Weyerhaeuser Company Exhibit 99.2

## Q2.2020 Analyst Package

Preliminary results (unaudited)

## **Consolidated Statement of Operations**

	Q1			Q	2		Year-to-Date		е	
in millions	March 31, 2020		June 30, 2020		June 30, 2019		-	June 30, 2020		ine 30, 2019
Net sales	\$	1,728	\$	1,631	\$	1,692	\$	3,359	\$	3,335
Costs of sales		1,382		1,283		1,390		2,665		2,712
Gross margin		346		348		302		694		623
Selling expenses		22		18		21		40		42
General and administrative expenses		74		84		80		158		169
Other operating costs (income), net		10		3		15		13		52
Operating income		240		243		186		483		360
Non-operating pension and other postretirement benefit costs		(9)		(10)		(10)		(19)		(480)
Interest income and other		1		2		6		3		16
Interest expense, net of capitalized interest		(85)		(103)		(91)		(188)		(198)
Earnings (loss) before income taxes		147		132		91		279		(302)
Income taxes		3		(60)		37		(57)		141
Net earnings (loss)	\$	150	\$	72	\$	128	\$	222	\$	(161)

#### **Per Share Information**

	Q1 March 31, 2020			Q	2			Year-t	o-Dat	te
			June 30, 2020		J	June 30, 2019		une 30, 2020	J	une 30, 2019
Earnings (loss) per share, basic and diluted	\$	0.20	\$	0.10	\$	0.17	\$	0.30	\$	(0.22)
Dividends paid per common share	\$	0.34	\$	_	\$	0.34	\$	0.34	\$	0.68
Weighted average shares outstanding (in thousands):										
Basic		746,534		746,896		745,486		746,715		746,041
Diluted		747,155		746,984		746,232		747,070		746,041
Common shares outstanding at end of period (in thousands)	746,206			746,251		744,905		746,251		744,905

## Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization (Adjusted EBITDA)

		Q1	Q2					Year-to	o-Date		
in millions	March 31, 2020		June 30, 2020		June 30, 2019		•			June 30, 2019	
Net earnings (loss)	\$	150	\$	72	\$	128	\$	222	\$	(161)	
Non-operating pension and other postretirement benefit costs		9		10		10		19		480	
Interest income and other		(1)		(2)		(6)		(3)		(16)	
Interest expense, net of capitalized interest		85		103		91		188		198	
Income taxes		(3)		60		(37)		57		(141)	
Operating income		240		243		186		483		360	
Depreciation, depletion and amortization		123		117		124		240		247	
Basis of real estate sold		62		34		33		96		81	
Special items included in operating income		(12)		(8)				(20)		20	
Adjusted EBITDA <sup>(1)</sup>	\$	413	\$	386	\$	343	\$	799	\$	708	

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, basis of real estate sold and special items. Our definition of Adjusted EBITDA may be different from similarly titled measures reported by other companies. Adjusted EBITDA should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

#### Q2.2020 Analyst Package

Preliminary results (unaudited)

#### Special Items Included in Net Earnings (Income Tax Affected)

			Q2			Year-to		o-Date		
in millions	March 31, 2020		June 30, 2020		June 30, 2019		June 30, 2020			ne 30, 2019
Net earnings (loss)	\$	150	\$	72	\$	128	\$	222	\$	(161)
Early extinguishment of debt charges <sup>(1)</sup>		_		11		_		11		9
Legal charge (benefit)		(12)		_		_		(12)		15
Pension settlement charges		_		_		(5)		_		340
Product remediation recovery				(6)				(6)		_
Net earnings before special items <sup>(2)</sup>	\$	138	\$	77	\$	123	\$	215	\$	203

	Q1			Q	2		 Year-to	-Date	<b>ə</b>
	March 31, 2020		June 30, 2020		June 30, 2019		une 30, 2020		ine 30, 2019
Net earnings (loss) per diluted share	\$	0.20	\$	0.10	\$	0.17	\$ 0.30	\$	(0.22)
Early extinguishment of debt charges <sup>(1)</sup>		_		0.02		_	0.02		0.01
Legal charge (benefit)		(0.02)		_		_	(0.02)		0.02
Pension settlement charges		_				(0.01)			0.46
Product remediation recovery		_		(0.01)		_	(0.01)		_
Net earnings per diluted share before special items <sup>(2)</sup>	\$	0.18	\$	0.11	\$	0.16	\$ 0.29	\$	0.27

<sup>(1)</sup> We recorded pretax charges of \$12 million (\$9 million after-tax) and \$11 million (\$11 million after-tax) related to the early extinguishment of debt in first quarter 2019 and second quarter 2020, respectively. These charges were included in Interest expense, net of capitalized interest in the Consolidated Statement of Operations.

