# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Quarter En	ded March 31,
(In Millions, Except Per Share Amounts)	2015	2014
REVENUES:		
Timber	\$ 192	\$ 192
Real Estate	109	23
Manufacturing	94	90
Energy and Natural Resources	8	Ç
Other	3	
Total Revenues	406	
COSTS AND EXPENSES:		
Cost of Goods Sold:		
Timber	139	138
Real Estate	89	10
Manufacturing	83	79
Energy and Natural Resources	2	2
Other	2	
Total Cost of Goods Sold	315	232
Selling, General and Administrative	33	2:
Total Costs and Expenses	348	26
Other Operating Income (Expense), net	3	
Operating Income	61	5
Earnings from Unconsolidated Entities	22	1-
Interest Expense, net:		
Interest Expense (Debt Obligations to Unrelated Parties)	27	2
Interest Expense (Note Payable to Timberland Venture)	14	
Total Interest Expense, net	41	4
Income before Income Taxes	42	30
Provision (Benefit) for Income Taxes	_	_
Net Income	<u>\$ 42</u>	\$ 30
PER SHARE AMOUNTS:		
Net Income per Share – Basic	\$ 0.24	\$ 0.1
Net Income per Share – Diluted	\$ 0.24	\$ 0.1
Weighted-Average Number of Shares Outstanding		
– Basic	175.9	
– Diluted	176.2	177.3
SUPPLEMENTAL INCOME STATEMENT INFORMATION:		
Equity Earnings from Timberland Venture	\$ 23	\$ 1
Equity Earnings (Loss) from Real Estate Development Ventures	(1	) (
Earnings from Unconsolidated Entities	\$ 22	\$ 14

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In Millions, Except Per Share Amounts)	M	March 31, 2015		cember 31, 2014
ASSETS				
Current Assets:				
Cash and Cash Equivalents	\$	94	\$	92
Accounts Receivable		47		38
Inventories		59		61
Deferred Tax Asset		6		6
Assets Held for Sale		54		98
Other Current Assets		15		15
		275		310
Timber and Timberlands, net		3,958		4,009
Minerals and Mineral Rights, net		288		289
Property, Plant and Equipment, net		118		120
Equity Investment in Timberland Venture		210		217
Equity Investment in Real Estate Development Ventures		125		126
Deferred Tax Asset		23		23
Investment in Grantor Trusts (at Fair Value)		48		48
Other Assets		41		45
Total Assets	\$	5,086	\$	5,187
		,		
LIABILITIES				
Current Liabilities:				
Current Portion of Long-Term Debt	\$	439	\$	439
Line of Credit		56		95
Accounts Payable		32		27
Interest Payable		34		22
Wages Payable		12		31
Taxes Payable		10		10
Deferred Revenue		16		23
Other Current Liabilities		10		10
		609		657
Long-Term Debt		1,976		1,976
Note Payable to Timberland Venture		783		783
Other Liabilities		100		100
Total Liabilities	_	3,468	_	3,516
Commitments and Contingencies				
STOCKHOLDERS' EQUITY  Performed Stock \$0.01 Per Volve Authorized Shares 75.0 Outstanding None				
Preferred Stock, \$0.01 Par Value, Authorized Shares – 75.0, Outstanding – None Common Stock, \$0.01 Par Value, Authorized Shares – 300.6, Outstanding (net of Treasury				_
Stock) – 175.6 at March 31, 2015 and 175.9 at December 31, 2014		2		2
Additional Paid-In Capital		2,959		2,955
Retained Earnings (Accumulated Deficit)		(306)		(271)
Treasury Stock, at Cost, Common Shares – 28.7 at March 31, 2015 and 28.3 at December 31, 2014		(1,013)		(992)
Accumulated Other Comprehensive Income (Loss)		(24)		(23)
Total Stockholders' Equity		1,618		1,671
Total Liabilities and Stockholders' Equity	\$	5,086	\$	5,187

