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## WEYERHAEUSER COMPANY

## STATISTICAL INFORMATION (unaudited)

## CONSOLIDATED EARNINGS

| Q1 |  | Q2 |  |
| :---: | :---: | :---: | :---: |
| March 27, March 28, June 26, June 27, |  |  |  |
| 2005 | 2004 | 2005 | 2004 |

Net sales and revenues:

Weyerhaeuser (1)
Real Estate and Related Assets
Total net sales and revenues

| $\$ 4,749$ | $\$ 4,442$ |
| ---: | ---: |
| 655 | 469 |

\$5,190
\$5,204
648524

| 5,404 | 4,911 | 5,838 | 5,728 |
| :--- | :--- | :--- | :--- |

Costs and expenses:
Weyerhaeuser:
Costs of products sold $\quad 3,652 \quad 3,432 \quad 3,974 \quad 3,790$

Depreciation, amortization and

| fee stumpage | 325 | 317 | 326 | 318 |
| :--- | :--- | :--- | :--- | :--- |
| Selling expenses | 118 | 120 | 119 | 122 |
| General and administrative <br> expenses |  |  |  |  |

Research and development expenses $14 \quad 12 \quad 12 \quad 13$

Taxes other than payroll and

| income taxes | 46 | 48 | 48 | 47 |
| :--- | :--- | :--- | :--- | :--- |

Charges for integration and

| restructuring | 5 | 15 | 4 | 13 |
| :--- | ---: | ---: | ---: | ---: |
| Charges for closure of facilities | 5 | 4 | 3 | -- |
| Other operating costs, net (2)(3) | 9 | 17 | $(40)$ | 43 |
|  | 4,397 | 4,204 | 4,664 | 4,579 |

Real Estate and Related Assets:

| Costs and operating expenses | 426 | 321 | 441 | 381 |
| :--- | ---: | ---: | ---: | ---: |
| Depreciation and amortization | 3 | 2 | 4 | 4 |
| Selling expenses | 33 | 27 | 36 | 30 |
| General and administrative | 24 | 17 | 25 | 19 |
| expenses <br> Taxes other than payroll and <br> income taxes <br> Other operating costs, net$\quad 1 \quad--$ | 1 | $(2)$ | 1 |  |
|  | 487 | 369 | 504 | 435 |
|  | 4,884 | 4,573 | 5,168 | 5,014 |




| Equity in income (loss) of affiliates | 4 | 7 | 4 | 3 | 14 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income and other | 47 | 8 | 7 | 9 | 24 |
| Real Estate and Related Assets: |  |  |  |  |  |
| Interest expense incurred | (28) | (29) | (14) | (14) | (57) |
| Less interest capitalized | 28 | 29 | 14 | 14 | 57 |
| Equity in income of unconsolidated entities | 23 | 29 | 12 | 11 | 52 |
| Interest income and other | 3 | 20 | 1 | 10 | 31 |
| Earnings before income taxes | 894 | 707 | 862 | 272 | 1,841 |
| Income taxes (5) | (357) | (240) | (293) | (94) | (627) |
| Earnings from continuing operations | 537 | 467 | 569 | 178 | 1,214 |
| Earnings from discontinued operations, net of taxes (6) | 122 | 23 | 25 | 21 | 69 |
| Net earnings | \$659 | \$490 | \$594 | \$199 | \$1,283 |
| Basic net earnings per share: |  |  |  |  |  |
| Continuing operations | \$2.20 | \$2.04 | \$2.36 | \$0.73 | \$5.16 |
| Discontinued operations | 0.50 | 0.10 | 0.10 | 0.09 | 0.29 |
| Net earnings per share | \$2.70 | \$2.14 | \$2.46 | \$0.82 | \$5.45 |
| Diluted net earnings per share: |  |  |  |  |  |
| Continuing operations | \$2.19 | \$2.03 | \$2.35 | \$0.73 | \$5.14 |
| Discontinued operations | 0.50 | 0.10 | 0.10 | 0.09 | 0.29 |
| Net earnings per share | \$2.69 | \$2.13 | \$2.45 | \$0.82 | \$5.43 |
| Dividends paid per share | \$0.90 | \$0.80 | \$0.40 | \$0.40 | \$1.60 |
| Weighted average shares outstanding (in thousands) |  |  |  |  |  |
| Basic | 243,782 | 229,111 | 241,621 | 242,114 | 235,453 |
| Diluted | 244,959 | 230,242 | 242,649 | 243,472 | 236,546 |

