

WEYERHAEUSER 2016 FACT BOOK

This publication provides information for security analysts, investors and others researching the financial performance of our company. The information presented here is as of December 31, 2016, unless indicated otherwise, and is intended to be read in conjunction with our 2016 Annual Report and Form 10-K.

Plum Creek Timber Company, Inc. (Plum Creek) merged with and into Weyerhaeuser on February 19, 2016. The financial statements presented here include Plum Creek financial results from February 19, 2016 forward.

Selected Financial Data

DOLLAR AMOUNTS IN MILLIONS, EXCEPT PER-SHARE FIGURES			
	2016	2015	2014
Net sales	\$ 6,365	\$ 5,246	\$ 5,489
Adjusted EBITDA	\$ 1,583	\$ 1,025	\$ 1,163
Earnings from continuing operations	\$ 415	\$ 411	\$ 616
Earnings from discontinued operations, net of tax(1)	\$ 612	\$ 95	\$ 1,210
Net earnings attributable to Weyerhaeuser common shareholders ⁽²⁾	\$ 1,005	\$ 462	\$ 1,782
Diluted net earnings per share attributable to Weyerhaeuser common	\$ 1.39	\$ 0.89	\$ 3.18
shareholders			
Total assets ⁽³⁾	\$ 19,243	\$ 12,720	\$ 13,247
Total long-term debt, including current portion ⁽³⁾	\$ 6,610	\$ 4,787	\$ 4,873
Capital expenditures ⁽⁴⁾	\$ 510	\$ 483	\$ 395
Cash and cash equivalents from continuing operations at end of year	\$ 676	\$ 1,011	\$ 1,577
Number of common shares outstanding at year-end (in thousands)	748,528	510,483	524,474
Dividends paid per share	\$ 1.24	\$ 1.20	\$ 1.02
Number of employees	10,400	12,600	12,800

⁽¹⁾ Discontinued operations consist of the Cellulose Fiber segment operations for 2016, 2015 and 2014 as well as the Weyerhaeuser Real Estate Company (WRECO)

Adjusted EBITDA by Segment

DOLLAR AMOUNTS IN MI	LLIO	NS		
		2016	2015	2014
Timberlands	\$	865	\$ 678	\$ 739
Real Estate, Energy		189	98	98
& Natural Resources				
Wood Products		641	372	446
Unallocated Items		(112)	(123)	(120)
Total	\$	1,583	\$ 1,025	\$ 1,163

We reconcile Adjusted EBITDA to net earnings for the consolidated company and to operating income for the business segments, as those are the most directly comparable U.S. GAAP measures for each.

Reconciliation of Adjusted EBITDA by segment to net earnings is on page 14.

Capital Spending by Segment

DOLLAR AMOUNTS IN MI	LLIO	VS		
		2016	2015	2014
Timberlands	\$	116	\$ 75	\$ 74
Real Estate, Energy & Natural Resources		1	_	_
Wood Products		297	287	190
Unallocated Items		11	3	4
Discontinued operations ⁽¹⁾		85	118	127
Total	\$	510	\$ 483	\$ 395

⁽¹⁾ Discontinued operations consist of the operations of our former Cellulose Fibers segment.

⁽²⁾ Includes dividends paid on preference shares of \$22 million, \$44 million and \$44 million for the years 2016, 2015 and 2014 respectively.

^{(3) 2014} amounts are not updated for Cellulose Fibers divestitures.

