## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Six Mont	Six Months Ended June		
(In Millions, Except Per Share Amounts)	2012		2011	
REVENUES:				
Timber	\$ 3	12 \$	267	
Real Estate	1	47	141	
Manufacturing	1	61	141	
Other		<u>11</u>	10	
Total Revenues	6	31	559	
Costs and Expenses:				
Cost of Goods Sold:				
Timber	2	44	208	
Real Estate		84	49	
Manufacturing	1	43	128	
Other		1	1	
Total Cost of Goods Sold	4	72	386	
Selling, General and Administrative		<u>55</u>	53	
Total Costs and Expenses	5	27	439	
Other Operating Income (Expense), net		1	3	
Operating Income	1	05	123	
Equity Earnings from Timberland Venture		28	30	
Interest Expense, net:				
Interest Expense (Debt Obligations to Unrelated Parties)		40	41	
Interest Expense (Note Payable to Timberland Venture)		29	29	
Total Interest Expense, net		69	70	
Income before Income Taxes		64	83	
Provision (Benefit) for Income Taxes		(1)	1	
Net Income	\$	65 \$	82	
Net income	<u>.</u>	<u>03</u>	02	
PER SHARE AMOUNTS:				
Net Income per Share – Basic	\$0.	40 \$	0.51	
Net Income per Share – Diluted	\$0.	40 \$	0.50	
Weighted-Average Number of Shares Outstanding				
– Basic	16	.4	161.9	
– Diluted	16	.7	162.2	

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Quarter E	une 30,		
(In Millions, Except Per Share Amounts)	2012		2011	
<b>REVENUES:</b>				
Timber	\$ 157		126	
Real Estate	47		79	
Manufacturing	85		74	
Other	5		5	
Total Revenues	294		284	
Costs and Expenses:				
Cost of Goods Sold:				
Timber	123		101	
Real Estate	16		27	
Manufacturing	73		67	
Other	1	_	1	
Total Cost of Goods Sold	213		196	
Selling, General and Administrative	27	_	25	
Total Costs and Expenses	240		221	
Other Operating Income (Expense), net	1			
Operating Income	55		63	
Equity Earnings from Timberland Venture	15		16	
Interest Expense, net:				
Interest Expense (Debt Obligations to Unrelated Parties)	19		20	
Interest Expense (Note Payable to Timberland Venture)	15		15	
Total Interest Expense, net	34		35	
Income before Income Taxes	36		44	
Provision (Benefit) for Income Taxes			—	
Net Income	\$ 36	\$	44	
PER SHARE AMOUNTS:				
	с <b></b>	ф	0.07	
Net Income per Share – Basic	\$ 0.22		0.27	
Net Income per Share – Diluted	\$ 0.22	\$	0.27	
Weighted-Average Number of Shares Outstanding				
– Basic	161.5		162.0	
– Diluted	161.7		162.3	

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In Millions, Except Per Share Amounts)	J	June 30, 2012		ember 31, 2011
ASSETS	_			
Current Assets:				
Cash and Cash Equivalents	\$	260	\$	254
Accounts Receivable		36		28
Inventories		46		48
Deferred Tax Asset		6		6
Assets Held for Sale		76		103
Other Current Assets		15		15
		439		454
Timber and Timberlands, net		3,431		3,377
Property, Plant and Equipment, net		131		138
Equity Investment in Timberland Venture		201		201
Deferred Tax Asset		18		17
Investment in Grantor Trusts (at Fair Value)		37		36
Other Assets		37		36
Total Assets	\$	4,294	\$	4,259
LIABILITIES				
Current Liabilities:				
Current Portion of Long-Term Debt	\$	176	\$	352
Line of Credit		451		348
Accounts Payable		24		25
Interest Payable		26		26
Wages Payable		11		20
Taxes Payable		13		9
Deferred Revenue		36		27
Other Current Liabilities		8		8
		745		815
Long-Term Debt		1,467		1,290
Note Payable to Timberland Venture		783		783
Other Liabilities		97		108
Total Liabilities		3,092		2,996
Commitments and Contingencies				
STOCKHOLDERS' EQUITY				
Preferred Stock, \$0.01 Par Value, Authorized Shares – 75.0, Outstanding – None				
Common Stock, \$0.01 Par Value, Authorized Shares – 300.6, Outstanding (net of Treasury Stack) – 161.5 at June 20, 2012 and 161.2 at December 21, 2011		2		2
Stock) – 161.5 at June 30, 2012 and 161.3 at December 31, 2011				
Additional Paid-In Capital		2,269		2,261
Retained Earnings (Accumulated Deficit)		(99)		(28)
Treasury Stock, at Cost, Common Shares – 26.9 at June 30, 2012 and 26.9 at December 31, 2011		(938)		(937)
Accumulated Other Comprehensive Income (Loss)		(32)		(35)
Total Stockholders' Equity		1,202		1,263
Total Liabilities and Stockholders' Equity	\$	4,294	\$	4,259

