## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
CONSOLIDATED EARNINGS
(in millions, except per-share figures)

Net sales and revenues:
Forest Products
Real Estate
Total net sales and revenues
Costs and expenses
Forest Products:
Costs of products sold
Alternative fuel mixture credits
Depreciation, depletion and amortization
Selling expenses
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Impairment of goodwill and other assets
Other operating income, net ${ }^{\text {(1 }}$
Real Estate:
Costs and operating expenses
Depreciation and amortization
Selling expenses
General and administrative expenses
Other operating costs (income), ne
Impairment of long-lived assets and other related charges
Total costs and expenses
Operating income (loss)
Interest expense and other:
Forest Products:
Interest expense incurred
Less: interest capitalized
Loss on early extinguishment of debt
Interest income and other
Equity in loss of equity affiliates
Real Estate:
Interest expense incurred
Less: interest capitalized
Interest income and other
Equity in income of equity affiliates
Impairments of investments and other related charges
Earnings (loss) before income taxes
Income tax benefit (provision) ${ }^{(2)}$
Net earnings (loss)
Less: (income) loss attributable to noncontrolling interests
Net earnings (loss) attributable to Weyerhaeuser common shareholders
Basic earnings (loss) per share attributable to Weyerhaeuser common shareholders
Diluted earnings (loss) per share attributable to Weyerhaeuser common shareholders
Dividends paid per share
Weighted average shares outstanding (in thousands):
Basic
Diluted
Common shares outstanding at end of period (in thousands)


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sept. 30, } \\ & 2010 \end{aligned}$ |  | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ |  |
| \$ | 4,270 | \$ | 3,506 |
|  | 618 |  | 567 |
|  | 4,888 |  | 4,073 |
| 3,235 |  |  | 2,978 |
|  |  |  | (229) |
|  |  |  | 393 |
| 103 |  |  | 109 |
| 244 |  |  | 258 |
| 24 |  |  | 38 |
| 16 |  |  | 195 |
|  | 3 |  | 74 |
| (103) |  |  | (255) |
| 3,886 |  |  | 3,561 |
| 468 |  |  | 487 |
| 12 |  |  | 11 |
| 51 |  |  | 61 |
| 52 |  |  | 61 |
| 2 |  |  | 20 |
| 2 |  |  | 141 |
| 587 |  |  | 781 |
| 4,473 |  |  | 4,342 |
| 415 |  |  | (269) |
| (309) |  |  | (322) |
| $\begin{array}{r}5 \\ (50) \\ \hline\end{array}$ |  |  | 5 |
|  |  |  |  |
| $(53$ <br> 3 |  |  | 42 |
| (9) |  |  | (1) |
| (18) |  |  | (22) |
| 163 |  |  | 20 |
|  |  |  | 5 |
| 46 |  |  | 14 |
|  | - |  | (32) |
|  | 132 |  | (560) |
| 980 |  |  | 173 |
| 1,112 |  |  | (387) |
|  |  | \$ | 17 |
| (11) |  |  | (370) |
| \$ | 4.49 | \$ | (1.75) |
| \$ | 4.48 | \$ | (1.75) |
| \$ | 26.56 | \$ | 0.55 |
|  | 247,192 |  | 211,337 |
|  | 247,879 |  | 211,337 |
|  | 535,935 |  | 211,357 |


|  | Q2 |
| :---: | :---: |
| $\begin{gathered} \text { June 30, } \\ \hline 2010 \\ \hline \end{gathered}$ |  |
| \$ | 1,548 |
|  | 257 |
|  | 1,805 |
| 1,169 |  |
| 12136 |  |
|  |  |
| 80 |  |
|  |  |
| 2 |  |
| (8) |  |
| 1,408 |  |
| 1895 |  |
|  |  |
| 19 |  |
| $\begin{array}{r}17 \\ \hline\end{array}$ |  |
|  |  |
|  |  |
| 233 |  |
| 1,641 |  |
| 164 |  |
| (105) |  |
| (49) |  |
| 12$(3)$ |  |
|  |  |
| $(6)$5 |  |
|  |  |
| 3 |  |
| 21 |  |
|  |  |
| (7) |  |
| 14 |  |
|  |  |
| \$ | \$ 14 |
| \$ 0.07 |  |
| 0.07 |  |
| 0.05 |  |
| $\begin{aligned} & 211,600 \\ & 212,103 \end{aligned}$ |  |
|  |  |
|  | 211,609 |

${ }^{(1)}$ Other operating income, net for third quarter and year-to-date 2009 includes $\$ 163$ million gain on sale of 140,000 acres of non-strategic timberlands.
(2) (a) Third quarter and year-to-date 2009 include $\$ 21$ million in net tax charges related to the true-up of previous tax liabilities, state tax law and rate changes and interest on unrecognized tax benefits.
(b) Year-to-date 2010 includes $\$ 1,043$ million income for the reversal of deferred tax liabilities associated with the conversion to REIT status partially offset by $\$ 39$ milion for tax charges related to the elimination of the ability to claim a tax deduction provided to retirees and reimbursed under the Medicare Part D subsidy beginning in 2013, state tax law and rate changes, unrecognized tax benefits and other adjustments.

## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited)
NET SALES AND REVENUES
(in millions)

Timberlands:
Logs:
West
South
Canada
Total logs
Pay as cut timber sales
Timberlands exchanges and non-strategic dispositions ${ }^{(1)}$
Higher and better use land sales ${ }^{\text {(1) }}$
Minerals, oil and gas
Products from international operations ${ }^{(2)}$
Other products
Wood Products:
Structural lumber
Engineered solid section
Engineered I-Joists
Oriented strand board
Softwood plywood
Hardwood lumber
Other products produced
Other products purchased for resale
Cellulose Fibers:
Pulp
Liquid packaging board
Other products
Real Estate:
Single family housing
Land
Other