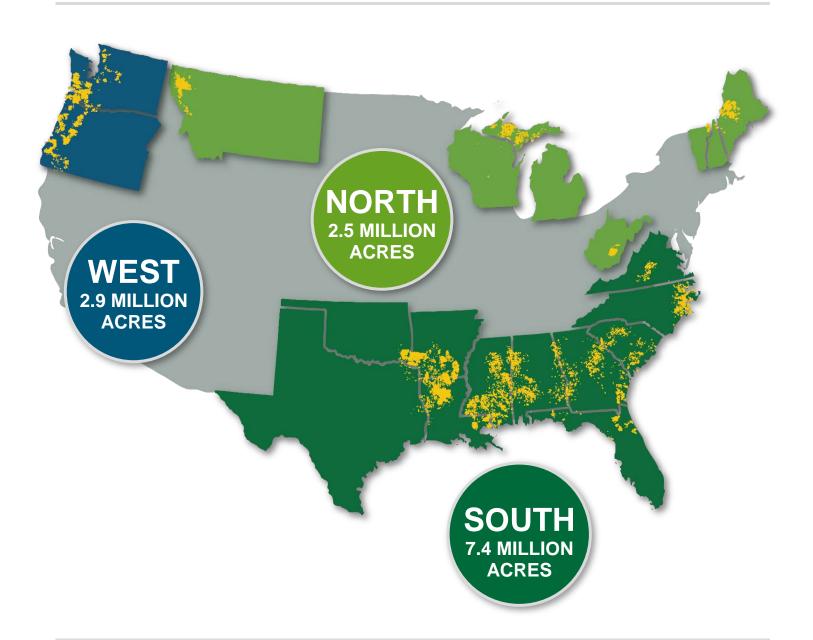
⁽⁴⁾ Includes capital expenditures for Discontinued Operations.

TIMBERLANDS

OUR TIMBERLANDS SEGMENT

- plants seedlings to reforest harvested areas using the most effective regeneration method for the site and species (natural regeneration is employed and managed in parts of Canada and the northern U.S.):
- monitors and cares for the planted trees as they grow to maturity;
- harvests trees to be converted into lumber, wood products, pulp and paper;
- strives to sustain and maximize the timber supply from our timberlands while keeping the health of our environment a key priority; and
- offers recreational access to the public.

TIMBERLANDS AS OF THE END OF 2016



OUR TIMBERLANDS LOCATIONS

Summary of 2016 Timberland Ownership

THOUSANDS OF ACRES AT DECEMBER 31, 2016			
GEOGRAPHIC AREA	FEE OWNERSHIP	LONG-TERM LEASES	TOTAL ACRES(1)
U.S.:			
West			
Oregon	1,604		1,604
Washington	1,345		1,345
Total West	2,949	_	2,949
South			
Alabama	394	279	673
Arkansas	1,216	64	1,280
Florida	228	85	313
Georgia	652	115	767
Louisiana	1,041	352	1,393
Mississippi	1,241	146	1,387
North Carolina	568	2	570
Oklahoma	497	_	497
South Carolina	285	46	331
Texas	30	2	32
Virginia	125	_	125
Total South	6,277	1,091	7,368
North			
Maine	840	_	840
Michigan	563	_	563
Montana	738	_	738
New Hampshire	24	_	24
Vermont	86	_	86
West Virginia	258	_	258
Wisconsin	4	_	4
Total North	2,513	_	2,513
Total U.S.	11,739	1,091	12,830
Total Uruguay	299	10	309
Total Company	12,038	1,101	13,139

⁽¹⁾ Acres include all conservation and non-harvest acres.

Canadian Licensed Timberlands

GEOGRAPHIC AREA	TOTAL LICENSE ARRANGEMENTS
Canada:	
Alberta	5,321
British Columbia	1,011
Ontario ⁽²⁾	2,574
Saskatchewan	4,987
Total Canada	13,893

⁽²⁾ License is managed by partnership.

OUR TIMBERLANDS PRODUCTS

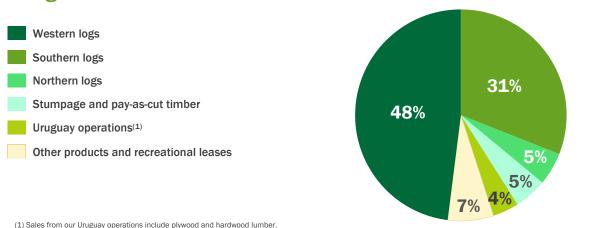
PRODUCTS	HOW THEY'RE USED
Grade logs	Grade logs are made into a diverse range of products including lumber, plywood, and veneer.
Fiber logs	Fiber logs are made into pulp, paper, and oriented strand board mills.
Timber	Standing timber is sold to third parties.
Recreational leases	Timberlands are leased to the public for recreational purposes.
Other products	Seed and seedlings grown in the U.S., and plywood produced at our mill in Uruguay.