## **Selected Total Company Items**

	Q1			Q:	2			Year-to	o-Date	
in millions	March 31, 2020			June 30, 2020		lune 30, 2019	J	lune 30, 2020	J	une 30, 2019
Pension and postretirement costs:										
Pension and postretirement service costs	\$	10	\$	8	\$	8	\$	18	\$	16
Non-operating pension and other postretirement benefit costs		9		10		10		19		480
Total company pension and postretirement costs	\$ 19		\$	18	\$	18	\$	37	\$	496

<sup>(2)</sup> Net earnings before special items is a non-GAAP measure that management believes provides helpful context in understanding the company's earnings performance. Net earnings before special items should not be considered in isolation from, and is not intended to represent an alternative to, our GAAP results.

# Q2.2020 Analyst Package

Preliminary results (unaudited)

# **Consolidated Balance Sheet**

in millions	I	March 31, 2020	June 30, 2020	De	cember 31, 2019
ASSETS					
Current assets:					
Cash and cash equivalents	\$	1,458	\$ 643	\$	139
Receivables, net		390	420		309
Receivables for taxes		24	48		98
Inventories		480	409		416
Assets held for sale		_	_		140
Prepaid expenses and other current assets		141	131		147
Current restricted financial investments held by variable interest entities		_	_		362
Total current assets		2,493	1,651		1,611
Property and equipment, net		1,911	1,958		1,969
Construction in progress		153	110		130
Timber and timberlands at cost, less depletion		11,847	11,780		11,929
Minerals and mineral rights, less depletion		278	275		281
Deferred tax assets		147	65		72
Other assets		399	415		414
Total assets	\$	17,228	\$ 16,254	\$	16,406
LIABILITIES AND EQUITY					
Current liabilities:					
Current maturities of long-term debt	\$	577	\$ _	\$	_
Borrowings on line of credit		550	_		230
Accounts payable		241	199		246
Accrued liabilities		448	525		530
Total current liabilities		1,816	 724		1,006
Long-term debt, net		6,299	6,299		6,147
Deferred tax liabilities		10	18		6
Deferred pension and other postretirement benefits		669	652		693
Other liabilities		352	359		377
Total liabilities		9,146	8,052		8,229
Total equity		8,082	8,202		8,177
Total liabilities and equity	\$	17,228	\$ 16,254	\$	16,406

# Q2.2020 Analyst Package

Preliminary results (unaudited)

# **Consolidated Statement of Cash Flows**

		Q1		Q2				Year-to-Date			
in millions		rch 31, 2020	J	une 30, 2020	,	June 30, 2019	J	une 30, 2020		une 30, 2019	
Cash flows from operations:											
Net earnings (loss)	\$	150	\$	72	\$	128	\$	222	\$	(161)	
Noncash charges (credits) to earnings (loss):											
Depreciation, depletion and amortization		123		117		124		240		247	
Basis of real estate sold		62		34		33		96		81	
Deferred income taxes, net		(82)		80		(43)		(2)		(166)	
Pension and other postretirement benefits		19		18		18		37		496	
Share-based compensation expense		7		8		7		15		16	
Change in:											
Receivables, less allowances		(82)		(30)		(10)		(112)		(87)	
Receivables and payables for taxes		79		(18)		6		61		(25)	
Inventories		(72)		74		28		2		(32)	
Prepaid expenses and other current assets		(2)		7		8		5		3	
Accounts payable and accrued liabilities		(91)		30		127		(61)		45	
Pension and postretirement benefit contributions and										(07)	
payments		(10)		(6)		(13)		(16)		(27)	
Other		(15)		5		(17)		(10)		(8)	
Net cash from operations	\$	86	\$	391	\$	396	\$	477	\$	382	
Cash flows from investing activities:	-		_		_						
Capital expenditures for property and equipment	\$	(47)	\$	(55)	\$	(71)	\$	(102)	\$	(112)	
Capital expenditures for timberlands reforestation		(21)		(11)		(13)		(32)		(31)	
Proceeds from note receivable held by variable interest				` ,		` ,		` ,			
entities		362		_		_		362		253	
Proceeds from sale of nonstrategic timberlands		145		_		_		145			
Other		2		1		1		3		19	
Net cash from investing activities	\$	441	\$	(65)	\$	(83)	\$	376	\$	129	
Cash flows from financing activities:											
Cash dividends on common shares	\$	(254)	\$	_	\$	(253)	\$	(254)	\$	(507)	
Net proceeds from issuance of long-term debt		732		_				732		739	
Payments of long-term debt		_		(588)		_		(588)		(512)	
Proceeds from borrowings on line of credit		550		`		140		`550 <sup>°</sup>		385	
Payments on line of credit		(230)		(550)		(245)		(780)		(670)	
Proceeds from exercise of stock options		6		`		2		` 6 <sup>°</sup>		` 4 <sup>°</sup>	
Repurchases of common shares		_		_		_		_		(60)	
Other		(12)		(3)		(4)		(15)		(12)	
Net cash from financing activities	\$	792	\$	(1,141)	\$	(360)	\$	(349)	\$	(633)	
_			_	<u> </u>		· · · · ·	_	<u> </u>			
Net change in cash and cash equivalents	\$	1,319	\$	(815)	\$	(47)	\$	504	\$	(122)	
Cash and cash equivalents at beginning of period		139		1,458		259		139		334	
Cash and cash equivalents at end of period	\$	1,458	\$	643	\$	212	\$	643	\$	212	
Cash paid (received) during the period for:											
Interest, net of amounts capitalized	\$	108	\$	70	\$	60	\$	178	\$	187	
Income taxes, net of refunds	\$	_	\$	1	\$	1	\$	1	\$	51	

