## WEYERHAEUSER COMPANY <br> STATISTICAL INFORMATION (unaudited)

| CONSOLIDATED EARNINGS |  | Q1 | Q2 | Q3 | Q4 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) Ma | $\begin{gathered} \text { March 27, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March } 28, \\ 2004 \end{gathered}$ | $\begin{gathered} \text { June 27, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { Sept. } 26, \\ 2004 \end{gathered}$ | Dec. 26 2004 | $\begin{gathered} \text { Dec. 26, } \\ 2004 \end{gathered}$ |
| Net sales and revenues: |  |  |  |  |  |  |
| Weyerhaeuser (1) | \$4,893 | \$4,568 | \$5,369 | \$5,258 | \$4,975 | \$20,170 |
| Real Estate and |  |  |  |  |  |  |
| Related Assets | 655 | 469 | 524 | 591 | 911 | 2,495 |
| Total net sales and |  |  |  |  |  |  |
| revenues | 5,548 | 5,037 | 5,893 | 5,849 | 5,886 | 22,665 |
| Costs and expenses: |  |  |  |  |  |  |
| Weyerhaeuser: |  |  |  |  |  |  |
| Costs of products |  |  |  |  |  |  |
| sold | 3,784 | 3,539 | 3,922 | 3,894 | 3,894 | 15,249 |
| Depreciation, |  |  |  |  |  |  |
| fee stumpage | 331 | 325 | 328 | 326 | 329 | 1,308 |
| Selling expenses | 119 | 121 | 122 | 125 | 120 | 488 |
| General and administrative |  |  |  |  |  |  |
| expenses | 224 | 241 | 235 | 229 | 250 | 955 |
| Research and development |  |  |  |  |  |  |
| expenses | 14 | 12 | 13 | 13 | 17 | 55 |
| Taxes other than payroll and |  |  |  |  |  |  |
| income taxes | 46 | 48 | 48 | 50 | 48 | 194 |
| Charges for |  |  |  |  |  |  |
| integration and |  |  |  |  |  |  |
| restructuring | 5 | 15 | 13 | 8 | 3 | 39 |
| Charges for |  |  |  |  |  |  |
| closure of |  |  |  |  |  |  |
| facilities | 7 | 1 | -- | 13 | 0 | 14 |
| Other operating costs, net (2)(3) | 3) 9 | 14 | 42 | (318) | 4 | (258) |
| costs, net (2)(3) | 4,539 | 4,316 | 4,723 | 4,340 | 4,665 | 18,044 |
| Real Estate and |  |  |  |  |  |  |
| Related Assets: |  |  |  |  |  |  |
| Costs and |  |  |  |  |  |  |
| operating |  |  |  |  |  |  |
| expenses | 426 | 321 | 381 | 414 | 647 | 1,763 |
| Depreciation and |  |  |  |  |  |  |
| amortization | 3 | 2 | 4 | 3 | 5 | 14 |




NOTE: The financial statements included herein include the results of the company's BC Coastal operations. As a result of the pending sale of these operations, this activity will be presented as discontinued operations in the company's Form 10-Q to be filed with the SEC for the thirteen weeks ended March 27, 2005.
(1) The first quarter of 2005 includes charges of $\$ 22$ million for countervailing and anti-dumping duties and related costs. The first, second, third and fourth quarters of 2004 include charges of $\$ 26$ million, $\$ 34$ million and $\$ 31$ million and $\$ 27$ million, respectively, or $\$ 118$ million year-to-date, for countervailing and anti-dumping duties and related costs.
(2) The first quarter of 2005 includes a net foreign exchange gain of $\$ 13$ million. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$9) million, (\$7) million, $\$ 16$ million and $\$ 27$ million, respectively, for a total year-todate net gain of $\$ 27$ million. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.
(3) The first quarter of 2005 includes a $\$ 12$ million charge for the settlement of a linerboard antitrust lawsuit. The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 271$ million gain on the sale of timberlands in Georgia, a $\$ 25$ million gain from a tenure reallocation agreement with the British Columbia government, and a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims. The fourth quarter of 2004 includes a net gain of $\$ 36$ million on the sale of facilities, and charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and $\$ 23$ million for the net book value of technology donated to a university.
(4) The second and fourth quarters of 2004 include charges of $\$ 21$ million and $\$ 52$ million, respectively, for the early extinguishment of debt.

