of income related to the sale of a previously closed box plant site.
(11) Additional Real Estate notes:

2008:
(a) The first quarter includes charges of $\$ 33$ million for the impairment of homebuilding assets, $\$ 18$ million related to WRI investment activities and $\$ 4$ million for the write-off of pre-acquisition cost
(b) The first and third quarters include net losses on land and lot sales of $\$ 2$ million and $\$ 87$ million, respectively, or $\$ 89$ million year-to-date.
(d) The third quarter includes charges of $\$ 22$ million for the impairment of homebuilding assets, $\$ 6$ million related to WRI investment activitivities and $\$ 9$ million for the write-off of pre-acquisition cost (d) The third quarter includes charges of $\$ 226$ million for the impairment of homebuilding assets, $\$ 6$ million related to WRI investment activities and $\$ 3$ million for the write-off of pre-acquisition costs, partially offset by 2007:
(e) The first, second, third, and fourth quarters include net gains on land and lot sales of $\$ 3$ million, $\$ 3$ million, $\$ 30$ million, and $\$ 79$ million, respectively, or $\$ 115$ million year-to-date.
(f) The first, second and third quarters each include charges of $\$ 1$ million, and the fourth quarter includes charges of $\$ 3$ million, or $\$ 6$ million year-to-date for the write-off of pre-acquisition costs.
(g) The second quarter includes a gain of $\$ 42$ milion on the sale of an apartment project.
(h) The second, third, and fourth quarters include charges for the impairment of long-lived assets of $\$ 12$ million, $\$ 23$ million, and $\$ 93$ million, respectively, or $\$ 128$ million year-to-date.

## (12) Additional Corporate and Other notes

2008:
(a) The first quarter includes charges of $\$ 17$ million for a change in accounting for environmental remediation liability reserves and $\$ 5$ million for the impairment of interest that was previously capitalized on Real Esta assets.
(b) The second quarter includes a $\$ 101$ million estimated pre-tax gain from the restructuring of our investments in Uruguay, a $\$ 52$ million pre-tax gain from changes in our postretirement benefit plans covering salaried employees, a charge of $\$ 35$ million for corporate restructuring activities, and a charge of $\$ 23$ million for the impairment of interest that was previously capitalized on Real Estate assets.
(c) The third quarter includes a $\$ 1.17$ billion pre-tax gain from the sale of the Containerboard, Packaging and Recycling business, a $\$ 217$ million pre-tax gain from the sale of our Australian operations, a charge of $\$ 1$ million for corporate restructuring activities, and a charge of $\$ 19$ million for the impairment of interest that was previously capitalized on Real Estate assets.

2007:
(d) The first quarter includes a $\$ 629$ million pre-tax gain, the second quarter includes charges of $\$ 4$ million, and the fourth quarter includes charges of $\$ 19$ million related to the distribution of the Fine Paper business and related assets to Weyerhaeuser shareholders.
(f) The third quarter includes a $\$ 43$ million gain on the settlement of litigation and charges of $\$ 20$ million for restructuring activities and the transition to a new IT service provider.
(g) The fourth quarter includes a gain of $\$ 9$ million on the sale of our New Zealand joint venture.