Weyerhaeuser Company Timberlands Segment

#### Q2.2020 Analyst Package

Preliminary results (unaudited)

## **Segment Statement of Operations**

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTE	0.2019
Sales to unaffiliated customers	\$	381	\$	359	\$	401	\$	740	\$	832
Intersegment sales		122		121		131		243		256
Total net sales		503		480		532		983		1,088
Costs of sales		375		383		405		758		818
Gross margin		128		97		127		225		270
Selling expenses		_		1		_		1		1
General and administrative expenses		24		22		25		46		47
Other operating income, net		(1)		(1)				(2)		
Operating income and Net contribution to earnings	\$	105	\$	75	\$	102	\$	180	\$	222

## Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTE	.2019
Operating income	\$	105	\$	75	\$	102	\$	180	\$	222
Depreciation, depletion and amortization		68		65		73		133		146
Adjusted EBITDA <sup>(1)</sup>	\$	173	\$	140	\$	175	\$	313	\$	368

<sup>&</sup>lt;sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## **Selected Segment Items**

in millions	Q1.	Q1.2020		Q2.2020		Q2.2019		YTD.2020		D.2019
Total decrease (increase) in working capital <sup>(2)</sup>	\$	(3)	\$	(2)	\$	46	\$	(5)	\$	22
Cash spent for capital expenditures	\$	(30)	\$	(21)	\$	(25)	\$	(51)	\$	(51)

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and log inventory for the Timberlands and Real Estate & ENR segments combined.

### Segment Statistics(3)

		Q1.2020		Q2.2020		Q2.2019		9 YTD.2020		Υ٦	D.2019
Third Party	Delivered logs:										
Net Sales	West	\$	177	\$	179	\$	194	\$	356	\$	399
(millions)	South		150		145		156		295		315
	North		17		7		17		24		46
	Total delivered logs		344		331		367		675		760
	Stumpage and pay-as-cut timber		5		5		10		10		19
	Recreational and other lease revenue		15		16		15		31		30
	Other revenue		17		7		9		24		23
	Total	\$	381	\$	359	\$	401	\$	740	\$	832
Delivered Logs	West	\$	104.91	\$	104.90	\$	104.07	\$	104.91	\$	105.52
Third Party Sales	South	\$	34.27	\$	33.68	\$	35.45	\$	33.97	\$	35.40
Realizations (per ton)	North	\$	60.51	\$	59.82	\$	62.10	\$	60.31	\$	60.52
Delivered Logs	West		1,684		1,714		1,864		3,398		3,784
Third Party Sales	South		4,365		4,307		4,400		8,672		8,899
Volumes (tons, thousands)	North		284		113		263		397		757
Fee Harvest Volumes	West		2,310		2,236		2,455		4,546		4,840
(tons, thousands)	South		6,130		5,914		6,367		12,044		12,859
	North		386		194		378		580		1,005

<sup>(3)</sup> Western logs are primarily transacted in MBF but are converted to ton equivalents for external reporting purposes.