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	S	ix Months E	nded	June 30,
(In Millions)		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Income	\$	65	\$	82
Adjustments to Reconcile Net Income to Net Cash Provided By Operating Activities:				
Depreciation, Depletion and Amortization		56		44
Basis of Real Estate Sold		75		43
Equity Earnings from Timberland Venture		(28)		(30)
Distributions from Timberland Venture		28		28
Deferred Income Taxes		(1)		4
Deferred Revenue from Long-Term Gas Leases (Net of Amortization)		(5)		12
Timber Deed Acquired		(98)		
Pension Plan Contributions		(7)		—
Working Capital Changes Impacting Cash Flow:				
Like-Kind Exchange Funds				(35)
Other Working Capital Changes		(2)		4
Other		6		5
Net Cash Provided By Operating Activities		89		157
CASH FLOWS FROM INVESTING ACTIVITIES				
Capital Expenditures (Excluding Timberland Acquisitions)		(35)		(28)
Timberlands and Minerals Acquired		(13)		(12)
Other		(1)		
Net Cash Used In Investing Activities		(49)		(40)
e e e e e e e e e e e e e e e e e e e				/
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividends		(136)		(136)
Borrowings on Line of Credit		1,129		555
Repayments on Line of Credit		(1,026)		(494)
Debt Issuance Costs		(3)		
Principal Payments and Retirement of Long-Term Debt		_		(49)
Proceeds from Stock Option Exercises		3		9
Acquisition of Treasury Stock		(1)		(1)
Net Cash Used In Financing Activities		(34)		(116)
		()		(110)
Increase (Decrease) In Cash and Cash Equivalents		6		1
Cash and Cash Equivalents:				
Beginning of Period		254		252
				252
End of Period	\$	260	\$	253
	Ψ	200	Ψ	233

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

EII	ied Ju	ne 30,
		2011
36	\$	44
29		22
12		24
15)		(16)
		1
(3)		5
(7)		
		(35)
28		34
3		2
83		81
17)		(16)
<u>11)</u>		(12)
28)		(28)
68)		(68)
70		310
70)		(298)
		2
<u>68)</u>		(54)
13)		(1)
73		254
60	\$	253
	$\begin{array}{c} 36 \\ 29 \\ 12 \\ (15) \\ - \\ (3) \\ (7) \\ - \\ 28 \\ 383 \\ (17) \\ - \\ 28 \\ 383 \\ (17) \\ (11) \\ (28) \\ (11) \\ (28) \\ (570) \\ - \\ (68) \\ (570) \\ - \\ (68) \\ (570) \\ - \\ (68) \\ (13) \\ (273) \\ 260 \\ \hline \end{array}$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$