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WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
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Net sales and revenues

| (in millions): | Q1 |  | Q2 | Q3 | Q4 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 27, March 28, June 27, Sept. 26, Dec. 26, Dec. 26, |  |  |  |  |  |
|  | 2005 | 2004 | 2004 | 2004 | 2004 | 2004 |
| Timberlands: |  |  |  |  |  |  |
| Logs | \$182 | \$193 | \$211 | \$197 | \$221 | \$822 |
| Other products | 82 | 58 | 66 | 51 | 105 | 280 |
|  | 264 | 251 | 277 | 248 | 326 | 1,102 |
| Wood Products: |  |  |  |  |  |  |
| Softwood lumber | 892 | 819 | 1,106 | 1,089 | 901 | 3,915 |
| Plywood | 183 | 221 | 263 | 237 | 208 | 929 |
| Veneer | 13 | 11 | 12 | 11 | 10 | 44 |
| Composite panels | 120 | 108 | 133 | 138 | 122 | 501 |
| OSB | 288 | 338 | 456 | 341 | 255 | 1,390 |
| Hardwood lumber | 94 | 90 | 100 | 89 | 86 | 365 |


| Engineered lumber products | 374 | 298 | 396 | 418 | 393 | 1,505 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Logs | 27 | 23 | 38 | 32 | 32 | 125 |
| Other products | 248 | 239 | 288 | 289 | 253 | 1,069 |
|  | 2,239 | 2,147 | 2,792 | 2,644 | 2,260 | 9,843 |
| Pulp and Paper: |  |  |  |  |  |  |
| Pulp | 376 | 339 | 371 | 381 | 380 | 1,471 |
| Paper | 599 | 535 | 538 | 583 | 570 | 2,226 |
| Coated groundwood | 42 | 36 | 37 | 39 | 44 | 156 |
| Liquid packaging |  |  |  |  |  |  |
| Other products | 14 | 10 | 13 | 15 | 16 | 54 |
|  | 1,078 | 969 | 1,012 | 1,071 | 1,063 | 4,115 |
| Containerboard, |  |  |  |  |  |  |
| Packaging and |  |  |  |  |  |  |
| Recycling: |  |  |  |  |  |  |
| Containerboard | 117 | 81 | 80 | 94 | 113 | 368 |
| Packaging | 898 | 853 | 918 | 916 | 897 | 3,584 |
| Recycling | 92 | 80 | 91 | 87 | 89 | 347 |
| Bags | 22 | 19 | 18 | 20 | 23 | 80 |
| Other products | 34 | 33 | 34 | 43 | 46 | 156 |
|  | 1,163 | 1,066 | 1,141 | 1,160 | 1,168 | 4,535 |
| Real Estate and |  |  |  |  |  |  |
| Related Assets | 655 | 469 | 524 | 591 | 911 | 2,495 |
| Corporate and Other | 149 | 135 | 147 | 135 | 158 | 575 |
|  | \$5,548 | \$5,037 | \$5,893 | \$5,849 | \$5,886 | \$22,665 |
| Contribution (charge) |  |  |  |  |  |  |
| to earnings: |  | Q1 | Q2 | Q3 | Q4 | YTD |
| (in millions) | March 27 | March 28 | June 27, | Sept. 26 | Dec. 26 | Dec. 26, |
|  | 2005 | 2004 | 2004 | 2004 | 2004 | 2004 |
| Timberlands (1)(2) | \$200 | \$159 | \$201 | \$450 | \$217 | \$1,027 |
| Wood Products (3)(4) |  |  |  |  |  |  |
| Pulp and Paper (7) | 19 | (25) | 14 | 80 | 35 | 104 |
| Containerboard, Packaging and |  |  |  |  |  |  |
| Recycling (8)(9) | 48 | 24 | 62 | 82 | 81 | 249 |
| Real Estate and |  |  |  |  |  |  |
| Corporate and Other |  |  |  |  |  |  |


