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## WEYERHAEUSER COMPANY

## STATISTICAL INFORMATION (unaudited)

| CONSOLIDATED |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EARNINGS | Q1 |  | Q2 |  | Q3 |  |
| (in millions) | March | March | June | June | Sept. | Sept. |
|  | 27, | 28, | 26, | 27, | 25, | 26, |
|  | 2005 | 2004 | 2005 | 2004 | 2005 | 2004 |
| Net sales and |  |  |  |  |  |  |
| revenues: |  |  |  |  |  |  |
| Weyerhaeuser (1) | \$4,749 | \$4,442 | \$5,190 | \$5,204 | \$5,008 | \$5,088 |
| Real Estate and |  |  |  |  |  |  |
| Related Assets | 655 | 469 | 648 | 524 | 596 | 591 |
| Total net sales and |  |  |  |  |  |  |
| revenues | 5,404 | 4,911 | 5,838 | 5,728 | 5,604 | 5,679 |
| Costs and expenses: |  |  |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |  |  |
| Costs of products |  |  |  |  |  |  |
| sold | 3,652 | 3,432 | 3,974 | 3,790 | 3,934 | 3,758 |
| Depreciation, depletion and |  |  |  |  |  |  |
| amortization | 325 | 317 | 326 | 318 | 329 | 316 |
| Selling expenses | 118 | 120 | 119 | 122 | 119 | 123 |
| General and |  |  |  |  |  |  |
| administrative |  |  |  |  |  |  |
| expenses | 223 | 239 | 218 | 233 | 236 | 226 |
| Research and |  |  |  |  |  |  |
| development |  |  |  |  |  |  |
| expenses | 14 | 12 | 12 | 13 | 18 | 13 |
| Taxes other than |  |  |  |  |  |  |
| payroll and |  |  |  |  |  |  |
| income taxes | 46 | 48 | 48 | 47 | 69 | 51 |
| Charges for |  |  |  |  |  |  |
| integration and |  |  |  |  |  |  |
| restructuring | 5 | 15 | 4 | 13 | 2 | 8 |
| Charges for |  |  |  |  |  |  |
| closure of |  |  |  |  |  |  |
| facilities | 5 | 4 | 3 | -- | 29 | 13 |
| Other operating |  |  |  |  |  |  |
| costs, net (2) (3) | 9 | 17 | (40) | 43 | (147) | (300) |




| Total net sales and revenues | 16,846 | 16,318 | 5,715 | 22,033 |
| :---: | :---: | :---: | :---: | :---: |
| Costs and expenses: |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |
| Costs of products sold | 11,560 | 10,980 | 3,735 | 14,715 |
| Depreciation, depletion and |  |  |  |  |
| amortiz. | 980 | 951 | 320 | 1,271 |
| Selling expenses | 356 | 365 | 119 | 484 |
| General and administrative |  |  |  |  |
| expenses | 677 | 698 | 247 | 945 |
| Research and development expenses | 44 | 38 | 17 | 55 |
| Taxes other than payroll and |  |  |  |  |
| income taxes | 163 | 146 | 48 | 194 |
| Charges for integration and |  |  |  |  |
| restructuring | 11 | 36 | 3 | 39 |
| Charges for closure of facilities | 37 | 17 | 0 | 17 |
| Other operating costs, net (2) |  |  |  |  |
| (3) | (178) | (240) | 36 | (204) |
|  | 13,650 | 12,991 | 4,525 | 17,516 |
| Real Estate and Related Assets: |  |  |  |  |
| Costs and operating expenses | 1,268 | 1,116 | 647 | 1,763 |
| Depreciation and amortization | 11 | 9 | 5 | 14 |
| Selling expenses | 105 | 88 | 37 | 125 |
| General and administrative |  |  |  |  |
| expenses | 76 | 55 | 26 | 81 |
| Taxes other than payroll and |  |  |  |  |
| income taxes | 2 | 2 | 0 | 2 |
| Other operating costs, net | (4) | (17) | 0 | (17) |
|  | 1,458 | 1,253 | 715 | 1,968 |
| Total costs and expenses | 15,108 | 14,244 | 5,240 | 19,484 |
| Operating income | 1,738 | 2,074 | 475 | 2,549 |
| Interest expense and other: |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |
| Interest expense incurred (4) | (568) | (597) | (241) | (838) |
| Less interest capitalized | 5 | 4 | 5 | 9 |
| Equity in income of affiliates | 6 | 11 | 3 | 14 |
| Interest income and other | 75 | 15 | 9 | 24 |
| Real Estate and Related Assets: |  |  |  |  |
| Interest expense incurred | (41) | (43) | (14) | (57) |
| Less interest capitalized | 41 | 43 | 14 | 57 |
| Equity in income of |  |  |  |  |
| unconsolidated entities | 37 | 41 | 11 | 52 |
| Interest income and other | 7 | 21 | 10 | 31 |
| Earnings before income taxes | 1,300 | 1,569 | 272 | 1,841 |