### PLUM CREEK TIMBER COMPANY, INC. SEGMENT DATA (UNAUDITED)

	Six Month	s Ende	nded June 30,		
(In Millions)	2012		2011		
Revenues:					
Northern Resources	\$ 12	0 \$	99		
Southern Resources	20	2	173		
Real Estate	14	7	141		
Manufacturing	16	1	141		
Other	1	1	10		
Eliminations		0)	(5)		
Total Revenues	<u>\$ 63</u>	1 \$	559		
Operating Income (Loss):					
Northern Resources	\$ 1	0 \$	10		
Southern Resources		0 \$ 3	34		
Real Estate		5 9	88		
Manufacturing	•	3	9		
Other <sup>(A)</sup>	1	9 9	11		
Other Costs and Eliminations, net	0	9)	(29)		
Total Operating Income	<u> </u>		123		
Total Operating medine	9 10	5 \$	123		
Adjusted EBITDA by Segment: (B)					
Northern Resources	\$ 2	3 \$	21		
Southern Resources	7	6	58		
Real Estate	13	5	132		
Manufacturing	2	0	15		
Other		9	11		
Other Costs and Eliminations, net	(2	9)	(28)		
Total	\$ 23	4 \$	209		

(A) During the first six months of 2011, the company received a payment of \$2 million for the settlement of a dispute that related to certain mineral rights. This amount is reported as Other Operating Gain/(Loss) in our Other Segment and is included in Other Operating Income (Expense), net in the Consolidated Statements of Income.

(B) Refer to the separate schedule, "Segment Data - Adjusted EBITDA" for reconciliations of Adjusted EBITDA to operating income and net cash provided by operating activities.

### PLUM CREEK TIMBER COMPANY, INC. SEGMENT DATA (UNAUDITED)

	Quarter	Ended	nded June 30,			
(In Millions)	2012		2011			
Revenues:						
Northern Resources	\$	56 \$	44			
Southern Resources	1	)5	84			
Real Estate		47	79			
Manufacturing		35	74			
Other		5	5			
Eliminations		(4)	(2)			
Total Revenues	<u>\$ 2</u>	94 \$	284			
Operating Income (Loss):						
Northern Resources	\$	4 \$	3			
Southern Resources		22	15			
Real Estate		29	50			
Manufacturing		9	5			
Other		4	4			
Other Costs and Eliminations, net	()	13)	(14)			
Total Operating Income	\$	55 \$	63			
Adjusted EBITDA by Segment: <sup>(A)</sup>						
Northern Resources	\$	10 \$	8			
Southern Resources		40	27			
Real Estate		42	75			
Manufacturing		12	8			
Other		4	4			
Other Costs and Eliminations, net		13)	(13)			
Total	\$	95 \$	109			

(A) Refer to the separate schedule, "Segment Data - Adjusted EBITDA" for reconciliations of Adjusted EBITDA to operating income and net cash provided by operating activities.