| WEYERHAEUSER COMPANY STATISTICAL INFORMATION (unaudited) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| THIRD PARTY SALES VOLUMES: <br> (in millions) | Q1 |  | Q2 |  | Q3 |  | Year-to-date |  | $\begin{gathered} \text { Q4 } \\ \hline \text { Dec. } 30, \\ 2007 \end{gathered}$ | Year-to-dateDec. 30,2007 |
|  | $\begin{gathered} \text { March 30, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Aprili 1, } \\ & 2007 \end{aligned}$ | June 29, | $\begin{aligned} & \text { July 1, } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Wood Products (millions): |  |  |  |  |  |  |  |  |  |  |
| Softwood lumber - board feet | 1,257 | 1,657 | 1,252 | 1,805 | 1,197 | 1,654 | 3,706 | 5,116 | 1,422 | 6,538 |
| Engineered solid section - cubic feet |  |  |  | 10 |  | 8 | 18 | 25 | 5 | 30 |
| Engineered I-Joists - lineal feet | 56 | 82 | 70 | 108 | 63 | 92 | 189 | 282 | 56 | 338 |
| Oriented strand board - square feet (3/8") | 671 | 942 | 637 | 899 | 595 | 835 | 1,903 | 2,676 | 790 | 3,466 |
| Plywood - square feet (3/8") | 154 | 310 | 160 | 305 | 135 | 240 | 449 | 855 | 194 | 1,049 |
| Hardwood lumber - board feet | 87 | 89 | 88 | 99 | 83 | 93 | 258 | 281 | 82 | 363 |
| Cellulose Fibers (thousands): |  |  |  |  |  |  |  |  |  |  |
| Pulp - air-dry metric tons | 442 | 594 | 447 | 524 | 422 | 470 | 1,311 | 1,588 | 482 | 2,070 |
| Liquid packaging board - tons | 71 | 67 | 78 | 82 | 77 | 72 | 226 | 221 | 65 | 286 |
| Fine Paper (thousands): ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Paper - tons |  | 461 |  |  |  | - | - | 461 |  |  |
| Coated groundwood - tons | - | 38 | - | - | - | - | - | 38 | - | 38 |
| Paper converting - tons | - | 318 | - | - |  | - | - | 318 | - | 318 |
| Containerboard, Packaging and Recycling (thousands) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| Containerboard - tons | 285 17.537 | 259 17754 | 234 1834 | 230 | 84 | ${ }^{205}$ | ${ }_{4}^{603}$ | \%994 | 263 | 957 7352 |
| Packaging - MSF | 17,537 | 17,754 | 18,343 | 18,965 | 6,686 | 18,751 | 42,566 | 55,470 | 18,102 | 73,572 |
| Recycling - tons | 628 | 654 | 677 | 656 | 251 | 632 | 1,556 | 1,942 | 638 | 2,580 |
| Kraft bags and sacks - tons | 23 | 25 | 24 | 23 | 9 | 25 | 56 | 73 | 26 | 99 |
| Real Estate: |  |  |  |  |  |  |  |  |  |  |
| Single-family homes sold | 926 | 1,684 | 748 | 1,139 | 537 | 734 | 2,211 | 3,557 | 595 | 4,152 |
| Single-family homes closed | 844 | 976 | 869 | 1,062 | 720 | 1,145 | 2,433 | 3,183 | 1,244 | 4,427 |
| Single-family homes sold but not closed at end of period | 1,306 | 2,207 | 1,185 | 2,284 | 1,002 | 1,873 | 1,002 | 1,873 | 1,224 | 1,224 |
| ${ }^{(1)}$ First quarter 2007 results include 9 weeks of operations for Fine Paper and related assets, prior to the distribution of these assets to Weyerhaeuser shareholders |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Third quarter 2008 results include 5 weeks of operations for the Containerboard, Packaging, and Recycling business, prior to the sale of this business to International Pape |  |  |  |  |  |  |  |  |  |  |
| WEYERHAEUSER COMPANY |  |  |  |  |  |  |  |  |  |  |
| STATISTICAL INFORMATION (unaudited) |  |  |  |  |  |  |  |  |  |  |
| TOTAL PRODUCTION VOLUMES: (in millions) | Q1 |  | Q2 |  | Q3 |  | Year-to-date |  | $\begin{gathered} \text { Q4 } \\ \hline \text { Dec. 30, } \\ 2007 \\ \hline \end{gathered}$ | Year-to-date |
|  | $\begin{gathered} \text { March 30, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Aprill 1, } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { June 29, } \\ \hline 2008 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { July 1, } \\ & 2007 \end{aligned}$ | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec. 30, } \\ 2007 \\ \hline \end{gathered}$ |
| Timberlands (thousands): <br> Fee depletion - cunits | 2,093 | 2,140 | 2,177 | 2,038 | 2,061 | 2,029 | 6,331 | 6,207 | 1,937 | 8,144 |
| Wood Products (millions): |  |  |  |  |  |  |  |  |  |  |
| Softwood lumber - board feet | 1,187 | 1,427 | 1,180 | 1,451 | 1,107 | 1,405 | 3,474 | 4,283 | 1,207 | 5,490 |
| Engineered solid section - cubic feet | ${ }_{6}^{6}$ | 6 87 | ${ }_{61}^{6}$ | 9 | 6 | 8 | 18 179 | 23 | 5 | 28 339 |
| Engineered I-Joists - lineal feet | 58 | 87 | 61 | 114 | 60 | 91 | 179 | 292 | 47 | 339 |
| Oriented strand board - square feet (3/8") | 697 | 968 | 670 | 847 | 585 | 834 | 1,952 | 2,649 | 779 | 3,428 |
| Plywood - square feet ( 318 ") Hardwood lumber - board feet | 74 | 114 | 95 | 115 | 89 | 110 | 258 | 339 | 84 | 423 |
| Hardwood lumber - board feet | 71 | 73 | 67 | 75 | 64 | 80 | 202 | 228 | 66 | 294 |
| Cellulose Fibers (thousands): |  |  |  |  |  |  |  |  |  |  |
| Pulp - air-dry metric tons Liquid packaging board - tons | 455 | 539 | 417 | 419 | 452 | 445 | 1,324 | 1,403 | 448 | 1,851 |
| Liquid packaging board - tons | 64 | 60 | 77 | 77 | 75 | 72 | 216 | 209 | 74 | 283 |
| Fine Paper (thousands): ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Paper - tons ${ }^{(2)}$ | - | 444 | - | - |  | - | - | 444 | - | 444 |
| Coated groundwood - tons Paper converting - tons | - | 43 318 | - | $\square$ | - | $\div$ | $\because$ | 43 318 | $:$ | 43 318 |
| Containerboard, Packaging and Recycling (thousands) ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |
| Containerboard - tons ${ }^{(4)}$ | 1,558 | 1,515 | 1,488 | 1,506 | 593 | 1,575 | 3,639 | 4,596 | 1,510 | 6,106 |
| Packaging - MSF | 18,356 | 19,007 | 19,087 | 19,721 | 6,933 | 19,547 | 44,376 | 58,275 | 18,946 | 77,221 |
| Recycling - tons ${ }^{(5)}$ <br> Kraft bags and sacks - tons | $\begin{array}{r} 1,563 \\ 22 \end{array}$ | 1,619 23 | $\begin{array}{r}1,755 \\ \hline 22\end{array}$ | 1,589 23 | 605 8 | 1,838 | 3,923 52 | 5,046 69 | 1,609 24 | 6,655 93 |