Net Sales and Net Contribution to Earnings for Timberlands

DOLLAR AMOUNTS IN MILLIONS		2016	20:	15	2014
Net sales to unaffiliated customers:		2010	20.	LO	2014
Delivered logs(1):					
West	\$	865	\$ 83	30 \$	972
South	Ψ	566	24		257
North		91		_	
Other		38		24	22
Total	Ś	1,560	\$ 1,09		
Stumpage and pay-as-cut timber		85		37	18
Uruguay operations ⁽²⁾		79	3	37	88
Recreational and other lease revenue		44	-	25	22
Other products ⁽³⁾		37	2	29	36
Subtotal sales to unaffiliated customers		1,805	1,2	73	1,415
Intersegment sales:		,	,		, -
United States		590	55	59	576
Canada		250	2	1	291
Total net sales	\$	2,645	\$ 2,10)3 \$	2,282
Cost of products sold		2,054	1,50		1,667
Gross margin	\$	591	\$ 53	37 \$	
Selling expenses		5		5	7
General and administrative expenses		104	3	32	91
Research and development expenses		17	1	L6	16
Charges for integration, restructuring, closures and asset					
impairments		_		_	1
Other operating income, net		(34)	(3	6)	(32)
Operating income and Net contribution to earnings	\$	499	\$ 47	70 \$	
Adjusted EBITDA ⁽⁴⁾	\$	865	\$ 67	78 \$	739

⁽¹⁾ The Western region includes Oregon and Washington. The Southern region includes Alabama, Arkansas, Georgia, Florida, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Texas and Virginia. The Northern region includes Maine, Michigan, Montana, New Hampshire, Vermont, West Virginia and Wisconsin. Other includes our Canadian operations and the timberlands of the Twin Creeks Venture that we manage.

Percentage of 2016 Sales Dollars to Unaffiliated Customers



(1) Sales from our Uruguay operations include plywood and hardwood lumber.

⁽²⁾ Sales from our Uruguay operations include plywood and hardwood lumber.

⁽³⁾ Other products sales include sales of seeds and seedlings from our nursery operations, chips, and sales from our operations in Brazil (operations sold in 2014).

⁽⁴⁾ Reconciliation of Adjusted EBITDA by segment to net earnings is on page 14.

TIMBERLANDS HARVEST VOLUMES AND PUBLISHED PRICES

Our fee harvest volumes are managed sustainably across all regions to ensure the preservation of long-term economic value of the timber and to capture maximum value from the markets. This is accomplished by ensuring annual harvest schedules target financially mature timber and reforestation activities align with the growing of timber through its life cycle to financial maturity.

Timberlands Fee Harvest Volumes

FEE HARVEST VOLUMES IN THOUSANDS							
	2016	2015	2014				
Fee harvest volume - ton	s:						
West	11,083	10,563	10,580				
South	26,343	14,113	14,276				
North	2,044	_	_				
Uruguay	1,119	980	1,091				
Other ⁽¹⁾	701	_	_				
Total	41,290	25,656	25,947				

⁽¹⁾ Other includes volumes managed for the Twin Creeks Venture.

Note: We previously reported Timberlands volumes information in cubic meters. Prior period volumes have been converted from cubic meters to tons using conversion factors as follows:

- West: 1.056 m3 = 1 ton
- South: 0.818 m3 = 1 ton
- Uruguay: 0.907 m3 = 1 ton
- Canada: 1.244 m3 = 1 ton

Timberlands Fee Harvest Percentage of Grade & Fiber

PERCENTAGE OF GRADE AND FIBER							
		2016	2015	2014			
West	Grade	87%	87%	89%			
	Fiber	13%	13%	11%			
South	Grade	52%	59%	59%			
	Fiber	48%	41%	41%			
North	Grade	47%	_	_			
	Fiber	53%	_	_			
Uruguay	Grade	66%	65%	63%			
	Fiber	34%	35%	37%			
Other(1)	Grade	45%	_	_			
	Fiber	55%	_	_			
Total	Grade	64%	73%	73%			
	Fiber	36%	27%	27%			

⁽¹⁾ Other includes volumes managed for the Twin Creeks Venture.