# PLUM CREEK TIMBER COMPANY, INC. SELECTED OPERATING STATISTICS (UNAUDITED)

						20	12				
		1:	st Qtr	2	nd Qtr	3rd	Qtr	4	4th Qtr		YTD
Sales Realization	Units										
Southern Resources											
Sawlog	\$/Ton Stumpage	\$	19	\$	20					\$	19
Pulpwood	\$/Ton Stumpage	\$	10	\$	10					\$	10
Northern Resources											
Sawlog	\$/Ton Delivered	\$	67	\$	71					\$	69
Pulpwood	\$/Ton Delivered	\$	42	\$	42					\$	42
Lumber <sup>(1)</sup>	\$/MBF	\$	529	\$	551					\$	540
Plywood <sup>(1)</sup>	\$/MSF	\$	387	\$	409					\$	398
Fiberboard <sup>(1)</sup>	\$/MSF	\$	607	\$	620					\$	614
	ψ/11101	Ψ	007	Ψ	010					Ψ	011
Sales Volume											
Southern Resources											
Sawlog	1,000 Tons		1,340		1,533						2,873
Pulpwood	1,000 Tons		1,842		1,933						3,775
Total Harvest			3,182		3,466		—		—		6,648
Northern Resources											
Sawlog	1,000 Tons		656		632						1,288
Pulpwood	1,000 Tons		452		316						768
Total Harvest			1,108		948		—		—		2,056
Lumber	MBF		30,199		30,340						60,539
Plywood	MSF		53,301		51,397						104,698
Fiberboard	MSF		44,701		52,475						97,176
						20	)11				
		1	st Qtr	2	nd Qtr	3rd	Qtr		4th Qtr		YTD
Sales Realization	Units										
Southern Resources											
Sawlog	\$/Ton Stumpage	\$	20	\$	19	\$	20	\$	20	\$	
	\$/Ton Stumpage \$/Ton Stumpage	\$ \$	20 10	\$ \$	19 9	\$ \$	20 9	\$ \$	20 9	\$ \$	19 9
Sawlog Pulpwood Northern Resources	\$/Ton Stumpage	\$	10		9		9	\$	9		9
Sawlog Pulpwood <b>Northern Resources</b> Sawlog		\$ \$			9 72	\$ \$	9 71	\$ \$	9 67		9
Sawlog Pulpwood Northern Resources	\$/Ton Stumpage	\$	10	\$	9	\$	9	\$	9	\$	9 69
Sawlog Pulpwood <b>Northern Resources</b> Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered	\$ \$ \$	10 69 40	\$ \$ \$	9 72 40	\$ \$ \$	9 71 42	\$ \$ \$	9 67 41	\$ \$ \$	9 69 41
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup>	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF	\$ \$ \$ \$	10 69 40 533	\$ \$ \$ \$	9 72 40 529	\$ \$ \$ \$	9 71 42 493	\$ \$ \$ \$	9 67 41 515	\$ \$ \$ \$	9 69 41 518
Sawlog Pulpwood <b>Northern Resources</b> Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup>	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371	\$ \$ \$ \$ \$	9 72 40 529 382	\$ \$ \$ \$ \$	9 71 42 493 382	\$ \$ \$ \$ \$	9 67 41 515 379	\$ \$ \$ \$ \$	9 69 41 518 379
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup>	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF	\$ \$ \$ \$	10 69 40 533	\$ \$ \$ \$ \$	9 72 40 529 382	\$ \$ \$ \$	9 71 42 493	\$ \$ \$ \$	9 67 41 515	\$ \$ \$ \$	9 69 41 518 379
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371	\$ \$ \$ \$ \$	9 72 40 529 382	\$ \$ \$ \$ \$	9 71 42 493 382	\$ \$ \$ \$ \$	9 67 41 515 379	\$ \$ \$ \$ \$	9 69 41 518 379
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371 608	\$ \$ \$ \$ \$	9 72 40 529 382 608	\$ \$ \$ \$ \$	9 71 42 493 382 607	\$ \$ \$ \$ \$	9 67 41 515 379 611	\$ \$ \$ \$ \$	9 69 41 518 379 608
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF \$/MSF	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780 506	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718 471	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122 661	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171 681	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791 2,319
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780 506 478	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718 471 244	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122 661 500	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171 681 458	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791 2,319 1,680
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780 506	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718 471	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122 661	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171 681	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791 2,319 1,680
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780 506 478	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718 471 244	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122 661 500	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171 681 458	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791 2,319 1,680
Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood Total Harvest	\$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	10 69 40 533 371 608 1,286 1,494 2,780 506 478 984	\$ \$ \$ \$ \$	9 72 40 529 382 608 1,126 1,592 2,718 471 244 715	\$ \$ \$ \$ \$	9 71 42 493 382 607 1,289 1,833 3,122 661 500 1,161	\$ \$ \$ \$ \$	9 67 41 515 379 611 1,268 1,903 3,171 681 458 1,139	\$ \$ \$ \$ \$	9 69 41 518 379 608 4,969 6,822 11,791 2,319 1,680 3,999

(1) Represents prices at mill level.