Corporate and Other


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sept. 30, } \\ & 2010 \end{aligned}$ |  | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ |  |
| \$ | 317 | \$ | 253 |
|  | 104 |  | 115 |
|  | 12 |  | 7 |
|  | 433 |  | 375 |
|  | 25 |  | 24 |
|  | 89 |  | 59 |
|  | 18 |  | 10 |
|  | 46 |  | 49 |
|  | 49 |  | 30 |
|  | 7 |  | 11 |
|  | 667 |  | 558 |
|  | 803 |  | 644 |
|  | 213 |  | 184 |
|  | 136 |  | 123 |
|  | 262 |  | 176 |
|  | 58 |  | 45 |
|  | 172 |  | 161 |
|  | 109 |  | 119 |
|  | 266 |  | 272 |
|  | 2,019 |  | 1,724 |
|  | 1,087 |  | 833 |
|  | 249 |  | 216 |
|  | 64 |  | 54 |
|  | 1,400 |  | 1,103 |
|  | 576 |  | 527 |
|  | 39 |  | 37 |
|  | 3 |  | 3 |
|  | 618 |  | 567 |
|  | 184 |  | 121 |
| \$ | 4,888 | \$ | 4,073 |


${ }^{(1)}$ Higher and better use timberlands and non-strategic dispositions are sold through Forest Products subsidiaries.
${ }^{(2)}$ Includes logs, plywood and hardwood lumber harvested or produced by our international operations, primarily in South America.
Note: For more detailed information see Appendix B

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited) NET CONTRIBUTION TO PRE-TAX EARNINGS
(in millions)

Timberlands
Wood Products
Cellulose Fibers
Real Estate
Corporate and Other

| Q3 |  |  |  | Year-to-date |  |  |  | $\begin{gathered} \hline \text { Q2 } \\ \hline \text { June 30, } \end{gathered}$$2010$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept. 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sept. 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sept. 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sept. 30, } \\ 2009 \end{gathered}$ |  |  |  |
| \$ | 75 | \$ | 219 | \$ | 226 | \$ | 325 | \$ | 70 |
|  | (100) |  | (97) |  | (122) |  | (525) |  | (3) |
|  | 181 |  | 166 |  | 274 |  | 297 |  | 74 |
|  | 20 |  | (64) |  | 78 |  | (210) |  | 27 |
|  | 10 |  | (81) |  | 30 |  | (111) |  | 8 |
| \$ | 186 | \$ | 143 | \$ | 486 | \$ | (224) | \$ | 176 |

## WEYERHAEUSER COMPANY

## STATISTICAL INFORMATION (unaudited)

FOOTNOTES TO NET CONTRIBUTION TO PRE-TAX EARNINGS (unaudited)
(in millions)

## Timberlands includes:

Charges for restructuring and closures
Gain on sale of 140,000 acres of non-strategic timberlands
Sale of mineral royalties
International loss

| Q3 2010 |  | Q3 2009 |  |
| :--- | :--- | :--- | ---: |
| $\$$ | - | \$ | $(2)$ |
|  | - | 163 |  |
|  | - | 6 |  |
|  |  | $(4)$ |  |



Wood Products includes:
Charges for restructuring and closures
Goodwill impairments
Other asset impairments
Reserve for litigation
Gain on sale of operations
Gain on sale of property

Cellulose Fibers includes
Charges for restructuring and closures
Alternative fuel mixture credits
Gain on sale of previously closed mill

Real Estate includes:
Charges for restructuring and closures
Impairment of assets and other related charges - attributable to Weyerhaeuser shareholders
Impairment of assets and other related charges - attributable to noncontrolling interests
Sale of partnership interests
Partnership earnings
Gain on land and lot sales


| Year-to-date |  |  |  |  |
| :--- | ---: | :--- | :--- | :---: |
| Q3 2010 |  |  | Q3 2009 |  |
| $\$$ | $(8)$ | $\$$ | $(64)$ |  |
|  | - |  | $(3)$ |  |
|  |  |  |  |  |
|  |  |  | $(25)$ |  |
|  |  |  | $(19)$ |  |
|  |  |  | - |  |
|  |  |  |  |  |
|  |  |  | 1 |  |


| Q2 2010 |  |
| :---: | :---: |
| $\$$ |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |



| Year-to-date |  |  |  |
| :--- | :--- | :--- | :--- |
| Q3 2010 |  | Q3 2009 |  |
| $\$$ | - | $\$$ | $(19)$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  | 33 |  | $(15)$ |
|  | 12 | 9 |  |
|  |  |  | 5 |
|  |  |  | 13 |



Corporate and Other includes
Charges for restructuring and closures
Asset impairments
Net foreign exchange gains (losses)
Pension and postretirement credits ${ }^{(1)}$


| Year-to-date |  |  |  |
| :---: | ---: | ---: | ---: |
| Q3 2010 |  |  | Q3 2009 |
| $\$$ | $(6)$ | $\$$ | $(123)$ |
|  | - |  | $(45)$ |
|  | 5 |  | 33 |
|  | 55 |  | 92 |


${ }^{(1)}$ Excludes pension and postretirement included in charges for restructuring and closures.

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
THIRD PARTY SALES VOLUMES

Timberlands (thousands)
Logs - cubic meters:
West
South
Canada
International
Wood Products (millions)
Structural lumber - board feet
Engineered solid section - cubic feet
Engineered I-Joists - lineal feet
Oriented strand board - square feet (3/8")
Softwood plywood - square feet (3/8")
Hardwood lumber - board feet
Cellulose Fibers (thousands):
Pulp - air-dry metric tons
Liquid packaging board - tons
Real Estate:
Single-family homes sold
Single-family homes closed
Single-family homes sold but not closed at end of period (backlog)
Note: For more detailed information see Appendix B

| Q3 |  | Year-to-date |  | Q2 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sept. 30, } \\ & 2010, \end{aligned}$ | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ | $\begin{gathered} \text { Sept. 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ | $\begin{aligned} & \text { June 30, } \\ & 2010 \end{aligned}$ |
| 1,205 | 1,156 | 3,456 | 3,529 | 1,276 |
| 903 | 981 | 2,364 | 2,812 | 827 |
| 92 | 144 | 366 | 211 | 15 |
| 63 | 84 | 209 | 234 | 68 |
| 889 | 794 | 2,534 | 2,560 | 884 |
| 4 | 3 | 12 | 10 | 4 |
| 31 | 43 | 116 | 105 | 41 |
| 428 | 363 | 1,199 | 1,084 | 437 |
| 68 | 66 | 203 | 172 | 75 |
| 65 | 66 | 208 | 193 | 76 |
| 445 | 450 | 1,280 | 1,254 | 413 |
| 80 | 74 | 230 | 215 | 83 |
| 418 | 593 | 1,529 | 1,838 | 491 |
| 501 | 506 | 1,519 | 1,399 | 625 |
| 660 | 997 | 660 | 997 | 743 |