Summary of Published Delivered Log Prices (Mill Basis)

FOR THE THREE-YEAR PERIOD ENDED DECEMBER 31, 2016			
SELECTED PRODUCT PRICES	2016	2015	2014
Domestic logs — #2 Sawlog bark on \$/MBF ⁽¹⁾ :			
Douglas fir	\$ 650	\$ 650	\$ 705
Southern pine large	\$ 328	\$ 335	\$ 334
Export logs — #2 Sawlog bark on Coastal \$/MBF(2):			
Douglas fir - Longview	\$ 840	\$ 833	\$ 869
Hemlock	\$ 479	\$ 522	\$ 607

⁽¹⁾ Source: Loglines/Timber-Mart South

⁽²⁾ Source: Loglines



STANDING GROSS TIMBER INVENTORY INFORMATION

United States

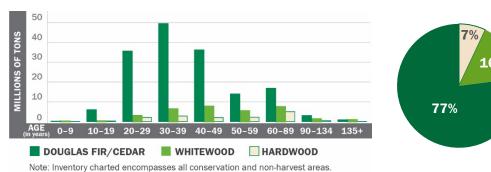
TOTAL INVENTORY AT DECE		
GEOGRAPHIC AREA West	MILLIONS OF TONS	
Douglas fir		159
Cedar		3
Whitewood		33
Hardwood		15
South(2)		
Southern yellow pine		278
Hardwood		71
North		
Conifer		33
Hardwood		39
Total U.S.		631
(1) Inventory encompasses all co	nservation and non-harvest areas	

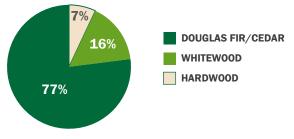
(2) Southern inventory includes our managed Twin Creeks operations.

International

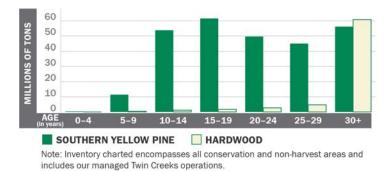
TOTAL INVENTORY AT DECEMBER 31, 2016 (1)					
GEOGRAPHIC AREA	MILLIONS OF TONS				
Uruguay:					
Loblolly pine		9			
Eucalyptus		5			
Total Uruguay		14			
(1) Inventory encompasses all of	conservation and non-harvest areas.				

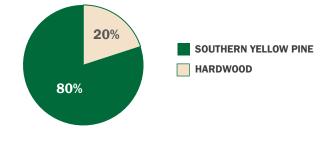
2016 Western U.S. Inventory: By Age and Species



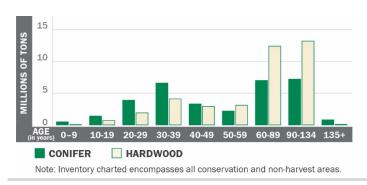


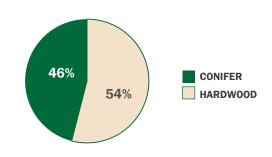
2016 Southern U.S. Inventory: By Age and Species





2016 Northern U.S. Inventory: By Age and Species





REAL ESTATE, ENERGY & NATURAL RESOURCES

OUR REAL ESTATE, ENERGY & NATURAL RESOURCES SEGMENT

- maximizes the value of our timberland ownership through application of our asset value optimization (AVO) process; and
- captures the full value of surface and subsurface assets through leasing of oil, natural gas, minerals and wind resources.