## Q2.2020 Analyst Package

Preliminary results (unaudited)

# **Segment Statement of Operations**

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTE	0.2019
Net sales	\$	112	\$	65	\$	81	\$	177	\$	199
Costs of sales		70		40		39		110		95
Gross margin		42		25		42		67		104
General and administrative expenses		6		6		7		12		14
Operating income and Net contribution to earnings	\$	36	\$	19	\$	35	\$	55	\$	90

# Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization<sup>(1)</sup>

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTD.2019	
Operating income	\$	36	\$	19	\$	35	\$	55	\$	90
Depreciation, depletion and amortization		3		4		3		7		6
Basis of real estate sold		62		34		33		96		81
Adjusted EBITDA <sup>(1)</sup>	\$	101	\$	57	\$	71	\$	158	\$	177

 $<sup>^{(1)}</sup>$  See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

## **Selected Segment Items**

in millions	Q1.2020	Q2.2020	Q2.2019	YTD.2020	YTD.2019
Cash spent for capital expenditures	\$	\$	<u>s — </u>	\$ _	<u> </u>

### **Segment Statistics**

		Q	Q1.2020		Q2.2020		Q2.2019		YTD.2020		ΓD.2019
Net Sales	Real Estate	\$	95	\$	48	\$	59	\$	143	\$	155
(millions)	Energy and Natural Resources		17		17		22		34		44
	Total	\$	112	\$	65	\$	81	\$	177	\$	199
Acres Sold	Real Estate		44,974		31,337		47,031		76,310		85,865
Price per Acre	Real Estate	\$	1,992	\$	1,501	\$	1,063	\$	1,790	\$	1,678
Basis as a Percent of Real Estate Net Sales	Real Estate		65%		71%		56%		67%		52%

## Q2.2020 Analyst Package

Preliminary results (unaudited)

#### **Segment Statement of Operations**

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YT	D.2019
Net sales	\$	1,235	\$	1,207	\$	1,210	\$	2,442	\$	2,304
Costs of sales		1,040		997		1,070		2,037		2,037
Gross margin		195		210		140		405		267
Selling expenses		21		18		20		39		39
General and administrative expenses		36		33		34		69		69
Other operating costs, net		4				5		4		9
Operating income and Net contribution to earnings	\$	134	\$	159	\$	81	\$	293	\$	150

#### Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTE	0.2019
Operating income	\$	134	\$	159	\$	81	\$	293	\$	150
Depreciation, depletion and amortization		50		47		47		97		93
Special items				(8)				(8)		_
Adjusted EBITDA <sup>(1)</sup>	\$	184	\$	198	\$	128	\$	382	\$	243

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

#### Segment Special Items Included in Net Contribution to Earnings (Pretax)

in millions	Q1.2020	Q2.2020	Q2.2019	YTD.2020	YTD.2019
Product remediation recovery	\$	\$ 8	\$	\$ 8	\$

## Selected Segment Items

in millions	Q1	Q1.2020		Q2.2020		Q2.2019		YTD.2020		D.2019
Total decrease (increase) in working capital(2)	\$	(186)	\$	56	\$	75	\$	(130)	\$	(80)
Cash spent for capital expenditures	\$	(38)	\$	(45)	\$	(53)	\$	(83)	\$	(83)

<sup>(2)</sup> Represents the change in prepaid assets, accounts receivable, accounts payable, accrued liabilities and inventory for the Wood Products segment.