| $\$ 564$ | $\$ 375$ | $\$ 776$ | $\$ 1,084$ | $\$ 539$ | $\$ 2,774$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1) The 2004 third quarter includes a $\$ 271$ million gain on the sale of timberlands in Georgia and a $\$ 5$ million gain from a tenure reallocation agreement with the British Columbia government.
(2) The first quarter of 2005 includes $\$ 3$ million of charges for the closure of facilities.
(3) The first quarter of 2005 includes charges of $\$ 22$ million for countervailing and anti-dumping duties and related costs. The first, second, third and fourth quarters of 2004 include charges of $\$ 26$ million, $\$ 34$ million and $\$ 31$ million and $\$ 27$ million, respectively, or $\$ 118$ million year-to-date, for countervailing and anti-dumping duties and related costs.
(4) The first quarter of 2004 includes a $\$ 49$ million charge for the settlement of lawsuits involving the market for Pacific Northwest alder logs. The second quarter of 2004 includes a $\$ 16$ million charge resulting from an adverse judgment in a lawsuit involving the market for Pacific Northwest alder logs. The third quarter of 2004 includes a $\$ 20$ million gain due to the reduction of the reserve for hardboard siding claims.
(5) The third quarter of 2004 includes a $\$ 20$ million gain from a tenure reallocation agreement with the British Columbia government.
(6) The first quarter of 2005 includes charges of $\$ 1$ million associated with the sale or closure of facilities. The first quarter of 2004 includes a credit of $\$ 2$ million for the reversal of closure costs accrued in prior years and a $\$ 33$ million gain on the sale of an oriented strand board mill in Slave Lake, Alberta. The second quarter of 2004 includes a $\$ 5$ million net loss on the sale of facilities. The third quarter of 2004 includes a $\$ 2$ million net gain on the sale or closure of facilities. The fourth quarter of 2004 includes charges of $\$ 3$ million for the closure of facilities and a gain of $\$ 36$ million on the sale of facilities.
(7) The 2004 second quarter includes a $\$ 2$ million asset impairment charge related to assets held for sale.
(8) The first quarter of 2005 includes a $\$ 12$ million charge associated with the settlement of a linerboard antitrust lawsuit.
(9) The first quarter of 2005 includes $\$ 4$ million of charges for the closure of facilities. The first quarter of 2004 includes closure costs of $\$ 3$ million. The second quarter of 2004 includes a net gain of $\$ 1$ million on the sales of a facility and a joint venture investment. The third quarter of 2004 includes closure costs of $\$ 12$ million, including a pension termination charge of $\$ 9$ million related to a closure that occurred in a previous year. The fourth quarter of 2004 includes a credit of $\$ 3$ million for the reversal of closure costs accrued in prior years.
(10) The first quarter of 2005 includes $\$ 57$ million of net gains on land and lot sales. The first quarter of 2004 includes a $\$ 22$ million gain on a land sale. The third quarter of 2004 includes a gain of $\$ 18$ million on the sale of a multi-family site. The fourth quarter of 2004 includes a $\$ 24$ million net gain on land and lot sales.
(11) The fourth quarter of 2004 includes a $\$ 7$ million gain for the settlement of an insurance claim relating to the Cemwood litigation.
(12) The fourth quarter of 2004 includes charges of $\$ 29$ million for the impairment of assets in the company's European manufacturing operations, $\$ 24$ million recognized in connection with a change in the method of estimating workers' compensation liabilities and $\$ 23$ million for the net book value of technology donated to a university.
(13) The first quarter of 2005 includes a net foreign exchange gain of $\$ 13$ million. The first, second, third and fourth quarters of 2004 include net foreign exchange gains (losses) of (\$10) million, (\$6) million, $\$ 16$ million and $\$ 26$ million, respectively, for a $\$ 26$ million net gain year-to-date. These gains and losses result primarily from fluctuations in Canadian and New Zealand exchange rates.



(1) Veneer production represents lathe production and includes volumes that are further processed into plywood and engineered lumber products by company mills.
(2) Paper production includes unprocessed rolls and converted paper volumes.
(3) Containerboard production represents machine production and includes volumes that are further processed into packaging and kraft bags and sacks by company facilities.
(4) Recycling production includes volumes processed in Weyerhaeuser recycling facilities that are consumed by company facilities and brokered volumes.

| WEYERHAEUSER COMPANY |  |  |
| :---: | :---: | :---: |
| STATISTICAL INFORMATION |  |  |
| CONDENSED CONSOLIDATED BALANCE SHEET (unaudited) (in millions) |  |  |
|  | March 27, | Dec. 26, |
| Assets | 2005 | 2004 |
| Weyerhaeuser |  |  |
| Current assets: |  |  |
| Cash and short-term investments | \$402 | \$1,044 |
| Receivables, less allowances | 1,879 | 1,604 |
| Inventories | 2,269 | 2,045 |
| Prepaid expenses | 639 | 600 |
| Total current assets | 5,189 | 5,293 |
| Property and equipment | 11,618 | 11,843 |
| Construction in progress | 326 | 269 |
| Timber and timberlands at cost, less fee |  |  |
| Investments in and advances to equity affiliates | 491 | 489 |
| Goodwill | 3,249 | 3,244 |
| Deferred pension and other assets | 1,217 | 1,223 |
| Assets not owned, consolidated under FIN |  |  |
| $46 R$ | 914 | 909 |
|  | 27,199 | 27,482 |
| Real Estate and Related Assets |  |  |
| Cash and short-term investments | 5 | 153 |
| Receivables, less allowances | 60 | 43 |
| Real estate and land for sale and development | 2,052 | 1,889 |
| Other assets | 328 | 342 |
| Assets not owned, consolidated under |  |  |
| FIN 46R | 26 | 45 |
|  | 2,471 | 2,472 |
| Total assets | \$29,670 | \$29,954 |



| Payments on debt | $(404)$ | $(60)$ | $(813)$ | $(253)$ | $(742)$ | $(1,868)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Proceeds from equity offering | -- | -- | 954 | -- | -- | 954 |

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