Wood Products (millions): Engineered solid section - cule Engineered solid socists - lineal feet Oriented strand board - scuare feet ( $3 / 88^{\prime \prime}$ )
Plywood - square feet $\left(3 / 88^{\prime \prime}\right)$ Plywood - square feet ( 3 /8)
Hardwood lumber - board feet

Cellulose Fibers (thousands): Liquid packaging board - tons

Fine Paper (thousands):
Paper - tons
Coaated grou
Paper converting - tons
Containerboard - tons
Packaging - MS
Recycling - tons
Kraft bags and sacks - tons
Single-family homes sold
Single-family homes closed
Single-family homes sold but not closed at end of period
${ }^{(2)}$ Third quarter 2008 results include 5 weeks of operations for the Containerboard, Packaging, and Recycling business, prior to the sale of this business to International Pape

## EYERHAEUSER COMPANY <br> L PRODUCTION VOLUME

erlands (thousands):
Fee depletion - cunits
Wood Products (millions):
Engineered solid section - cubic feet
Engineered I -Joists - lineal feet
Plywood - square feet ( $3 / 88^{\prime \prime}$ )
Hardwood lumber - board fee
Cellulose Fibers (thousands):
Liquid packaging board - tons
ne Paper (thousands): ${ }^{(1)}$
Paper - tons ${ }^{(2)}$
Coated groun
Paper converting - tons
Containerboard - tons ${ }^{(4)}$
Packaging - MSF
Kraft bags and sacks - tons
(1) First quarter 2007 results include 9 weeks of operations for Fine Paper and
${ }^{(2)}$ Paper production includes unprocessed rolls and converted paper volumes
${ }^{(3)}$ Third quarter 2008 results include 5 weeks of operations for the Containerboard, Packaging, and Recycling business, prior to the sale of this business to International Pape
${ }^{(4)}$ Containerboard production represents machine production and includes volumes that are further processed into packaging and kraft bags and sacks by company facilities
${ }^{(5)}$ Recycling production includes volus prosed in Weyerheuser recycling facilities that are consumed by company facilities and brokered volumes