#### **Segment Statistics**

in millions, except for third party sales realizations		Q	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTD.2019	
Structural Lumber	Third party net sales	\$	508	\$	538	\$	495	\$	1,046	\$	939	
(volumes presented	Third party sales realizations	\$	416	\$	438	\$	388	\$	427	\$	390	
in board feet)	Third party sales volumes(3)		1,222		1,225		1,274		2,447		2,407	
	Production volumes		1,209		1,108		1,193		2,317		2,338	
Oriented Strand	Third party net sales	\$	190	\$	179	\$	156	\$	369	\$	316	
Board	Third party sales realizations	\$	246	\$	240	\$	213	\$	243	\$	218	
(volumes presented	Third party sales volumes(3)		770		747		733		1,517		1,450	
in square feet 3/8")	Production volumes		777		742		736		1,519		1,465	
Engineered Solid	Third party net sales	\$	127	\$	111	\$	134	\$	238	\$	250	
Section	Third party sales realizations	\$	2,149	\$	2,151	\$	2,214	\$	2,150	\$	2,216	
(volumes presented	Third party sales volumes <sup>(3)</sup>		5.9		5.2		6.1		11.1		11.3	
in cubic feet)	Production volumes	_	6.1		5.3		6.0		11.4		11.9	
Engineered	Third party net sales	\$	78	\$	70	\$	86	\$	148	\$	156	
I-joists	Third party sales realizations	\$	1,667	\$	1,645	\$	1,662	\$	1,656	\$	1,683	
(volumes presented	Third party sales volumes <sup>(3)</sup>		47		42		52		89		93	
in lineal feet)	Production volumes	•	47	•	38	•	47	•	85	Φ.	91	
Softwood Plywood	Third party net sales	\$	39	\$	34	\$	44	\$	73	\$	88	
(volumes presented	Third party sales realizations	\$	348	\$	356	\$	380	\$	352	\$	382	
in square feet 3/8")	Third party sales volumes <sup>(3)</sup> Production volumes		113 97		95 76		115		208		230	
Medium Density		ф.	97 44	\$	76 33	œ.	104 45	\$	173 77	¢.	202 83	
Fiberboard	Third party net sales Third party sales realizations	\$	841	\$ \$	825	\$ \$	833	э \$	834	\$ \$	839	
(volumes presented	Third party sales realizations  Third party sales volumes <sup>(3)</sup>	φ	52	φ	40	φ	55	φ	92	φ	99	
in square feet 3/4")	Production volumes		56		40 35		61		92 91		106	
iii square reet 3/4 )	Froduction volumes		56		33		01		91		106	

<sup>(3)</sup> Volumes include sales of internally produced products and products purchased for resale primarily through our distribution business.

Weyerhaeuser Company Unallocated Items

#### Q2.2020 Analyst Package

Preliminary results (unaudited)

Unallocated items are gains or charges not related to, or allocated to, an individual operating segment. They include all or a portion of items such as share-based compensation, pension and postretirement costs, elimination of intersegment profit in inventory and LIFO, foreign exchange transaction gains and losses, interest income and other as well as legacy obligations.

## **Net Charge to Earnings**

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTD.2019
Unallocated corporate function and variable compensation expense	\$	(19)	\$	(23)	\$	(12)	\$	(42)	\$ (31)
Liability classified share-based compensation		10		(4)		_		6	(4)
Foreign exchange gain (loss)		(8)		3		2		(5)	(1)
Elimination of intersegment profit in inventory and LIFO		(13)		18		(5)		5	(10)
Other, net		(5)		(4)		(17)		(9)	(56)
Operating income (loss)		(35)		(10)		(32)		(45)	(102)
Non-operating pension and other postretirement benefit costs		(9)		(10)		(10)		(19)	(480)
Interest income and other		1		2		6		3	16
Net charge to earnings	\$	(43)	\$	(18)	\$	(36)	\$	(61)	\$ (566)

#### Adjusted Earnings before Interest, Tax, Depreciation, Depletion and Amortization(1)

in millions	Q1.2020		Q2.2020		Q2.2019		YTD.2020		YTD.2019	
Operating income (loss)	\$	(35)	\$	(10)	\$	(32)	\$	(45)	\$	(102)
Depreciation, depletion and amortization		2		1		1		3		2
Special items		(12)		_		_		(12)		20
Adjusted EBITDA <sup>(1)</sup>	\$	(45)	\$	(9)	\$	(31)	\$	(54)	\$	(80)

<sup>(1)</sup> See definition of Adjusted EBITDA (a non-GAAP measure) on page 1.

# Unallocated Special Items Included in Net Charge to Earnings (Pretax)

in millions	Q1.	2020	Q2	.2020	Q2.201	9	YTD	.2020	YTI	D.2019
Legal benefit (charge)		12						12		(20)
Special items included in operating income (loss)		12		_		_		12		(20)
Pension settlement charges		_		_		6		_		(449)
Special items included in net charge to earnings	\$	12	\$		\$	6	\$	12	\$	(469)

#### **Unallocated Selected Items**

in millions	Q1.20	Q1.2020		2020	Q2.2019		YTD.2020		YTD.2019	
Cash spent for capital expenditures	\$	_	\$	_	\$	(6)	\$	_	\$	(9)