## PLUM CREEK TIMBER COMPANY, INC. LAND SALE STATISTICS (UNAUDITED)

					2012		
	1	st Qtr <sup>(1)</sup>	2r	nd Qtr <sup>(2)</sup>	3rd Qtr	4th Qtr	 YTD
Acres Sold							
Small Non-strategic		4,385		17,870			22,255
Large Non-strategic		69,770		—			69,770
Conservation		1,145		1,320			2,465
HBU/Recreation		4,030		6,720			10,750
Development Properties		—		—			—
Conservation Easements		n/a		n/a			n/a
		79,330		25,910			105,240
Price per Acre							
Small Non-strategic	\$	1,115	\$	1,165			\$ 1,155
Large Non-strategic	\$	1,210	\$	—			\$ 1,210
Conservation	\$	1,560	\$	2,315			\$ 1,965
HBU/Recreation	\$	2,140	\$	1,955			\$ 2,025
Development Properties	\$		\$	—			\$ 
Conservation Easements	\$		\$	28			\$ 28
Revenue, (\$ millions)							
Small Non-strategic	\$	5	\$	21			\$ 26
Large Non-strategic	\$	84	\$	_			\$ 84
Conservation	\$	2	\$	3			\$ 5
HBU/Recreation	\$	9	\$	13			\$ 22
Development Properties	\$		\$	—			\$ 
Conservation Easements	\$	—	\$	10			\$ 10
	\$	100	\$	47	\$ —		\$ 147
Basis of Real Estate Sold <sup>(5)</sup>	\$	63	\$	12			\$ 75
······································							

2011									
1s	t Qtr <sup>(3)</sup>	2r	nd Qtr <sup>(4)</sup>		3rd Qtr	4	th Qtr <sup>(3)</sup>		YTD
	2,560		2,695		11,525		5,385		22,165
	30,295				—		18,155		48,450
	335		59,425		370		7,295		67,425
	7,795		6,320		24,500		8,680		47,295
	—				20		—		20
	n/a		n/a		n/a		n/a		n/a
	40,985		68,440		36,415		39,515		185,355
\$	1,015	\$	1,125	\$	1,230	\$	1,345	\$	1,220
\$	1,405	\$	—	\$	—	\$	3,300	\$	2,115
\$	1,685	\$	1,050	\$	1,270	\$	980	\$	1,050
\$	2,100	\$	2,060	\$	1,950	\$	2,100	\$	2,015
\$	—	\$		\$	6,405	\$	—	\$	6,405
\$	—	\$	—	\$	460	\$	—	\$	460
\$	2	\$	4	\$	14	\$	7	\$	27
\$	43	\$	_	\$	_	\$	60	\$	103
\$	1	\$	62	\$	—	\$	7	\$	70
\$	16	\$	13	\$	48	\$	19	\$	96
\$		\$		\$	—	\$	_	\$	
\$	—	\$		\$	5	\$	—	\$	5
\$	62	\$	79	\$	67	\$	93	\$	301
\$	19	\$	24	\$	14	\$	19	\$	76
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$

#### Plum Creek Timber Company, Inc. Notes to Land Sale Statistics (Unaudited)

- (1) During the first quarter of 2012, the company sold 69,800 acres of Large Non-strategic lands located in the Florida panhandle area for \$84.5 million.
- (2) During the second quarter of 2012, the company received \$10 million in exchange for placing a conservation easement on approximately 360,000 acres in Maine.
- (3) During the first quarter of 2011, the company sold 30,300 acres of Large Non-strategic lands located in Mississippi for \$42.6 million. During the fourth quarter of 2011, the company sold 18,200 acres of Large Non-strategic lands located in Oregon for \$60 million.
- (4) During the second quarter of 2011, the company's Conservation sales consisted primarily of 26,800 acres in Arkansas and Louisiana and 31,500 acres in Florida.
- (5) Includes \$58 million in the first quarter of 2012 from a 69,800 acre Large Non-strategic sale located in the Florida panhandle area, \$8 million in the fourth quarter of 2011 from an 18,200 acre Large Non-strategic sale in Oregon and \$13 million in the first quarter of 2011 from a 30,300 acre Large Non-strategic sale in Mississippi.