| Income taxes (5) | (477) | $(533)$ | $(94)$ | $(627)$ |
| :--- | ---: | ---: | ---: | ---: |
| Earnings from continuing operations | 823 | 1,036 | 178 | 1,214 |
| Earnings from discontinued operations, |  |  |  |  |
| net of taxes (6) | 121 | 48 | 21 | 69 |
| Net earnings | $\$ 944$ | $\$ 1,084$ | $\$ 199$ | $\$ 1,283$ |
|  |  |  |  |  |
| Basic net earnings per share: |  |  |  |  |
| Continuing operations | $\$ 3.36$ | $\$ 4.45$ | $\$ 0.73$ | $\$ 5.16$ |
| Discontinued operations | 0.50 | 0.20 | 0.09 | 0.29 |
| Net earnings per share | $\$ 3.86$ | $\$ 4.65$ | $\$ 0.82$ | $\$ 5.45$ |
|  |  |  |  |  |
| Diluted net earnings per share: | $\$ 3.36$ | $\$ 4.42$ | $\$ 0.73$ | $\$ 5.14$ |
| Continuing operations | 0.49 | 0.20 | 0.09 | 0.29 |
| Discontinued operations | $\$ 3.85$ | $\$ 4.62$ | $\$ 0.82$ | $\$ 5.43$ |
| Net earnings per share |  |  |  |  |

(1) The first, second and third quarters of 2005 include charges of $\$ 22$ million, $\$ 27$ million and $\$ 19$ million, respectively, or $\$ 68$ million year-to-date, for countervailing and anti-dumping duties and related costs. The first, second, third and fourth quarters of 2004 include charges of $\$ 26$ million, $\$ 34$ million, $\$ 31$ million and $\$ 27$ million, respectively, or $\$ 118$ million year-to-date, for countervailing and anti-dumping duties and related costs.
(2) The first, second and third quarters of 2005 include net foreign exchange gains (losses) of $\$ 13$ million, (\$13) million and $\$ 37$ million, respectively, for a year-to-date net gain $\$ 37$ million. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$9) million, (\$7) million, \$16 million and $\$ 27$ million, respectively, for a total year-to-date net gain of $\$ 27$ million. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.
(3) The first quarter of 2005 includes a $\$ 12$ million charge for the settlement of a linerboard antitrust lawsuit. The second quarter of 2005 includes an $\$ 18$ million charge related to alder litigation and $\$ 57$ million of income related to the recognition of a deferred gain from previous timberlands sales. The third quarter of 2005 includes a $\$ 115$ million gain on the sale of an investment in a joint venture.