| Q3 |  | Year-to-date |  | Q2 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept. 30, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Sept. 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ |
| 1,444 | 1,603 | 4,279 | 5,191 | 1,404 |
| 2,060 | 2,258 | 6,081 | 7,133 | 1,881 |
| 89 | 122 | 270 | 370 | 89 |
| 857 | 777 | 2,504 | 2,430 | 846 |
| 4 | 3 | 12 | 8 | 4 |
| 25 | 36 | 107 | 80 | 41 |
| 446 | 390 | 1,292 | 1,094 | 468 |
| 57 | 48 | 169 | 113 | 64 |
| 60 | 54 | 180 | 157 | 61 |
| 470 | 429 | 1,321 | 1,212 | 414 |
| 82 | 71 | 232 | 213 | 81 |

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
PRODUCTION VOLUMES

Timberlands (thousands)
Fee depletion - cubic meters:
West
South
International
Wood Products (millions)
Structural lumber - board feet
Engineered solid section - cubic feet
Engineered I-Joists - lineal feet
Oriented strand board - square feet (3/8")
Softwood plywood - square feet (3/8")
Hardwood lumber - board feet
Cellulose Fibers (thousands):
Pulp - air-dry metric tons
Liquid packaging board - tons

Note: For more detailed information see Appendix B

WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
condensed consolidated balance sheets (in millions)

## Assets

Forest Products
Current assets:
Cash and cash equivalents
Short-term investments
Receivables, less allowances
Receivables for taxes
Receivable from pension trust
Inventories
Prepaid expenses
Deferred tax assets
Total current assets
Property and equipment, net
Construction in progress
Timber and timberlands at cost, less depletion charged to disposals
Investments in and advances to equity affiliates
Goodwill
Deferred pension and other assets
Restricted assets held by special purpose entities

## Real Estate

Cash and cash equivalents
Receivables, less allowances
Inventory
Investments in and advances to equity affiliates
Deferred tax assets
Other assets
Consolidated assets not owned
Total assets
Liabilities
Forest Products
Current liabilities:
Notes payable and commercial paper
Current maturities of long-term debt
Accounts payable
Accrued liabilities
Total current liabilities
Long-term debt
Deferred income taxes
Deferred pension, other postretirement benefits and other liabilities
Liabilities (nonrecourse to Weyerhaeuser) held by special purpose entities
Real Estate
Long-term debt
Other liabilities
Total liabilities

## Equity

Weyerhaeuser shareholders' interest
Noncontrolling interest
Total equity
Total liabilities and equity




## Forest Products Working Capital by Business Segment

Timberlands
Wood Products
Cellulose Fibers
Corporate and Other ${ }^{(1)}$

| Sept. 30, <br> 2010 |  |
| :--- | ---: |
| $\$$ | 15 |
|  | 254 |
|  | 307 |
|  | 1,029 |
| $\$$ | 1,605 |


| June 30, <br> 2010 |  |
| :--- | ---: |
| $\$$ | 39 |
|  | 308 |
|  | 268 |
|  | 1,469 |
| $\$$ | 2,084 |


| Dec. 31, <br> 2009 |  |
| :--- | ---: |
| $\$$ | 926 |
|  | 234 |
|  | 2,243 |
|  | 2,712 |
| $\$$ |  |
|  |  |

[^0]
## WEYERHAEUSER COMPANY

STATISTICAL INFORMATION (unaudited) CONSOLIDATED STATEMENT OF CASH FLOWS
(in millions)

Cash flows from operations:
Net earnings (loss)
Noncash charges (credits) to income:
Depreciation, depletion and amortization
Deferred income taxes, net
Pension and other postretirement benefits
Share-based compensation expense
Equity in (income) loss of equity affiliates
Litigation charges
Charges for impairment of assets
Loss on early extinguishment of debt
Net gains on dispositions of assets and operations
Foreign exchange transaction (gains) losses
Decrease (increase) in working capital:
Receivables less allowances
Receivable for taxes
Inventories, real estate and land
Prepaid expenses
Accounts payable and accrued liabilities
Deposits on land positions and other assets
Pension contributions
Other
Net cash from operations
Cash flows from investing activities:
Property and equipment
Timberlands reforestation
Acquisition of timberlands
Redemption of short-term investments
Distributions from (investments in and advances to) equity affiliates
Proceeds from sale of assets and operations
Repayments from (loan to) pension trust
Other
Cash from investing activities
Cash flows from financing activities:
Notes, commercial paper borrowings and revolving credit facilities, net Cash dividends
Change in book overdrafts
Payments on debt
Exercise of stock options
Repurchase of common stock
Other
Cash from financing activities
Net change in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
Cash paid (received) during the year for:
Interest, net of amount capitalized
Income Taxes

| Q3 |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept. 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { Sept. 30, } \\ 2009 \\ \hline \end{gathered}$ |  |
| \$ | 1,116 | \$ | (5) |
|  | $\begin{array}{r} 124 \\ (1,006) \end{array}$ |  | $\begin{gathered} 134 \\ (22) \end{gathered}$ |
|  | (8) |  | 32 |
|  | 4 |  | 7 |
|  | (6) |  | 3 |
|  | 3 |  | - |
|  | 2 |  | 82 |
|  | 1 |  |  |
|  | (10) |  | (162) |
|  | (4) |  | (17) |
|  | 12 |  | 54 |
|  | (30) |  |  |
|  | (13) |  | 36 |
|  | 3 |  | 4 |
|  | (10) |  | (90) |
|  | (10) |  | 10 |
|  | (63) |  |  |
|  | 13 |  | (32) |
|  | 118 |  | 34 |
|  | (37) |  | (43) |
|  | (6) |  | (7) |
|  | (10) |  | (19) |
|  | - |  | 14 |
|  |  |  | (3) |
|  | 30 |  | 313 |
|  | - |  |  |
|  | 4 |  | 19 |
|  | (19) |  | 274 |
|  |  |  |  |
|  | (560) |  | (10) |
|  | (15) |  | (12) |
|  | (3) |  | (403) |
|  | - |  | - |
|  | 1 |  | (1) |
|  | (577) |  | (426) |
|  |  |  | (118) |
|  | 1,846 |  | 1,746 |
| \$ | 1,368 | \$ | 1,628 |
| \$ | 132 | \$ | 168 |
| \$ | 2 | \$ | (16) |