#### PLUM CREEK TIMBER COMPANY, INC. DEBT MATURITIES SCHEDULE June 30, 2012 (UNAUDITED)

		Borrowings				
	Pri	ncipal	Weighted Avg. Interest Rate			
Quarterly Maturities through 2013:						
3rd Qtr 2012	\$	350	% <sup>(1)</sup>			
4th Qtr 2012	\$	3	8.050%			
1st Qtr 2013	\$	174	6.180%			
4th Qtr 2013	\$	76	7.773% <sup>(2)</sup>			
Annual Maturities through 2014:						
2014	\$	3	8.050%			

(1) Represents the company's term credit agreement that was outstanding as of June 30, 2012. The interest rate for the previous term credit agreement was based on LIBOR plus 0.375%. On July 10, 2012, the company borrowed \$450 million under a new term credit agreement and repaid the \$350 million principal balance for the previous term credit agreement. The net interest rate for the new term credit agreement is based on LIBOR plus approximately 1%. The new term credit agreement matures in the second quarter of 2019.

(2) Principal amount composed of senior notes with principal amounts of \$3 million and \$73 million and interest rates of 8.050% and 7.760%, respectively.

#### Plum Creek Timber Company, Inc Segment Data - Adjusted EBITDA Reconciliation of Operating Income and Net Cash Provided by Operating Activities (Unaudited)

We define Adjusted EBITDA as earnings from continuing operations, excluding equity method earnings, and before interest, taxes, depreciation, depletion, amortization, and basis in lands sold. Adjusted EBITDA is not considered a measure of financial performance under U.S. generally accepted accounting principles (U.S. GAAP) and the items excluded from Adjusted EBITDA are significant components of our consolidated financial statements.

We present Adjusted EBITDA as a supplemental performance measure because we believe it facilitates operating performance comparisons from period to period, and each business segment's contribution to that performance, by eliminating non-cash charges to earnings, which can vary significantly by business segment. These non-cash charges include timber depletion, depreciation of fixed assets and the basis in lands sold. We also use Adjusted EBITDA as a supplemental liquidity measure because we believe it is useful in measuring our ability to generate cash. In addition, we believe Adjusted EBITDA is commonly used by investors, lenders and rating agencies to assess our financial performance.

A reconciliation of Adjusted EBITDA to net income and net cash from operating activities, the most directly comparable U.S. GAAP performance and liquidity measures, is provided in the following schedules:

	Six Months Ended June 30, 2012 (In Millions)								
	Operat	Operating Income Depreciation, Depletion and Amortization			Basis of Real Estate Sold		Adjusted EBITDA		
By Segment					_				
Northern Resources	\$	10	\$	13	\$	—	\$	23	
Southern Resources		43		33		—		76	
Real Estate		59		1		75		135	
Manufacturing		13		7		_		20	
Other		9		—		—		9	
Other Costs and Eliminations		(30)		—		—		(30)	
Other Unallocated Operating Income (Expense), net		1		—		—		1	
Total	\$	105	\$	54	\$	75	\$	234	
Reconciliation to Net Income <sup>(1)</sup>									
Interest Expense		(69)							
(Provision) / Benefit for Income Taxes		1							
Equity Earnings from Timberland Venture		28							
Net Income	\$	65							
Reconciliation to Net Cash Provided By Operating Activities									
Net Cash Flows from Operations							\$	89	
Interest Expense								69	
Amortization of Debt Costs								(2)	
Provision / (Benefit) for Income Taxes								(1)	
Distribution from Timberland Venture								(28)	
Deferred Income Taxes								1	
Deferred Revenue from Long-Term Gas Leases								5	
Timber Deed Acquired								98	
Working Capital Changes								2	
Pension Plan Contributions								7	
Other								(6)	
Adjusted EBITDA							\$	234	

Six Months Ended June 30, 2011 (In Millions)