## Assets

Weyerhaeuser
Current assets:
Cash and cash equivalents
Receivables, less allowances
Inventories
Prepaid expe
Prepaid expenses
Current assets of held for sale
Total current assets
Property and equipment
Property and equipment
Construction in progress
Timber and timberlands at cost, less fee stumpag charged to disposals
Investments in and advances to equity affiliates
Restricted pension and other assets ise entities Restricted assets held by specia

Real Estate
Cash and cash equivalents
Real estate in process of development and for sale
Land being processed for development
Investments in unconsolidated entities, less reserves

Total assets
Liabilities
Weyerhaeuser
Current liabilitit
Nurrent liabilities:
Notes payable and commercial paper
Current maturities of long-term debt
Accounts payable
Accrued liabilities
Accrued liabilities
Current liabilities held for sale
Total current liabilities
Long-term debt
Deferred income taxes
Deferred pension, other postretirement benefits
Defered other liabilitities
Liabilities (nonrecourse to Weyerhaeuser) held by
special purpose entities
Noncurrent liabilities held for sale
Real Estate
Notes payable and commercial pape
Long-term debt
Other liabilities
Consolidated liabilities not owned
Shareholders' Interest
Total liabilities
Shareholders' interest
Total liabilities and shareholders' interest
WEYERHAEUSER COMPANY
STATISTICAL INFORMATION
STATEMENT OF CASH FLOWS
SELECTED INFORMATION (unaudited)
(in millions)

Net cash from operations
Cash paid for property and equipment
Cash paid for timberlands reforestation
Cash received from issuances of deb
Revolving credit facilities, notes and commercial paper Payments on debt
Proceeds from the
Repurchases of common stock
${ }^{(1)}$ Capital spending is Weyerhaeuser only and excludes Real Estate


| O1 |  |  |  | Q2 |  |  |  | Q3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { April 1, } \\ 2007 \end{gathered}$ |  | $\begin{aligned} & \text { June 29, } \\ & 20008 \end{aligned}$ |  | July 1,$2007$ |  | $\begin{gathered} \text { Sept. 28, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  |
| \$ | (285) | \$ | (284) | \$ | 219 | \$ | 165 | \$ | (101) | \$ | 197 |
| \$ | (98) | \$ | (114) | \$ | (107) | \$ | (140) | \$ | (77) | \$ | (176) |
| \$ | (16) | \$ | (12) | \$ | (11) | \$ | (12) | \$ | (9) | \$ | (8) |
| \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 451 |
| \$ | 534 | \$ | 291 | \$ | 257 | \$ | 76 | \$ | $(1,101)$ | \$ | 108 |
| \$ | (4) | \$ | (466) | \$ | (103) | \$ | $(1,091)$ | \$ | (262) | \$ | (54) |
| \$ | 21 | \$ | 1,350 | \$ | 41 | \$ |  | \$ | 6,351 | \$ | 107 |


| ear-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept. 28, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2007 \\ \hline \end{gathered}$ |  |
| \$ | (167) | \$ | 78 |
| \$ | (282) | \$ | (430) |
| \$ | (36) | \$ | (32) |
| \$ |  | \$ | 451 |
| \$ | (310) | \$ | 475 |
| \$ | (369) | \$ | $(1,611)$ |
| \$ | 6,413 | \$ | 1,457 |


| Q4 |  |
| :---: | :---: |
| $\begin{aligned} & \text { Dec. 30, } \\ & 2007 \end{aligned}$ |  |
| \$ | 555 |
| \$ | (232) |
| \$ | (12) |
| \$ | 170 |
|  | (432) |
| \$ | (5) |
| \$ | 172 |


| $\begin{aligned} & \text { Dec. } 30, \\ & 2007 \end{aligned}$ |  |
| :---: | :---: |
| \$ | 633 |
| \$ | (662) |
| \$ | (44) |
| \$ | 621 |
| \$ |  |
| \$ | 43 |
| \$ | $(1,616)$ |
| \$ | 1,629 |