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept. 30, } \\ 2010 \end{gathered}$ |  | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ |  |
| \$ | 1,112 | \$ | (387) |
|  | $\begin{gathered} 376 \\ (916) \end{gathered}$ |  | 404 <br> $(20)$ |
|  | (19) |  | 10 |
|  | 16 |  | 18 |
|  | (3) |  | (4) |
|  | 14 |  | 20 |
|  | 5 |  | 247 |
|  | 50 |  | - |
|  | (103) |  | (194) |
|  | (4) |  | (34) |
|  | (103) |  | (164) |
|  | 521 |  |  |
|  | (75) |  | 247 |
|  | (4) |  | 15 |
|  | (75) |  | (344) |
|  | (13) |  | 13 |
|  | (191) |  |  |
|  | (37) |  | (103) |
|  | 551 |  | (276) |
|  | (115) |  | (132) |
|  | (26) |  | (29) |
|  | (30) |  | (26) |
|  | 47 |  | 92 |
|  | 1 |  | (2) |
|  | 160 |  | 350 |
|  | 146 |  | (85) |
|  | (5) |  | 32 |
|  | 178 |  | 200 |
|  | (3) |  | - |
|  | (581) |  | (116) |
|  | (27) |  | (46) |
|  | (617) |  | (422) |
|  | 3 |  | - |
|  |  |  | (2) |
|  | (5) |  | (4) |
|  | $(1,230)$ |  | (590) |
|  | (501) |  | (666) |
|  | 1,869 |  | 2,294 |
| \$ | 1,368 | \$ | 1,628 |
| \$ | 356 | \$ | 381 |
| \$ | (576) | \$ | 47 |



## Capital Expenditures by Business Segment

Forest Products
Timberlands
Wood Products
Cellulose Fibers ${ }^{(1)}$
Corporate and Other

## Real Estate

| Q3 |  |  |  |
| :--- | ---: | ---: | :---: |
| Sept. 30, <br> 2010 |  | Sept. 30, |  |
| $\$$ | 17 | $\$$ |  |
|  | 5 |  |  |
|  | 19 | 48 |  |
|  | - | 4 |  |
|  | 41 | 20 |  |
|  | 2 | 3 |  |
| $\$$ | 43 | $\$$ |  |


| Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sept. 30, } \\ & 2010 \end{aligned}$ |  | $\begin{aligned} & \text { Sept. 30, } \\ & 2009 \end{aligned}$ |  |
| \$ | 52 | \$ | 67 |
|  | 12 |  | 33 |
|  | 77 |  | 38 |
|  | 1 |  | 14 |
|  | 142 |  | 152 |
|  | 3 |  | 9 |
| \$ | 145 | \$ | 161 |


| Q2 |  |
| :--- | :--- |
| June $\mathbf{3 0}$ <br> 2010 |  |
| $\$$ |  |
|  | 15 |
|  | 5 |
|  | 19 |
|  | - |
| $\$$ | - |
|  | 39 |

[^1]WEYERHAEUSER COMPANY
STATISTICAL INFORMATION (unaudited)
statement of Operations by business segment
(Dollar amounts in millions)

Trade sales and revenues (unaffiliated customers)
intersegment sales
Net sales and revenues
Costs and expenses:
Costs of products sold
Depreciation, depletion and amortization
Selling expenses
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Impairment of goodwill and other assets
Other operating income, net
Total costs and expenses
Operating income (loss)
Interest income and other
Equity in income (loss) of equity affiliates Net contribution to earnings
Interest expense, net of capitalized interest
Loss on early extinguishment of debt
Earnings before income taxes
ncome tax benefit
Net earnings attributable to Weyerhaeuser common shareholders


Trade sales and revenues (unaffiliated customers)
Intersegment sales
Net sales and revenues
Costs and expenses:
Costs of products sold
Alternative Fuel Credit
Depreciation, depletion and amortization
Depring expenses
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Impairment of goodwill and other assets
Real estate impairments and other related charges
Other operating costs (income), net
Total costs and expenses
Operating income (loss)
Interest income and other
Equity in income (loss) of equity affiliates
Loss attributable to noncontrolling interests
Net contribution to earnings
Interest expense, net of capitalized interest
Earnings before income taxes
Income tax provision
Net earnings attributable to Weyerhaeuser common shareholders

| Q3.2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Timberlands |  | Wood Products |  |  | Cellulose Fibers 390 | Corporate and Other |  | Eliminations |  | Total Forest Products |  | Real Estate |  | \$ | Total |
| \$ | 193 | \$ | 588 | \$ |  | \$ | 40 | \$ |  | \$ | 1,211 | \$ | 196 |  |  |
|  | 122 |  | 16 |  |  |  | 3 |  | (141) |  |  |  |  |  |  |
|  | 315 |  | 604 |  | 390 |  | 43 |  | (141) |  | 1,211 |  | 196 |  | 1,407 |
|  | 217 |  | 567 |  | 291 |  | 31 |  | (141) |  | 965 |  | 172 |  | 1,137 |
|  |  |  |  |  | (122) |  |  |  |  |  | (122) |  |  |  | (122) |
|  | 32 |  | 49 |  | 36 |  | 14 |  |  |  | 131 |  | 3 |  | 134 |
|  | 1 |  | 27 |  | 3 |  | 2 |  |  |  | 33 |  | 19 |  | 52 |
|  | 15 |  | 45 |  | 13 |  | 6 |  | - |  | 79 |  | 16 |  | 95 |
|  | 2 |  | 3 |  | 1 |  | 4 |  |  |  | 10 |  |  |  | 10 |
|  | 2 |  | 1 |  |  |  | 64 |  |  |  | 67 |  |  |  | 67 |
|  | - |  | 6 |  |  |  | 30 |  |  |  | 36 |  |  |  | 36 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 46 |  | 46 |
|  | (172) |  | 3 |  |  |  | (15) |  |  |  | (184) |  | 13 |  | (171) |
|  | 97 |  | 701 |  | 222 |  | 136 |  | (141) |  | 1,015 |  | 269 |  | 1,284 |
|  | 218 |  | (97) |  | 168 |  | (93) |  |  |  | 196 |  | (73) |  | 123 |
|  | 1 |  |  |  |  |  | 14 |  |  |  | 15 |  | 3 |  | 18 |
|  |  |  | - |  | (2) |  | (2) |  | - |  | (4) |  | 1 |  | (3) |
| \$ | 219 | \$ | (97) | \$ | 166 | \$ | (81) | \$ |  | \$ | 207 | \$ | $\begin{array}{r}5 \\ \hline 64) \\ \hline\end{array}$ |  |  |
| S |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (108) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r}35 \\ \text { (35) } \\ \hline\end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ |  |