				_		_		
Operating Income		Depreciation, Depletion and Amortization		Basis of Real Estate Sold			Adjusted EBITDA	
\$	10	\$	11	\$	_	\$	21	
	34		24		—		58	
	88		1		43		132	
	9		6		—		15	
	11		—		—		11	
	(30)		1		—		(29)	
	1		_		_		1	
\$	123	\$	43	\$	43	\$	209	
	(70)							
	(1)							
	30							
\$	82							
						\$	157	
							70	
							(1)	
							1	
							31	
							(28)	
							(4)	
							(12)	
							(5)	
						\$	209	
	\$	\$ 10 \$ 10 34 88 9 11 (30) 1 \$ 123 (70) (1) 30	Operating Income           \$         10         \$           34         88         9           11         (30)         1           \$         123         \$           (70)         (1)         30	$\begin{tabular}{ c c c c c c } \hline Operating Income & and Amortization \\ \hline & & 10 & \$ & 11 \\ & & 34 & 24 \\ & & 88 & 1 \\ & & 9 & 6 \\ & & 11 & \\ & & & 6 \\ \hline & & & 11 & \\ & & & & 6 \\ \hline & & & 11 & \\ & & & & & 6 \\ \hline & & & & & 11 \\ & & & & & 12 \\ \hline & & & & & & & 12 \\ \hline & & & & & & & & & 12 \\ \hline & & & & & & & & & & & 12 \\ \hline & & & & & & & & & & & & & & & & \\ \hline & & & &$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	Operating Income         Ind Amortization         Estate Sold           \$         10         \$         11         \$            34         24          88         1         43           9         6               (30)         1	Operating Income         Ind Amortization         Estate Sold           \$         10         \$         11         \$         -         \$           34         24         -         \$<	

(1) Includes reconciling items not allocated to segments for financial reporting purposes.

Quarters Ended June 30, 2012 (In Millions)

Operating Income		De	Depreciation, Depletion and Amortization		Basis of Real Estate Sold		Adjusted EBITDA	
\$	4	\$	6	\$	_	\$	10	
	22		18		—		40	
	29		1		12		42	
	9		3		—		12	
	4		_		—		4	
	(14)		—		—		(14)	
	1		—		—		1	
\$	55	\$	28	\$	12	\$	95	
	(34)							
	_							
	15							
\$	36							
						\$	83	
							34	
							(1)	
							—	
							(28)	
							3	
							7	
							(3)	
						\$	95	
	\$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Operating Income           \$         4           22           29           9           4           (14)           1           \$         55           (34)           -           15	Operating Income         and Amortization           \$         4         \$         6           22         18         29         1           9         3         4            (14)              \$         55         \$         28           (34)          15	Operating Income         and Amortization           \$         4         \$         6         \$           22         18         29         1         9         3         4	Operating Income       and Amortization       Estate Sold         \$       4       \$       6       \$          22       18         29       1       12         9       3 $(14)$ $\frac{(34)}{}$ <	Operating Income         and Amortization         Estate Sold           \$         4         -         \$           29         1         12           9         3         -           4         -         -           (14)         -         - $\frac{1}{5}$ $\frac{5}{5}$ $28$ $\frac{5}{12}$ (34)         -         - $\frac{15}{\frac{5}{36}}$ $\frac{5}{36}$ $\frac{5}{36}$	

	Quarters Ended June 30, 2011 (In Millions)								
	Operating Income		Depreciation, Depletion and Amortization		Basis of Real Estate Sold			Adjusted EBITDA	
By Segment									
Northern Resources	\$	3	\$	5	\$	—	\$	8	
Southern Resources		15		12		—		27	
Real Estate		50		1		24		75	
Manufacturing		5		3		—		8	
Other		4		—		—		4	
Other Costs and Eliminations		(14)		1		—		(13)	
Other Unallocated Operating Income (Expense), net								—	
Total	\$	63	\$	22	\$	24	\$	109	
Reconciliation to Net Income <sup>(1)</sup>									
Interest Expense		(35)							
(Provision) / Benefit for Income Taxes		_							
Equity Earnings from Timberland Venture		16							
Net Income	\$	44							
Reconciliation to Net Cash Provided By Operating Activities									
Net Cash Flows from Operations							\$	81	
Interest Expense								35	
Provision / (Benefit) for Income Taxes								—	
Working Capital Changes								1	
Deferred Income Taxes								(1)	
Deferred Revenue from Long-Term Gas Leases								(5)	
Other								(2)	
Adjusted EBITDA							\$	109	

(1) Includes reconciling items not allocated to segments for financial reporting purposes.