The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 271$ million gain on the sale of timberlands in Georgia, a $\$ 25$ million gain from a tenure reallocation agreement with the British Columbia government, and a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims. The fourth quarter of 2004 includes a net gain of $\$ 36$ million on the sale of facilities, and charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and \$23 million for the net book value of technology donated to a university.
(4) The third quarter of 2005 includes a charge of $\$ 21$ million for the early extinguishment of debt. The second and fourth quarters of 2004 include charges of $\$ 21$ million and $\$ 52$ million, respectively, for the early extinguishment of debt.
(5) The second quarter of 2005 includes a charge of $\$ 44$ million related to the repatriation of $\$ 1.1$ billion of eligible Canadian earnings under the provisions of the American Jobs Creation Act of 2004. The third quarter of 2005 includes a one-time tax benefit of $\$ 14$ million related to a change in the Ohio state income tax law.
(6) Includes the net operating results of the company's operations in coastal British Columbia. The second quarter of 2005 also includes a gain of $\$ 110$ million, including a tax benefit of $\$ 46$ million, related to the sale of these operations. The third quarter of 2005 includes a $\$ 1$ million charge related to the termination of pension plans associated with these operations.

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)

Net sales and revenues (in

| millions): | Q1 |  | Q2 |  | Q3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March | March | June | June | Sept. | Sept. |
|  | 27, | 28, | 26, | 27, | 25, | 26, |
|  | 2005 | 2004 | 2005 | 2004 | 2005 | 2004 |

## Timberlands:

| Logs | \$182 | \$193 | \$195 | \$211 | \$188 | \$197 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other products | 82 | 58 | 63 | 66 | 65 | 51 |
|  | 264 | 251 | 258 | 277 | 253 | 248 |
| Wood Products: |  |  |  |  |  |  |
| Softwood lumber | 892 | 819 | 1,032 | 1,106 | 889 | 1,089 |
| Plywood | 183 | 221 | 196 | 263 | 184 | 237 |
| Veneer | 13 | 11 | 10 | 12 | 9 | 11 |
| Composite panels | 120 | 108 | 132 | 133 | 122 | 138 |
| OSB | 288 | 338 | 306 | 456 | 267 | 341 |
| Hardwood lumber | 94 | 90 | 102 | 100 | 95 | 89 |
| Engineered I-Joists | 160 | 134 | 213 | 178 | 202 | 189 |
| Engineered Solid Section | 190 | 148 | 241 | 194 | 244 | 203 |
| Logs | 27 | 23 | 24 | 38 | 6 | 32 |
| Other products | 272 | 255 | 339 | 312 | 326 | 315 |
|  | 2,239 | 2,147 | 2,595 | 2,792 | 2,344 | 2,644 |
| Cellulose Fiber and White |  |  |  |  |  | Papers: |
| Pulp | 376 | 339 | 355 | 371 | 381 | 381 |
| Paper | 599 | 535 | 611 | 538 | 604 | 583 |
| Coated groundwood | 42 | 36 | 47 | 37 | 45 | 39 |
| Liquid packaging board | 47 | 49 | 52 | 53 | 50 | 53 |
| Other products | 14 | 10 | 12 | 13 | 16 | 15 |
|  | 1,078 | 969 | 1,077 | 1,012 | 1,096 | 1,071 |
| Containerboard, Packaging and Recycling: |  |  |  |  |  |  |
| Containerboard | 117 | 81 | 101 | 80 | 86 | 94 |
| Packaging | 898 | 853 | 969 | 918 | 929 | 916 |
| Recycling | 92 | 80 | 92 | 91 | 87 | 87 |
| Bags | 22 | 19 | 21 | 18 | 20 | 20 |
| Other products | 34 | 33 | 40 | 34 | 47 | 43 |
|  | 1,163 | 1,066 | 1,223 | 1,141 | 1,169 | 1,160 |
| Real Estate and Related |  |  |  |  |  |  |
| Assets | 655 | 469 | 648 | 524 | 596 | 591 |
| Corporate and Other | 149 | 135 | 151 | 147 | 146 | 135 |
| Less sales of discontinued operations | (144) | (126) | (114) | (165) | -- | (170) |
|  | \$5,404 | \$4,911 | \$5,838 | \$5,728 | \$5,604 | \$5,679 |
| Contribution (charge) to earnings: | Contribution (charge) to |  |  |  |  | Q3 |
| (in millions) | March | March | June | June | Sept. | Sept. |





#### Abstract

an insurance settlement related to product liability claims. The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims.