Trade sales and revenues (unaffiliated customers)
ntersegment sales
Net sales and revenue
Costs and expenses
Costs of products sold
Depreciation, depletion and amortization
General and admin
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Other operating costs (income) ass
Other operating costs (income), ne
Total costs and expenses
Operating income (loss)
Equity in income (loss) of equity affiliates
Net contribution to earnings
Interest expense, net of capitalized interest
Loss on early extinguishment of debt
Earnings before income taxes
Income tax provision
Net earnings attributable to Weyerhaeuser common shareholders

| Timberlands |  | Wood Products |  |  | Cellulose <br> Fibers | Q2. 2010 |  |  |  | Total Forest Products |  | Real Estate |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | and Other |  |  | Eliminations |  |  |  |  |  |  |
| \$ | 225 |  |  | \$ |  | 789 | \$ | \$ | 66 | \$ |  | \$ | 1,548 | \$ | 257 | \$ | 1,805 |
|  | 123 |  | 20 |  |  |  | 5 |  | (148) |  |  |  |  |  |  |
|  | 348 |  | 809 |  | 468 |  | 71 |  | (148) |  | 1,548 |  | 257 |  | 1,805 |
|  | 232 |  | 698 |  | 339 |  | 48 |  | (148) |  | 1,169 |  | 189 |  | 1,358 |
|  | 28 |  | 45 |  | 36 |  | 12 |  |  |  | 121 |  | 5 |  | 126 |
|  | 2 |  | 30 |  | 3 |  | 1 |  |  |  | 36 |  | 19 |  | 55 |
|  | 21 |  | 42 |  | 17 |  |  |  |  |  | 80 |  | 17 |  | 97 |
|  | 5 |  | 2 |  | 2 |  | (1) |  |  |  | 8 |  |  |  | 8 |
|  |  |  | 1 |  |  |  | 1 |  |  |  | 2 |  |  |  | 2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 1 |  | , |
|  | (9) |  | (5) |  | (5) |  | 11 |  |  |  | (8) |  | 2 |  | (6) |
|  | 279 |  | 813 |  | 392 |  | 72 |  | (148) |  | 1,408 |  | 233 |  | 1,641 |
|  | 69 |  | (4) |  | 76 |  | (1) |  |  |  | 140 |  | 24 |  | 164 |
|  | 1 |  | 1 |  |  |  | 10 |  |  |  | 12 |  |  |  | 12 |
|  | - |  | - |  | (2) |  | (1) |  | - |  | (3) |  | 3 |  |  |
| \$ | 70 | \$ | (3) | \$ | 74 | \$ | 8 | \$ | - | \$ | 149 | \$ | 27 |  | 176 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (106) $(49)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (7) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 14 |

Trade sales and revenues (unaffiliated customers)
Intersegment sales
Net sales and revenues
Costs and expenses:
Costs of products sold
Depreciation, depletion and amortization
Selling expenses
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Impairment of goodwill and other assets
Other operating costs (income), net
Total costs and expenses
Operating income (loss)
nterest income and other
Equity in income (loss) of equity affiliates
oss attributable to noncontrolling interest Net contribution to earnings
interest expense, net of capitalized interest
Loss on early extinguishment of debt
Earnings before income taxes
ncome tax benefit
Net earnings attributable to Weyerhaeuser common shareholders

| Q3.2010 Year-to-date |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Timberlands |  | Wood Products |  |  | Cellulose Fibers | Corporate and |  | Eliminations |  | Total Forest Products |  | Real Estate |  | Total |  |
|  |  |  | $\begin{gathered} \text { Other } \\ \hline 184 \end{gathered}$ |  |  |  |  |  |  |  |  |  |  |
| \$ | 667 |  |  |  |  | \$ | 2,019 | 1,400 | \$ |  | (509) | $\$ \quad 4,270$ |  | \$ | $618$ | \$ | $4,888$ |
|  | 439 |  | 56 | \$ |  | 14 | \$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,106 |  | 2,075 |  | 1,400 |  | 198 |  | (509) |  | 4,270 |  | 618 |  | 4,888 |  |  |
|  | 743 |  | 1,901 |  | 962 |  | 138 |  | (509) |  | 3,235 |  | 468 |  | 3,703 |  |  |
|  | 88 |  | 134 |  | 106 |  | 36 |  | ) |  | 364 |  | 12 |  | 376 |  |  |
|  | 5 |  | 85 |  | 10 |  | 3 |  |  |  | 103 |  | 51 |  | 154 |  |  |
|  | 58 |  | 119 |  | 51 |  | 16 |  | - |  | 244 |  | 52 |  | 296 |  |  |
|  | 14 |  | 4 |  | 6 |  | - |  | - |  | 24 |  | - |  | 24 |  |  |
|  | 1 |  | 9 |  | - |  | 6 |  | - |  | 16 |  | - |  | 16 |  |  |
|  | 1 |  | 2 |  |  |  | - |  |  |  | 3 |  | 2 |  | 5 |  |  |
|  | (28) |  | (55) |  | (13) |  | (7) |  | - |  | (103) |  | 2 |  | (101) |  |  |
|  | 882 |  | 2,199 |  | 1,122 |  | 192 |  | (509) |  | 3,886 |  | 587 |  | 4,473 |  |  |
|  | 224 |  | (124) |  | 278 |  | 6 |  | (509) |  | 384 |  | 31 |  | 415 |  |  |
|  | 2 |  | 2 |  | - |  | 29 |  | - |  | 33 |  | 3 |  | 36 |  |  |
|  | - |  | - |  | (4) |  | (5) |  | - |  | (9) |  | 46 |  | 37 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | (2) |  | (2) |  |  |
| \$ | 226 | \$ | (122) | \$ | 274 | \$ | 30 | \$ | - | \$ | 408 | \$ | 78 |  | 486 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r}(306) \\ (50) \\ \hline\end{array}$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 130 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 980 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 1,110 |  |  |