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	(	Quarter Ended March 31,				
(In Millions)		2015		2014		
CASH FLOWS FROM OPERATING ACTIVITIES						
Net Income	\$	42	\$	30		
Adjustments to Reconcile Net Income to Net Cash Provided By Operating Activities:						
Depreciation, Depletion and Amortization		33		32		
Basis of Real Estate Sold		83		6		
Earnings from Unconsolidated Entities		(22)		(14)		
Distributions from Timberland Venture		30		28		
Working Capital Changes		(16)		(25)		
Other		1		_		
Net Cash Provided By (Used In) Operating Activities		151		57		
CASH FLOWS FROM INVESTING ACTIVITIES						
Capital Expenditures (Excluding Timberland Acquisitions)		(14)		(16)		
Timberlands Acquired		<u> </u>		_		
Contributions to Real Estate Development Ventures		(2)		(4)		
Distributions from Real Estate Development Ventures		2				
Sales/(Purchases) of Marketable Securities, net		1		_		
Net Cash Provided By (Used In) Investing Activities		(13)		(20)		
CASH FLOWS FROM FINANCING ACTIVITIES						
Dividends		(77)		(78)		
Borrowings on Line of Credit		58		283		
Repayments on Line of Credit		(97)		(570)		
Proceeds from Stock Option Exercises		1		1		
Acquisition of Treasury Stock		(21)		(2)		
Net Cash Provided By (Used In) Financing Activities		(136)		(366)		
Increase (Decrease) In Cash and Cash Equivalents		2		(329)		
Cash and Cash Equivalents:						
Beginning of Period		92		433		
End of Period	\$	94	\$	104		

### PLUM CREEK TIMBER COMPANY, INC. SEGMENT DATA (UNAUDITED)

	Quarter Ended March 31						
(In Millions)	 2015	2014					
Revenues:							
Northern Resources	\$ 70 \$	77					
Southern Resources	128	123					
Real Estate	109	23					
Manufacturing	94	90					
Energy and Natural Resources	8	9					
Other	3	3					
Eliminations	 (6)	(8)					
Total Revenues	\$ 406 \$	317					
Operating Income (Loss):							
Northern Resources	\$ 13 \$	16					
Southern Resources	31	31					
Real Estate	19	12					
Manufacturing	9	9					
Energy and Natural Resources	5	6					
Other (A)	(1)	(1)					
Other Costs and Eliminations, net	(16)	(17)					
Total Operating Income	\$ 60 \$	56					
Adjusted EBITDA by Segment: (B)							
Northern Resources	\$ 20 \$	24					
Southern Resources	51	49					
Real Estate	102	18					
Manufacturing	12	12					
Energy and Natural Resources	7	8					
Other	(1)	(1)					
Other Costs and Eliminations, net	 (16)	(17)					
Total	\$ 175 \$	93					
		· ·					

- (A) For segment reporting, Equity Earnings (Loss) from Real Estate Development Ventures of \$1 million for each of the periods ended March 31, 2015 and March 31, 2014 is included in Operating Income (Loss) for the Other Segment.
- **(B)** Refer to the separate schedule, "Segment Data Adjusted EBITDA" for reconciliations of Adjusted EBITDA to operating income and net cash provided by operating activities.