(1) The first and second quarters of 2005 include charges of $\$ 22$ million and $\$ 27$ million, respectively, for countervailing and antidumping duties and related costs. The first, second, third and fourth quarters of 2004 include charges of $\$ 26$ million, $\$ 34$ million and $\$ 31$ million and $\$ 27$ million, respectively, or $\$ 118$ million year-to-date, for countervailing and anti-dumping duties and related costs.
(2) The first and second quarters of 2005 include net foreign exchange gains (losses) of $\$ 13$ million and ( $\$ 13$ ) million, respectively, for a year-to-date net effect of zero. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$9) million, (\$7) million, $\$ 16$ million and $\$ 27$ million, respectively, for a total year-to-date net gain of $\$ 27$ million. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.
(3) The first quarter of 2005 includes a $\$ 12$ million charge for the settlement of a linerboard antitrust lawsuit. The second quarter of 2005 includes an $\$ 18$ million charge related to alder litigation and $\$ 57$ million of income related to the recognition of a deferred gain from previous timberlands sales. The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 271$ million gain on the sale of timberlands in Georgia, a $\$ 25$ million gain from a tenure reallocation agreement with the British Columbia government, and a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims. The fourth quarter of 2004 includes a net gain of $\$ 36$ million on the sale of facilities, and charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and $\$ 23$ million for the net book value of technology donated to a university.
(4) The second and fourth quarters of 2004 include charges of $\$ 21$ million and $\$ 52$ million, respectively, for the early extinguishment of debt.
(5) The second quarter of 2005 includes a charge of $\$ 44$ million related to a planned repatriation of $\$ 1.1$ billion of eligible Canadian earnings under the provisions of the American Jobs Creation Act of 2004.
(6) Includes the net operating results of the company's operations in coastal British Columbia. The second quarter of 2005 also includes a gain of $\$ 110$ million, including a tax benefit of $\$ 46$ million, related to the sale of these operations.

| WEYERHAEUSER COMPANY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| STATISTICAL INFORMATION (unaudited) |  |  |  |  |
| Net sales and revenues | Q1 |  | Q2 |  |
| (in millions): | March 27 |  |  | June 27, |
|  | 2005 | 2004 | 2005 | 2004 |
| Timberlands: |  |  |  |  |
| Logs | \$182 | \$193 | \$195 | \$211 |
| Other products | 82 | 58 | 63 | 66 |
|  | 264 | 251 | 258 | 277 |
| Wood Products: |  |  |  |  |
| Softwood lumber | 892 | 819 | 1,032 | 1,106 |
| Plywood | 183 | 221 | 196 | 263 |
| Veneer | 13 | 11 | 10 | 12 |
| Composite panels | 120 | 108 | 132 | 133 |
| OSB | 288 | 338 | 306 | 456 |
| Hardwood lumber | 94 | 90 | 102 | 100 |
| Engineered I-Joists | 160 | 134 | 213 | 178 |
| Engineered Solid Section | 190 | 148 | 241 | 194 |
| Logs | 27 | 23 | 24 | 38 |
| Other products | 272 | 255 | 339 | 312 |
|  | 2,239 | 2,147 | 2,595 | 2,792 |
| Cellulose Fiber and White Papers: |  |  |  |  |
| Pulp | 376 | 339 | 355 | 371 |
| Paper | 599 | 535 | 611 | 538 |
| Coated groundwood | 42 | 36 | 47 | 37 |
| Liquid packaging board | 47 | 49 | 52 | 53 |
| Other products | 14 | 10 | 12 | 13 |
|  | 1,078 | 969 | 1,077 | 1,012 |