MINERAL AND ENERGY LEASES AS OF THE END OF 2016



SOURCES OF REVENUE

SOURCE	ACTIVITIES
Timberlands	Select timberland tracts are sold for recreational, conservation or residential purposes to maximize value or improve our timberland portfolio.
Minerals and mineral rights	Rights are sold to explore and extract minerals, oil and gas for sale into energy markets.
Surface materials	Rights are sold to access and extract surface materials (rock, sand and gravel) for sale into construction markets.
Rights of way and easements	Rights are sold to access and utilize surface acreage for wind power, communications equipment, and transportation implementations (e.g. pipeline and power line easements).

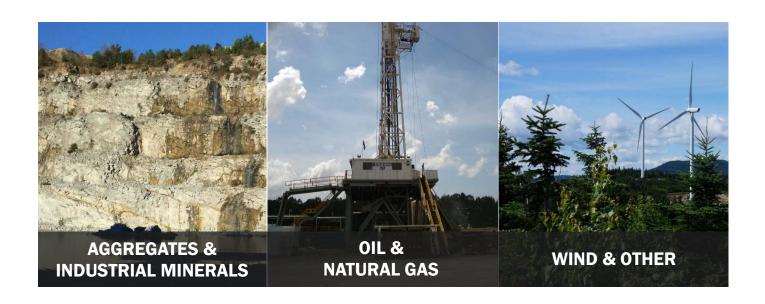
Certain activities within this segment are performed by our REIT, whereas others are activities of our Taxable REIT Subsidiaries.

Net Sales and Net Contribution to Earnings for Real Estate, Energy & Natural Resources

DOLLAR AMOUNTS IN MILLIONS			
	2016	2015	2014
Net sales to unaffiliated buyers:			
Real estate	\$ 172	\$ 75	\$ 72
Energy and natural resources	54	26	32
Subtotal sales to unaffiliated buyers	226	101	104
Intersegment sales	1	_	_
Total net sales	\$ 227	\$ 101	\$ 104
Cost of products sold	134	20	19
Gross margin	93	81	85
Selling expenses	_	_	
General and administrative expenses	26	6	6
Charges for integration, restructuring, closures and asset			
impairments	15	_	_
Other operating income, net	(1)	(4)	(2)
Operating income	\$ 53	\$ 79	\$ 81
Equity earnings from joint ventures (1)	2	_	
Net contribution to earnings	\$ 55	\$ 79	\$ 81
Adjusted EBITDA ⁽²⁾	\$ 189	\$ 98	\$ 98

⁽¹⁾ Equity earnings from joint ventures attributed to the Real Estate, Energy & Natural Resources segment are generated from our investments in our real estate development

⁽²⁾ Reconciliation of Adjusted EBITDA by segment to net earnings is on page 14.



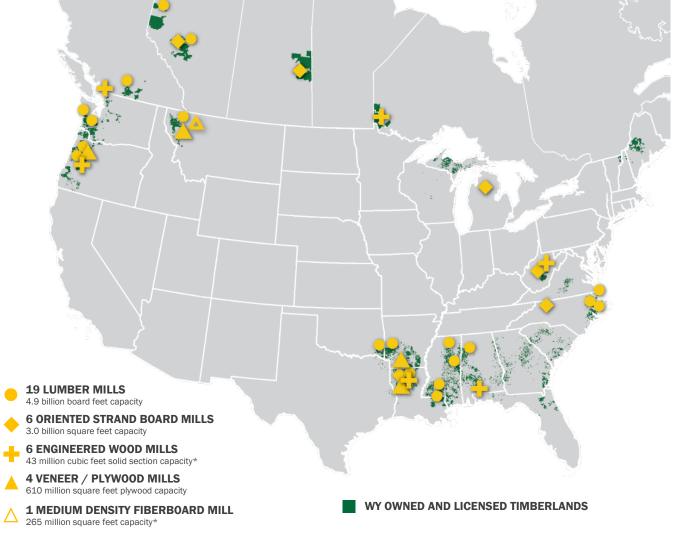
WOOD PRODUCTS

OUR WOOD PRODUCTS SEGMENT

- provides high-quality softwood lumber, engineered wood products, structural panels, medium density fiberboard (MDF) and other specialty products to the residential, multi-family, industrial, light commercial, and repair and remodel markets:
- distributes our products as well as complementary building products that we purchase from other manufacturers; and
- exports our softwood lumber, oriented strand board (OSB) and engineered wood products, primarily to Asia.