(5) The second quarter of 2005 includes a $\$ 6$ million gain related to a tenure reallocation agreement with the British Columbia government. The third quarter of 2004 includes a $\$ 20$ million gain from a tenure reallocation agreement with the British Columbia government.
(6) The first, second and third quarters of 2005 include charges of $\$ 1$ million, \$1 million and \$6 million, respectively, associated with the sale or closure of facilities. The first quarter of 2004 includes a credit of $\$ 2$ million for the reversal of closure costs accrued in prior years and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 5$ million net loss on the sale of facilities. The third quarter of 2004 includes a $\$ 2$ million net gain on the sale or closure of facilities. The fourth quarter of 2004 includes charges of $\$ 3$ million for the closure of facilities and a gain of $\$ 36$ million on the sale of facilities.
(7) The third quarter of 2005 includes net charges of $\$ 22$ million related to facility closures. The second quarter of 2004 includes a $\$ 2$ million asset impairment charge related to assets held for sale.
(8) The first quarter of 2005 includes a $\$ 12$ million charge associated with the settlement of a linerboard antitrust lawsuit. The third quarter of 2005 includes a $\$ 1$ million loss related to hurricane damage.
(9) The first, second and third quarters of 2005 include charges of $\$ 4$ million, $\$ 2$ million and $\$ 1$ million, respectively, for the closure of facilities. The first quarter of 2004 includes closure costs of $\$ 3$ million. The second quarter of 2004 includes a net gain of $\$ 1$ million on the sales of a facility and a joint venture investment. The third quarter of 2004 includes closure costs of $\$ 12$ million, including a pension termination charge of $\$ 9$ million related to a closure that occurred in a previous year. The fourth quarter of 2004 includes a credit of $\$ 3$ million for the reversal of closure costs accrued in prior years.
(10) The first, second and third quarters of 2005 include net gains
(losses) on land and lot sales of $\$ 57$ million, $\$ 21$ million and (\$1) million, respectively. The first quarter of 2004 includes a $\$ 22$ million gain on a land sale. The third quarter of 2004 includes a gain of $\$ 18$ million on the sale of a multi-family site. The fourth quarter of 2004 includes a $\$ 24$ million net gain on land and lot sales.
(11) The second quarter of 2005 includes a $\$ 64$ million pretax gain on the sale of the company's operations in coastal British Columbia and \$57 million of income related to the recognition of a deferred gain from previous timberlands sales. The third quarter of 2005 includes a $\$ 115$ million gain on the sale of an investment in a joint venture. The fourth quarter of 2004 includes a $\$ 7$ million gain for the settlement of an insurance claim relating to the Cemwood litigation.
(12) The fourth quarter of 2004 includes charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and \$23 million for the net book value of technology donated to a university.
(13) The first, second and third quarters of 2005 include net foreign exchange gains (losses) of $\$ 13$ million, (\$12) million and $\$ 38$ million, respectively, for a year-to-date net gain of $\$ 39$ million. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$10) million, (\$6) million, \$16 million and $\$ 26$ million, respectively, for a $\$ 26$ million net gain year-to-date. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.