$\$ 1,348 \quad \$ 1,151 \quad \$ 1,084 \quad \$ 539 \quad \$ 2,774$
(1) The 2004 third quarter includes a $\$ 271$ million gain on the sale of timberlands in Georgia and a $\$ 5$ million gain from a tenure reallocation agreement with the British Columbia government.
(2) The first quarter of 2005 includes $\$ 3$ million of charges for the closure of facilities.
(3) The first and second quarters of 2005 include charges of $\$ 22$ million and $\$ 27$ million, respectively, for countervailing and antidumping duties and related costs. The first, second, third and fourth quarters of 2004 include charges of $\$ 26$ million, $\$ 34$ million and $\$ 31$ million and $\$ 27$ million, respectively, or $\$ 118$ million year-to-date, for countervailing and anti- dumping duties and related costs.
(4) The second quarter of 2005 includes an $\$ 18$ million charge related to alder litigation. The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims.
(5) The second quarter of 2005 includes a $\$ 6$ million gain related to a tenure reallocation agreement with the British Columbia government. The third quarter of 2004 includes a $\$ 20$ million gain from a tenure reallocation agreement with the British Columbia government.
(6) The first and second quarters of 2005 include charges of $\$ 1$ million and $\$ 1$ million, respectively, associated with the sale or closure of facilities. The first quarter of 2004 includes a credit of $\$ 2$ million for the reversal of closure costs accrued in prior years and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 5$ million net loss on the sale of facilities. The third quarter of 2004 includes a $\$ 2$ million net gain on the sale or closure of facilities. The fourth quarter of 2004 includes charges of $\$ 3$ million for the closure of facilities and a gain of $\$ 36$ million on the sale of facilities.
(7) The 2004 second quarter includes a $\$ 2$ million asset impairment charge related to assets held for sale.
(8) The first quarter of 2005 includes a $\$ 12$ million charge associated with the settlement of a linerboard antitrust lawsuit.
(9) The first and second quarters of 2005 include charges of $\$ 4$ million and $\$ 2$ million, respectively, for the closure of facilities. The first quarter of 2004 includes closure costs of $\$ 3$ million. The second quarter of 2004 includes a net gain of $\$ 1$ million on the sales of a facility and a joint venture investment. The third quarter of 2004 includes closure costs of $\$ 12$ million, including a pension termination charge of $\$ 9$ million related to a closure that occurred in a previous year. The fourth quarter of 2004 includes a credit of $\$ 3$ million for the reversal of closure costs accrued in prior years.
(10) The first and second quarters of 2005 include net gains on land and lot sales of $\$ 57$ million and $\$ 21$ million, respectively. The first quarter of 2004 includes a $\$ 22$ million gain on a land sale. The third quarter of 2004 includes a gain of $\$ 18$ million on the sale of a multi-family site. The fourth quarter of 2004 includes a $\$ 24$ million net gain on land and lot sales.
(11) The second quarter of 2005 includes a $\$ 64$ million pretax gain on the sale of the company's operations in coastal British Columbia and $\$ 57$ million of income related to the recognition of a deferred gain from previous timberlands sales. The fourth quarter of 2004 includes a $\$ 7$ million gain for the settlement of an insurance claim relating to the Cemwood litigation.
(12) The fourth quarter of 2004 includes charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and $\$ 23$ million for the net book value of technology donated to a university.
(13) The first and second quarters of 2005 include net foreign exchange gains (losses) of $\$ 13$ million and (\$13) million, respectivley, for a year-to- date net effect of zero. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$10) million, (\$6) million, $\$ 16$ million and $\$ 26$ million, respectivley, for a $\$ 26$ million net gain year-to- date. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.




| metric tons | 1,216 | 1,266 | 633 | 659 | 2,558 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Paper - tons | 1,478 | 1,459 | 737 | 680 | 2,876 |
| Coated groundwood - tons | 120 | 120 | 60 | 63 | 243 |
| Liquid packaging board tons | 125 | 138 | 69 | 69 | 276 |
| Paper converting - tons | 969 | 926 | 470 | 443 | 1,839 |
| Containerboard, Packaging and Recycling (thousands): |  |  |  |  |  |
| Containerboard - tons | 554 | 471 | 245 | 285 | 1,001 |
| Packaging - MSF | 35,954 | 37,063 | 18,287 | 17,535 | 72,885 |
| Recycling - tons | 1,387 | 1,379 | 645 | 670 | 2,694 |
| Kraft bags and sacks tons | $45$ | 47 | 23 | 25 | 95 |
| Real Estate and Related Assets: Single-family homes |  |  |  |  |  |
|  |  |  |  |  |  |
| Single-family homes |  |  |  |  |  |
| Single-family homes sold but not closed at |  |  |  |  |  |
| Total production volumes: |  |  |  |  | Year |
|  | Year- | --date | Q3 | Q4 | ended |
|  | June 26 2005 | June 27 2004 | Sept. 2004 | Dec. 26 <br> 2004 | $\begin{gathered} \text { Dec. 26, } \\ 2004 \end{gathered}$ |
| Timberlands (thousands): |  |  |  |  |  |
| Fee Depletion - cunits | 4,479 | 4,669 | 2,189 | 2,155 | 9,013 |
| Wood Products (millions): |  |  |  |  |  |
| Softwood lumber boardfeet | 3,690 | 3,641 | 1,819 | 1,727 | 7,187 |
| Plywood - |  |  |  |  |  |
| Veneer- |  |  |  |  |  |
| Composite panels - |  |  |  |  |  |
| Oriented strand board - |  |  |  |  |  |
| Hardwood lumber - |  |  |  |  |  |
| Engineered I-Joists - LF | 265 | 234 | 136 | 134 | 504 |
| Engineered Solid Section - |  |  |  |  |  |