OUR WOOD PRODUCTS OPERATIONS

We operate manufacturing facilities in the United States and Canada. We distribute through a combination of Weyerhaeuser distribution centers and third-party distributors. Information about the locations, capacities and production of our manufacturing facilities is included below.



Note: Weyerhaeuser also operates 17 distribution facilities (not shown).

^{*}Production capacity for engineered wood mills represents total press capacity. Three facilities also produce I-joists to meet market demand. In 2016, approximately 25 percent of the total press production was converted into 184 million lineal feet of I-joist.

WOOD PRODUCTS MILL LOCATION AND CAPACITIES

Structural Lumber (SL)

Total capacity	4.9 billion board feet
Total facilities	19

Western United States (SL)

BOARD FEET IN MILLIONS							
Cottage Grove, OR	425						
Kalispell, MT	65						
Longview, WA	450						
Raymond, WA	215						
Santiam, OR	380						

Total capacity: 1.5 billion board feet Total facilities: 5

Southern United States (SL)



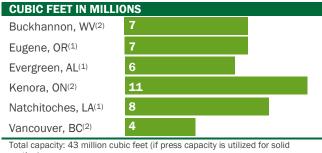
Total capacity: 2.5 billion board feet

Total facilities: 11

Canada (SL)

BOARD FEET IN MILL	IONS
Drayton Valley, AB	270
Grande Prairie, AB	330
Princeton, BC	310
Total capacity: 0.9 billion bo	ard feet
Total facilities: 3	

Engineered Wood Products



section)

Total facilities: 6

(1) Eugene, OR; Evergreen, AL; and Natchitoches, LA, produce solid section and engineered I-joists to meet market demand. 2016 production of I-joists was 185 million lineal feet.

(2) Buckhannon, WV, Kenora, ON, and Vancouver, BC, only produce solid section

Panels

Oriented Strand Board (OSB)



Total capacity: 3.0 billion square feet Total facilities: 6

Medium Density Fiberboard (MDF)

SQUARE FEET (3/4") IN MILLIONS Columbia Falls, MT

Total capacity: 265 million square feet Total facilities: 1

Plywood

SQUARE FEET (3/8")	IN MILLIONS	
Emerson, AR	210	
Kalispell, MT	150	
Zwolle, LA	250	

Total capacity: 610 million square feet

Total facilities: 3

We also operate a facility in Foster, Oregon that produces veneer primarily for use in our engineered wood products facilities.

Wood Products Production

MILLIONS	2016	2015	2014
Structural lumber - board feet	4,516	4,252	4,152
Engineered solid section – cubic feet ⁽¹⁾	22.8	20.9	20.4
Engineered I-joists – lineal feet ⁽¹⁾	184	185	182
Oriented strand board – square feet (3/8")	2,910	2,847	2,749
Softwood plywood – square feet (3/8") (2)	396	248	252
Medium density fiberboard – square feet (3/4')	209	_	_

(1) Weyerhaeuser engineered I-joist facilities also may produce engineered solid section.

(2) All Weyerhaeuser plywood facilities also produce veneer.