Trade sales and revenues (unaffiliated customers)
Intersegment sales
Net sales and revenues
Costs and expenses:
Costs of products sold
Alternative Fuel Credit
Depreciation, depletion and amortization
Selling expenses
General and administrative expenses
Research and development expenses
Charges for restructuring and closures
Impairment of goodwill and other assets
Real estate impairments and other related charges
Other operating costs (income), net
Total costs and expenses (income)
Operating income (loss)
Interest income and other
Equity in income (loss) of equity affiliates
Investment impairments and other related charges
Loss attributable to noncontrolling interests
Net contribution to earnings
Interest expense, net of capitalized interest
Earnings (loss) before income taxes
Income tax benefit
Net loss attributable to Weyerhaeuser common shareholders

| Q3.2009 Year-to-date |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Timberlands |  | Wood Products |  |  | Cellulose Fibers 1,103 | Corporate and Other |  | Eliminations |  | Total Forest <br> Products$\$ \quad 3,506$ |  | Real Estate |  | \$ | $\begin{array}{r} \text { Total } \\ \hline 4,073 \end{array}$ |
| \$ | 558 | \$ | 1,724 | \$ |  | \$ | 121 | \$ |  |  |  | \$ | 567 |  |  |
|  | 408 |  | 49 |  | - |  | 8 |  | (465) |  |  |  |  |  |  |
|  | 966 |  | 1,773 |  | 1,103 |  | 129 |  | (465) |  | 3,506 |  | 567 |  | 4,073 |
|  | 680 |  | 1,793 |  | 880 |  | 90 |  | (465) |  | 2,978 |  | 487 |  | 3,465 |
|  |  |  |  |  | (229) |  |  |  |  |  | (229) |  |  |  | (229) |
|  | 96 |  | 150 |  | 106 |  | 41 |  | - |  | 393 |  | 11 |  | 404 |
|  | 5 |  | 89 |  | 11 |  | 4 |  | - |  | 109 |  | 61 |  | 170 |
|  | 47 |  | 137 |  | 42 |  | 32 |  | - |  | 258 |  | 61 |  | 319 |
|  | 6 |  | 12 |  | 4 |  | 16 |  | - |  | 38 |  | - |  | 38 |
|  | 7 |  | 64 |  | 1 |  | 123 |  | - |  | 195 |  | - |  | 195 |
|  | - |  | 30 |  | - |  | 44 |  | - |  | 74 |  | - |  | 74 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | 141 |  | 141 |
|  | (198) |  | 24 |  | (4) |  | (77) |  | - |  | (255) |  | 20 |  | (235) |
|  | 643 |  | 2,299 |  | 811 |  | 273 |  | (465) |  | 3,561 |  | 781 |  | 4,342 |
|  | 323 |  | (526) |  | 292 |  | (144) |  |  |  | (55) |  | (214) |  | (269) |
|  | 2 |  | 1 |  | 1 |  | 38 |  | - |  | 42 |  | 5 |  | 47 |
|  | - |  | - |  | 4 |  | (5) |  | - |  | (1) |  | 14 |  | 13 |
|  | - |  | - |  | - |  | ( |  | - |  |  |  | (32) |  | (32) |
|  | - |  | - |  | - |  | - |  | - |  |  |  | 17 |  | 17 |
| \$ | 325 | \$ | (525) | \$ | 297 | \$ | (111) | \$ | - | \$ | (14) | \$ | (210) |  | (224) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (319) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (543) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 173 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | (370) |

NET SALES AND REVENUES
(in millions)
Timberlands:
Logs:
South
Canada
otal logs
Pay as cut timber sales
Timberlands exchanges and non-strategic dispositions ${ }^{\text {(1) }}$
Higher and better use land sales ${ }^{(1)}$
Minerals, oil and gas
Products from in mational operations
Other products
Wood Products:
Structural lumber
Engineered l-joists
Oriented strand boar
Softwood plywood
Hardwood lumber
Other products produced
Other products purchased for resale
Cellulose Fibers:
Pulp
Liquid packaging board
Other products
Real Estate:
Single-family housing
Land
Other

Corporate and Othe

Hgher and better use imberlands and non-strategic dispositions are sold iror Forest Poducts subsidiaries.
${ }^{(2)}$ Includes logs, plywood and hardwood lumber harvested or produced by our international operations, primarily in South America.
third party sales volumes

```
Timberlands (thousands):
    Logs - cubic meters
        West
        Souna
        International
```

Wood Products (millions):
Structural lumber - board f
Engineered solid section - cubic feet
Engineered I-joists - lineal feet
Oriented strand board - square feet ( $3 / 8^{\prime \prime}$ )
Softwood plywood
Softwood plywood - square feet (3/8")
Hardwood lumber - board feet
Cellulose Fibers (thousands):
Pulp - air-dry metric tons
Liquid packaging board - tons
Real Estate:
Single-family homes sold
Single-family homes sold but not closed (backlog)

| Q1 | Q2 |
| :---: | ---: |
| March 31, <br> 2010 | June 30, <br> 2010 |
|  |  |
| 975 | 1,276 |
| 634 | 827 |
| 259 | 15 |
| 78 | 68 |
|  |  |
| 761 | 884 |
| 4 | 4 |
| 44 | 41 |
| 334 | 437 |
| 60 | 75 |
| 67 | 76 |
|  |  |
| 422 | 413 |
| 67 | 83 |
|  |  |
| 620 | 491 |
| 393 | 625 |
| 877 | 743 |