| CF | 21 | 20 | 11 | 10 | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cellulose Fiber and White Papers (thousands): |  |  |  |  |  |
| Pulp - air-dry metric |  |  |  |  |  |
| tons | 1,235 | 1,255 | 652 | 639 | 2,546 |
| Paper - tons (2) | 1,515 | 1,479 | 766 | 761 | 3,006 |
| Coated groundwood - tons | 114 | 116 | 62 | 62 | 240 |
| Liquid packaging board - |  |  |  |  |  |
| tons | 124 | 128 | 71 | 67 | 266 |
| Paper converting - tons | 962 | 902 | 471 | 465 | 1,838 |
| Containerboard, Packaging and |  |  |  |  |  |
| Recycling (thousands): |  |  |  |  |  |
| Containerboard - tons(3) | 3,084 | 3,101 | 1,604 | 1,586 | 6,291 |
| Packaging - MSF | 38,543 | 39,701 | 19,473 | 18,648 | 77,822 |
| Recycling - tons (4) | 3,297 | 3,314 | 1,703 | 1,701 | 6,718 |
| Kraft bags and sacks tons | 45 | 47 | 23 | 24 | 94 |

(1) Veneer production represents lathe production and includes volumes that are further processed into plywood and engineered lumber products by company mills.
(2) Paper production includes unprocessed rolls and converted paper volumes.
(3) Containerboard production represents machine production and includes volumes that are further processed into packaging and kraft bags and sacks by company facilities.
(4) Recycling production includes volumes processed in Weyerhaeuser recycling facilities that are consumed by company facilities and brokered volumes.

| WEYERHAEUSER COMPANY |  |  |  |
| :---: | :---: | :---: | :---: |
| STATISTICAL INFORMATION |  |  |  |
| CONDENSED CONSOLIDATED BALANCE SHEET (unaudited) |  |  |  |
|  | March 27, | June 26, | Dec. 26, |
| Assets | 2005 | 2005 | 2004 |
| Weyerhaeuser |  |  |  |
| Current assets: |  |  |  |
| Cash and short-term investments | \$402 | \$1,704 | \$1,044 |
| Receivables, less allowances | 1,840 | 2,008 | 1,558 |
| Inventories | 2,122 | 2,018 | 1,891 |
| Prepaid expenses | 634 | 612 | 592 |
| Assets of business held for |  |  |  |
| sale | 1,119 | -- | 1,129 |
| Total current assets | 6,117 | 6,342 | 6,214 |
| Property and equipment | 11,447 | 11,175 | 11,672 |
| Construction in progress | 324 | 451 | 268 |
| Timber and timberlands at cost, |  |  |  |


| less fee stumpage charged to disposals | 3,712 | 3,709 | 3,733 |
| :---: | :---: | :---: | :---: |
| Investments in and advances to equity affiliates | 491 | 495 | 489 |
| Goodwill | 2,997 | 2,977 | 2,996 |
| Deferred pension and other assets | 1,197 | 1,249 | 1,201 |
| Restricted assets held by special purpose entitites | 914 | 916 | 909 |
|  | 27,199 | 27,314 | 27,482 |
| Real Estate and Related Assets |  |  |  |
| Cash and short-term investments | 5 | 11 | 153 |
| Receivables, less allowances | 60 | 57 | 43 |
| Real estate and land for sale and development | 2,083 | 2,333 | 1,947 |
| Other assets | 323 | 278 | 329 |
|  | 2,471 | 2,679 | 2,472 |
| Total assets | \$29,670 | \$29,993 | \$29,954 |
| Liabilities and Shareholders' Interest |  |  |  |
| Weyerhaeuser |  |  |  |
| Current liabilities: |  |  |  |
| Notes payable and commercial paper | \$2 | \$2 | \$3 |
| Current maturities of long-term debt | 96 | 75 | 489 |
| Accounts payable | 1,150 | 1,225 | 1,159 |
| Accrued liabilities | 1,313 | 1,655 | 1,432 |
| Liabilities of business held |  |  |  |
| for sale | 308 | -- | 297 |
| Total current liabilities | 2,869 | 2,957 | 3,380 |
| Long-term debt | 9,263 | 9,076 | 9,277 |
| Deferred income taxes | 4,315 | 4,320 | 4,312 |
| Deferred pension, other postretirement benefits |  |  |  |
| and other liabilities | 1,494 | 1,560 | 1,500 |
| Liabilities not owned, consolidated under FIN 46R | 820 | 784 | 815 |
|  | 18,761 | 18,697 | 19,284 |
| Real Estate and Related Assets |  |  |  |
| Notes payable and commercial paper | 2 | 5 | 2 |
| Long-term debt | 869 | 854 | 867 |
| Other liabilities | 533 | 588 | 546 |
|  | 1,404 | 1,447 | 1,415 |


Revolving credit
facilities, notes
and commercial paper
borrowings, net
Payments on debt
Proceeds from equity
offering
Proceeds from the sale
of BC Coastal
operations