OUR WOOD PRODUCTS

PRODUCTS	HOW THEY'RE USED
Structural lumber	Structural framing for new residential, repair and remodel, treated applications, industrial and commercial structures.
Engineered wood products	Floor and roof joists, and headers and beams for residential, multi-family and commercial structures.
■ Solid section	Laminated Veneer Lumber — Microllam® Beams and headers, I-joist flanges, concrete forming, scaffold planks, signposts and light poles, custom applications and factory-built structures. Parallel Strand Lumber — Parallam® Columns and posts, exposed applications, headers and beams, railroad ties and timbers, concrete forming, wood bridges, custom applications. Laminated Strand Lumber — TimberStrand® Beams and columns, factory-built structures (window, door and garage door headers), rim board, wall studs and plates, furniture and millwork, concrete forming, truss chords, custom applications.
I-joists	Engineered for dimensional stability, they are lightweight, come in long lengths, and are used for framing purposes.
Structural panels	Structural sheathing, subflooring and stair tread for residential, multi-family and commercial structures.
 Oriented strand board (OSB) 	OSB uses wood strands that are oriented in a cross pattern and bonded together under heat and pressure. Used in structural wall and roof sheathing, subflooring, stair treads, webstock and a variety of industrial applications.
 Softwood plywood 	Plywood is manufactured from thin sheets of cross-laminated veneer bonded together with adhesives using heat and pressure. Used in building and construction panels, as well as appearance panels.
Medium density fiberboard (MDF)	MDF is manufactured from wood fiber that is bonded together with adhesives using heat and pressure. Used in furniture and cabinet components, architectural moldings, doors, store fixtures, core material for hardwood plywood, face material for softwood plywood, commercial wall paneling and substrate for laminate flooring.
Other products	Wood chips and other byproducts.
Complementary building products	Complementary building products such as cedar, decking, siding, insulation and rebar sold in our distribution facilities.



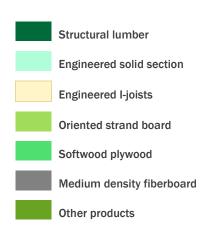
WOOD PRODUCTS SALES AND PUBLISHED PRICES

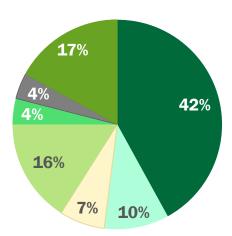
Net Sales and Net Contribution to Earnings for Wood Products

DOLLAR AMOUNTS IN MILLIONS	2016	 2015	 2014
Net sales:	2010	2020	2027
Structural lumber	\$ 1,839	\$ 1,741	\$ 1,901
Engineered solid section	450	428	402
Engineered I-joists	290	284	277
Oriented strand board	707	595	610
Softwood plywood	174	129	143
Medium density fiberboard	158	_	_
Other products produced	201	189	176
Complementary building products	515	506	461
Subtotal sales to unaffiliated customers	\$ 4,334	\$ 3,872	\$ 3,970
Intersegment sales	68	82	80
Total net sales	\$ 4,402	\$ 3,954	\$ 4,050
Cost of products sold	3,688	3,487	3,495
Gross margin	\$ 714	\$ 467	\$ 555
Selling expenses	84	94	94
General and administrative expenses	109	102	130
Research and development expenses	2	2	4
Charges for integration, restructuring, closures and asset			
impairments	7	10	2
Other operating income, net	_	1	(2)
Operating income and Net contribution to earnings	\$ 512	\$ 258	\$ 327
Adjusted EBITDA(1)	\$ 641	\$ 372	\$ 446

⁽¹⁾ Reconciliation of Adjusted EBITDA by segment to net earnings is on page 14.

Percentage of 2016 Sales Dollars to Unaffiliated Customers





Published Lumber Prices

\$/MBF	2016	2015	2014
2x4 Douglas fir (kiln dried)	\$ 377	\$ 358	\$ 397
2x4 Douglas fir (green)	\$ 338	\$ 315	\$ 344
2x4 Southern yellow pine (kiln dried)	\$ 408	\$ 376	\$ 426
2x4 Spruce-pine-fir (mill)	\$ 305	\$ 277	\$ 350
Source: Random Lengths			

Published Oriented Strand Board Prices

\$/MSF	2016	2015	2014
OSB (7/16") North Central	\$ 269	\$ 208	\$ 217

Source: Random Lengths

The table below reconciles Adjusted EBITDA by segment to net earnings during the year ended 2016:

DOLLAR AMOUNTS IN MILLIONS							
	TIME	DIANDO	REAL ESTATE	WOOD	UNALLOCATED		TOTAL
Not corningo	HIMBE	RLANDS	& ENR	PRODUCTS	ITEMS	\$	TOTAL
Net earnings						Ф	1,027
Earnings from discontinued operation	ns, net of taxe	!S					(612)
Interest expense, net of capitalized in	nterest						431
Income taxes							89
Net contribution to earnings	\$	499	\$ 55	\$ 512	\$ (131)	\$	935
Equity earnings from joint ventures		_	(2)	_	(20)		(22)
Interest income and other		_	-	_	(43)		(43)
Operating income	\$	499	\$ 53	\$ 512	\$ (194)	\$	870
Depreciation, depletion and amortization		366	13	129	4		512
Basis of real estate sold		_	109	_	_		109
Non-operating pension and postretirement credits		_	_	_	(43)		(43)
Special items ⁽¹⁾⁽²⁾		_	14	_	121		135
Adjusted EBITDA	\$	865	\$ 189	\$ 641	\$ (112)	\$	1,583

⁽¹⁾ Pre-tax special items included in Real Estate & ENR relate to non-cash charges recorded for legacy real estate projects.

The table below reconciles Adjusted EBITDA by segment to net earnings during the year ended 2015:

DOLLAR AMOUNTS IN MILLIONS	otou EBIIBA by co	Smont to not ourn	ingo during the ye	our ondou 20201				
	TIMBERLANDS	REAL ESTATE & ENR	WOOD PRODUCTS	UNALLOCATED ITEMS		TOTAL		
Net earnings					\$	506		
Earnings from discontinued operations, net of taxes								
Interest expense, net of capitalized interest								
Income taxes								
Net contribution to earnings	\$ 470	\$ 79	\$ 258	\$ (113)	\$	694		
Equity earnings from joint ventures	_	_	_	_		_		
Interest income and other	_	_	_	(36)		(36)		
Operating income	\$ 470	\$ 79	\$ 258	\$ (149)	\$	658		
Depreciation, depletion and amortization	208	1	106	10		325		
Basis of real estate sold	_	18	_	_		18		
Non-operating pension and postretirement credits	_	_	_	(11)		(11)		
Special items ⁽¹⁾⁽²⁾	_	_	8	27		35		
Adjusted EBITDA	\$ 678	\$ 98	\$ 372	\$ (123)	\$	1,025		

⁽¹⁾ Pre-tax special items included in Wood Products are restructuring charges related to the closure of four distribution centers.

The table below reconciles Adjusted EBITDA by segment to net earnings during the year ended 2014:

DOLLAR AMOUNTS IN MILLIONS									
	TIM	BERLANDS		REAL ESTATE & ENR		WOOD PRODUCTS		UNALLOCATED ITEMS	TOTAL
Net earnings									\$ 1,826
Earnings from discontinued operations, net of taxes									(1,210)
Interest expense, net of capitalized interest									338
Income taxes									71
Net contribution to earnings	\$	532	\$	81	\$	327	\$	85	\$ 1,025
Equity earnings from joint ventures		_		_		_		_	_
Interest income and other		_		_		_		(38)	(38)
Operating income	\$	532	\$	81	\$	327	\$	47	\$ 987
Depreciation, depletion and amortization		207		_		119		12	338
Basis of real estate sold		_		17		_		_	17
Non-operating pension and postretirement costs		_		_		_		(45)	(45)
Special items ⁽¹⁾		_						(134)	(134)
Adjusted EBITDA	\$	739	\$	98	\$	446	\$	(120)	\$ 1,163

⁽¹⁾ Pre-tax special items included: a \$151 million gain related to a previously announced postretirement plan amendment, \$39 million in restructuring and closure charges related to our selling, general and administrative cost reduction initiative and a \$22 million gain on the sale of a landfill in Washington state.

⁽²⁾ Pre-tax special items included in Unallocated Items consist of: \$146 million Plum Creek merger-related costs, \$36 million gain on sale of non-strategic assets, and \$11 million of legal expense.

⁽²⁾ Pre-tax special items included in Unallocated Items consist of a \$13 million non-cash impairment charge related to a non-strategic asset and \$14 million of Plum Creek merger-related costs





2016 FACT BOOK

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