| Q3 |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2009 \\ \hline \end{gathered}$ | Change | $\begin{array}{\|c\|} \hline \% \\ \text { change } \\ \hline \end{array}$ |
| 1,205 | 1,156 | 49 | 4\% |
| 903 | 981 | (78) | -8\% |
| 92 | 144 | (52) | -36\% |
| 63 | 84 | (21) | -25\% |
| 889 | 794 | 95 | 12\% |
| 4 | 3 | 1 | 33\% |
| 31 | 43 | (12) | -28\% |
| 428 | 363 | 65 | 18\% |
| 68 | 66 | 2 | 3\% |
| 65 | 66 | (1) | -2\% |
| 445 | 450 | (5) | -1\% |
| 80 | 74 | 6 | 8\% |
| 418 | 593 | (175) | -30\% |
| 501 | 506 | (5) | -1\% |
| 660 | 997 | (337) | -34\% |


| Q3 YTD |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2009 \\ \hline \end{gathered}$ | Change | $\begin{gathered} \hline \% \\ \text { change } \\ \hline \end{gathered}$ |
| 3,456 | 3,529 | (73) | -2\% |
| 2,364 | 2,812 | (448) | -16\% |
| 366 | 211 | 155 | 73\% |
| 209 | 234 | (25) | -11\% |
| 2,534 | 2,560 | (26) | -1\% |
| 12 | 10 | 2 | 20\% |
| 116 | 105 | 11 | 10\% |
| 1,199 | 1,084 | 115 | 11\% |
| 203 | 172 | 31 | 18\% |
| 208 | 193 | 15 | 8\% |
| 1,280 | 1,254 | 26 | 2\% |
| 230 | 215 | 15 | 7\% |
| 1,529 | 1,838 | (309) | -17\% |
| 1,519 | 1,399 | 120 | 9\% |
| 660 | 997 | (337) | -34\% |


| Q3.10 vs Q2.10 |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ \hline 2010 \\ \hline \end{gathered}$ | Change | $\begin{gathered} \hline \% \\ \text { change } \\ \hline \end{gathered}$ |
| 1,205 | 1,276 | (71) | -6\% |
| 903 | 827 | 76 | 9\% |
| 92 | 15 | 77 | 513\% |
| 63 | 68 | (5) | -7\% |
| 889 | 884 | 5 | 1\% |
| 4 | 4 |  | 0\% |
| 31 | 41 | (10) | -24\% |
| 428 | 437 | (9) | -2\% |
| 68 | 75 | (7) | -9\% |
| 65 | 76 | (11) | -14\% |
| 445 | 413 | 32 | 8\% |
| 80 | 83 | (3) | -4\% |
| 418 | 491 | (73) | -15\% |
| 501 | 625 | (124) | -20\% |
| 660 | 743 | (83) | -11\% |

WEYERHAEUSER COMPANY STATISTICAL INFORMATION (unaudited)

## WEYERHAEUSER COMPANY

## STATISTICAL INFORMATION (unaudited)

THIRD PARTY SALES REALIZATIONS ${ }^{\text {(1) }}$

Timberlands:
Logs - cubic meters
West
Canad
International
Wood Products:
Structural lumber - board feet
Engineered solid section - cubic feet
Engineered I-joists - lineal feet
Oriented strand board - square feet ( $3 / 8^{\prime \prime}$ )
Softwood plywood - square feet ( $3 / 8^{\prime \prime}$ )
Hardwood lumber - board feet
Cellulose Fibers:
Pulp - air-dry metric tons
Liquid packaging board - tons
Real Estate:
Single-family average price of homes closed (in thousands)
Single-family home gross margin - excluding impairments ${ }^{(2)}$
Third party sales realizations are calculated using unrounded numbers. Slight differences will occur when calculating these figures based on rounded numbers.
${ }^{(2)}$ Single-family gross margin excluding impairments equals revenue less cost of sales and period costs (other than impairments and deposit write-offs).

## TOTAL PRODUCTION VOLUMES

Timberlands (thousands):
Fee depletion - cubic meters:
West
South
South
International
Wood Products (millions):
Structural lumber - board feet
Engineered solid section - cubic fee
Engineered I-Joists - lineal feet
Oriented strand board - square feet (3/8)
Softwood plywood - square feet (3/8")
Hardwood lumber - board fee
Cellulose Fibers (thousands):
Pulp - air-dry metric tons
Liquid packaging board - tons

| Q1 | Q2 |
| :---: | :---: |
| March 31, <br> 2010 | June 30, <br> 2010 |
|  |  |
| 1,431 | 1,404 |
| 2,140 | 1,881 |
| 92 | 89 |
|  |  |
| 801 | 846 |
| 4 | 4 |
| 41 | 41 |
| 378 | 468 |
| 48 | 64 |
| 59 | 61 |
|  |  |
| 437 | 414 |
| 69 | 81 |


| Q3 |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2009 \\ \hline \end{gathered}$ | Change | $\begin{gathered} \hline \% \\ \text { change } \end{gathered}$ |
| 1,444 | 1,603 | (159) | -10\% |
| 2,060 | 2,258 | (198) | -9\% |
| 89 | 122 | (33) | -27\% |
| 857 | 777 | 80 | 10\% |
| 4 | 3 | 1 | 33\% |
| 25 | 36 | (11) | -31\% |
| 446 | 390 | 56 | 14\% |
| 57 | 48 | 9 | 19\% |
| 60 | 54 | 6 | 11\% |
| 470 | 429 | 41 | 10\% |
| 82 | 71 | 11 | 15\% |