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WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
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| Third party sales volumes: | Q1 |  | Q2 |  | Q3 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | March | March | June | June | Sept. | Sept. |
|  | 27, | 28, | 26, | 27, | 25, | 26, |
|  | 2005 | 2004 | 2005 | 2004 | 2005 | 2004 |
| Timberlands (thousands): |  |  |  |  |  |  |
| Logs - cunits | 864 | 1,044 | 863 | 954 | 886 | 904 |

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Wood Products (millions):
    Softwood lumber - board
        feet 2,057 2,054 2,355 2,393 2,179 2,299
    Plywood - square feet
```






| CONDENSED CONSOLIDATED BALANCE SHEET (unaudited) (in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 27, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { June } 26 \text {, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Sept. } 25, \\ 2005 \end{gathered}$ | $\begin{aligned} & \text { Dec. } 26 \text {, } \\ & 2004 \end{aligned}$ |
| Weyerhaeuser |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and short-term investments | \$402 | \$1,704 | \$885 | \$1,044 |
| Receivables, less allowances | 1,840 | 2,008 | 1,966 | 1,558 |
| Inventories | 2,122 | 2,018 | 1,992 | 1,891 |
| Prepaid expenses | 634 | 612 | 581 | 592 |
| Assets of business held for sale | 1,119 | -- | -- | 1,129 |
| Total current assets | 6,117 | 6,342 | 5,424 | 6,214 |
| Property and equipment | 11,447 | 11,175 | 11,093 | 11,672 |
| Construction in progress | 324 | 451 | 544 | 268 |
| Timber and timberlands at cost, less fee stumpage charged |  |  |  |  |
| to disposals | 3,712 | 3,709 | 3,690 | 3,733 |
| Investments in and advances to equity affiliates | 491 | 495 | 496 | 489 |
| Goodwill | 2,997 | 2,977 | 2,989 | 2,996 |
| Deferred pension and other assets | 1,197 | 1,249 | 1,309 | 1,201 |
| Restricted assets held by special purpose entities | 914 | 916 | 914 | 909 |
|  | 27,199 | 27,314 | 26,459 | 27,482 |
| Real Estate and Related Assets |  |  |  |  |
| Cash and short-term investments | 5 | 11 | 4 | 153 |
| Receivables, less allowances | 60 | 57 | 49 | 43 |
| Real estate and land for sale and development | 2,083 | 2,333 | 2,288 | 1,947 |
| Other assets | 323 | 278 | 357 | 329 |
|  | 2,471 | 2,679 | 2,698 | 2,472 |
| Total assets | \$29,670 | \$29,993 | \$29,157 | \$29,954 |
| Liabilities and Shareholders' Interest |  |  |  |  |
| Weyerhaeuser |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Notes payable and commercial |  |  |  |  |
| Current maturities of long-term debt | 96 | 225 | 182 | 489 |
| Accounts payable | 1,150 | 1,225 | 1,167 | 1,159 |
| Accrued liabilities | 1,313 | 1,655 | 1,562 | 1,432 |



| STATEMENT OF CASH FLOWS | Year-to-date |  | Year-to- |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q4 | date |
| SELECTED INFORMATION (unaudited) (in millions) | $\begin{gathered} \text { Sept. 25, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Sept. } 26 \text {, } \\ 2004 \end{gathered}$ | Dec. 2004 | $\begin{gathered} \text { 6, Dec. } 26 \text {, } \\ 2004 \end{gathered}$ |
| (Weyerhaeuser only, excludes Real |  |  |  |  |
| Estate \& Related Assets) |  |  |  |  |
| Net cash from operations | \$951 | \$1,290 | \$745 | \$2,035 |
| Cash paid for property and equipment | (533) | (252) | (222) | (474) |
| Cash paid for timberlands reforestation | (24) | (23) | (7) | (30) |
| Cash received from issuances of debt | t | -- | 1 | 1 |
| Revolving credit facilities, notes and commercial paper |  |  |  |  |
| borrowings, net | 2 | (19) | 35 | 16 |
| Payments on debt | $(1,575)$ | $(1,126)$ | (742) | $(1,868)$ |
| Proceeds from equity offering | -- | 954 | -- | 954 |
| Proceeds from the sale of BC |  |  |  |  |
| Coastal operations | 1,107 | -- | -- | -- |