| Q1 | Q2 | Q3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { March 31, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2009 \\ \hline \end{gathered}$ | Change | $\begin{array}{\|c\|} \hline \% \\ \text { change } \\ \hline \end{array}$ |
| \$ 61.58 | \$ 74.75 | 67.83 | 54.71 | \$ 13.12 | 24\% |
| \$ 84.17 | \$ 97.92 | \$ 91.45 | \$ 73.26 | \$ 18.19 | 25\% |
| \$ 43.21 | \$ 44.38 | \$ 43.63 | \$ 39.27 | \$ 4.36 | 11\% |
| \$ 34.02 | \$ 30.05 | \$ 29.94 | \$ 31.76 | \$ (1.82) | -6\% |
| \$ 20.35 | \$ 19.33 | \$ 17.96 | \$ 19.03 | \$ (1.07) | -6\% |
| \$ 316.60 | \$ 347.89 | \$ 286.84 | \$ 271.26 | \$ 15.58 | 6\% |
| \$ 1,715.07 | \$ 1,780.23 | \$ 1,843.50 | \$ 1,749.75 | \$ 93.75 | 5\% |
| \$ 1,086.59 | \$ 1,183.82 | \$ 1,252.17 | \$ 1,115.68 | \$ 136.49 | 12\% |
| \$ 197.46 | \$ 266.28 | \$ 185.07 | \$ 174.95 | \$ 10.12 | 6\% |
| \$ 263.54 | \$ 312.95 | \$ 280.78 | \$ 255.46 | \$ 25.32 | 10\% |
| \$ 814.00 | \$ 833.30 | \$ 836.60 | \$ 825.19 | \$ 11.41 | 1\% |
| \$ 761.78 | \$ 856.22 | \$ 926.28 | \$ 658.93 | \$ 267.35 | 41\% |
| \$ 1,051.81 | \$ 1,091.14 | \$ 1,103.48 | \$ 978.17 | \$ 125.31 | 13\% |
| \$ 364.89 | \$ 371.37 | \$ 400.03 | \$ 366.20 | \$ 33.83 | 9\% |
| 19.4\% | 23.9\% | 24.3\% | 14.6\% | 9.7\% | N/A |


| Q3 YTD |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | Sept 30, $2009$ |  | hange | $\begin{array}{\|c\|} \hline \% \\ \text { change } \\ \hline \end{array}$ |
| \$ 68.30 | 55.81 | \$ | 12.49 | 22\% |
| \$ 91.78 | \$ 71.79 | \$ | 19.99 | 28\% |
| \$ 43.78 | \$ 40.78 | \$ | 3.00 | 7\% |
| \$ 32.83 | \$ 31.66 | \$ | 1.17 | 4\% |
| \$ 19.30 | \$ 17.33 | \$ | 1.97 | 11\% |
| \$ 317.08 | \$ 251.34 | \$ | 65.74 | 26\% |
| \$ 1,778.56 | \$ 1,776.60 | \$ | 1.96 | 0\% |
| \$ 1,165.76 | \$ 1,174.92 | \$ | (9.16) | -1\% |
| \$ 218.16 | \$ 162.78 | \$ | 55.38 | 34\% |
| \$ 287.69 | \$ 261.41 | \$ | 26.28 | 10\% |
| \$ 828.12 | \$ 832.15 | \$ | (4.03) | 0\% |
| \$ 849.47 | \$ 663.96 | \$ | 185.51 | 28\% |
| \$ 1,083.95 | \$ 1,000.64 | + | 83.31 | 8\% |
| \$ 379.15 | \$ 376.67 | \$ | 2.48 | 1\% |
| 22.9\% | 14.5\% |  | 8.4\% | N/A |


| Q3.10 vs Q2.10 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2010 \\ \hline \end{gathered}$ |  | hange | $\begin{array}{\|c\|} \hline \% \\ \text { change } \\ \hline \end{array}$ |
| 67.83 | 74.75 | \$ | (6.92) | -9\% |
| 91.45 | \$ 97.92 | \$ | (6.47) | -7\% |
| 43.63 | \$ 44.38 | \$ | (0.75) | -2\% |
| 29.94 | \$ 30.05 | \$ | (0.11) | 0\% |
| 17.96 | \$ 19.33 | \$ | (1.37) | -7\% |
| \$ 286.84 | \$ 347.89 | \$ | (61.05) | -18\% |
| \$ 1,843.50 | \$ 1,780.23 | \$ | 63.27 | 4\% |
| \$ 1,252.17 | \$ 1,183.82 | \$ | 68.35 | 6\% |
| \$ 185.07 | \$ 266.28 | \$ | (81.21) | -30\% |
| \$ 280.78 | \$ 312.95 | \$ | (32.17) | -10\% |
| \$ 836.60 | \$ 833.30 | \$ | 3.30 | 0\% |
| \$ 926.28 | \$ 856.22 | \$ | 70.06 | 8\% |
| \$ 1,103.48 | \$ 1,091.14 | \$ | 12.34 | 1\% |
| \$ 400.03 | \$ 371.37 | \$ | 28.66 | 8\% |
| 24.3\% | 23.9\% |  | 0.4\% | N/A |


| Q3 YTD |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sept 30, } \\ 2009 \\ \hline \end{gathered}$ | Change | $\begin{gathered} \hline \% \\ \text { change } \\ \hline \end{gathered}$ |
| 4,279 | 5,191 | (912) | -18\% |
| 6,081 | 7,133 | $(1,052)$ | -15\% |
| 270 | 370 | (100) | -27\% |
| 2,504 | 2,430 | 74 | 3\% |
| 12 | 8 | 4 | 50\% |
| 107 | 80 | 27 | 34\% |
| 1,292 | 1,094 | 198 | 18\% |
| 169 | 113 | 56 | 50\% |
| 180 | 157 | 23 | 15\% |
| 1,321 | 1,212 | 109 | 9\% |
| 232 | 213 | 19 | 9\% |


| Q3.10 vs Q2.10 |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Sept 30, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2010 \\ \hline \end{gathered}$ | Change | $\begin{gathered} \% \\ \text { change } \end{gathered}$ |
| 1,444 | 1,404 | 40 | 3\% |
| 2,060 | 1,881 | 179 | 10\% |
| 89 | 89 |  | 0\% |
| 857 | 846 | 11 | 1\% |
| 4 | 4 |  | 0\% |
| 25 | 41 | (16) | -39\% |
| 446 | 468 | (22) | -5\% |
| 57 | 64 | (7) | -11\% |
| 60 | 61 | (1) | -2\% |
| 470 | 414 | 56 | 14\% |
| 82 | 81 | 1 | 1\% |


[^0]:    ${ }^{(1)}$ Corporate and Other segment holds payroll and other liabilities related to the segments and income taxes receivable related to Real Estate.

[^1]:    ${ }^{(1)} 2010$ includes the exercise of an option to acquire liquid packaging board extrusion equipment for $\$ 21$ million, including assumption of liabilities of $\$ 4$ million.