# PLUM CREEK TIMBER COMPANY, INC. SELECTED OPERATING STATISTICS (UNAUDITED)

		2015									
		1	st Qtr	2	nd Qtr	3	rd Qtr		4th Qtr		YTD
Sales Realization	Units										
Southern Resources											
Sawlog	\$/Ton Stumpage	\$	23							\$	23
Pulpwood	\$/Ton Stumpage	\$	13							\$	13
Northern Resources											
Sawlog	\$/Ton Delivered	\$	86							\$	86
Pulpwood	\$/Ton Delivered	\$	48							\$	48
Lumber (1)	\$/MBF	\$	534							\$	534
Plywood (1)	\$/MSF	\$	504							\$	504
Fiberboard (1)	\$/MSF	\$	687							\$	687
Sales Volume											
Southern Resources											
Sawlog	1,000 Tons		1,527								1,527
Pulpwood	1,000 Tons		2,095								2,095
Total Harvest	,		3,622		_		_		_		3,622
Northern Resources			ĺ								,
Sawlog	1,000 Tons		570								570
Pulpwood	1,000 Tons		460								460
Total Harvest			1,030		_		_		_		1,030
Lumber	MBF		36,083								36,083
Plywood	MSF		47,530								47,530
Fiberboard	MSF		54,053								54,053
			. 0:		10:	_	2014		43.0		X MEN
	II .	1	st Qtr	2	nd Qtr	_	2014 rd Qtr	_	4th Qtr		YTD
Sales Realization	Units	1	st Qtr	2	nd Qtr	_			4th Qtr		YTD
Southern Resources						3	rd Qtr			Φ.	
Southern Resources Sawlog	\$/Ton Stumpage	\$	22	\$	22	\$	rd Qtr	\$	23	\$	22
Southern Resources Sawlog Pulpwood						3	rd Qtr			\$	
Southern Resources Sawlog Pulpwood Northern Resources	\$/Ton Stumpage \$/Ton Stumpage	\$ \$	22 12	\$ \$	22 12	\$ \$	22 12	\$	23 13	\$	22 12
Southern Resources Sawlog Pulpwood Northern Resources Sawlog	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered	\$ \$ \$	22 12 86	\$ \$ \$	22 12 83	\$ \$ \$	22 12 86	\$ \$ \$	23 13 86	\$	22 12 85
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered	\$ \$ \$ \$	22 12 86 43	\$ \$ \$ \$	22 12 83 41	\$ \$ \$ \$	22 12 86 46	\$ \$ \$	23 13 86 45	\$ \$ \$	22 12 85 44
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1)	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF	\$ \$ \$ \$	22 12 86 43 573	\$ \$ \$ \$ \$	22 12 83 41 594	\$ \$ \$ \$ \$	22 12 86 46 579	\$ \$ \$ \$	23 13 86 45 556	\$ \$ \$ \$	22 12 85 44 576
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1)	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451	\$ \$ \$ \$ \$	22 12 83 41 594 468	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498	\$ \$ \$ \$ \$	23 13 86 45 556 507	\$ \$ \$ \$ \$	22 12 85 44 576 483
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1)	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF	\$ \$ \$ \$	22 12 86 43 573	\$ \$ \$ \$ \$	22 12 83 41 594	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579	\$ \$ \$ \$	23 13 86 45 556	\$ \$ \$ \$	22 12 85 44 576
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1)	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451	\$ \$ \$ \$ \$	22 12 83 41 594 468	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498	\$ \$ \$ \$ \$	23 13 86 45 556 507	\$ \$ \$ \$ \$	22 12 85 44 576 483
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1)	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451	\$ \$ \$ \$ \$	22 12 83 41 594 468	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498	\$ \$ \$ \$ \$	23 13 86 45 556 507	\$ \$ \$ \$ \$	22 12 85 44 576 483
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources Sawlog	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451	\$ \$ \$ \$ \$	22 12 83 41 594 468	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498	\$ \$ \$ \$ \$	23 13 86 45 556 507	\$ \$ \$ \$ \$	22 12 85 44 576 483
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber <sup>(1)</sup> Plywood <sup>(1)</sup> Fiberboard <sup>(1)</sup> Sales Volume Southern Resources	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451 678	\$ \$ \$ \$ \$	22 12 83 41 594 468 675	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395	\$ \$ \$ \$ \$	23 13 86 45 556 507 673	\$ \$ \$ \$ \$	22 12 85 44 576 483 676
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451 678	\$ \$ \$ \$ \$	22 12 83 41 594 468 675	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677	\$ \$ \$ \$ \$	23 13 86 45 556 507 673	\$ \$ \$ \$ \$	22 12 85 44 576 483 676
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778 499	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778 499 248	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332 549 427	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753 2,310 1,575
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778 499	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753 2,310 1,575
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood	\$/Ton Stumpage \$/Ton Stumpage \$/Ton Delivered \$/Ton Delivered \$/MBF \$/MSF \$/MSF 1,000 Tons 1,000 Tons	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778 499 248	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332 549 427	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753 2,310 1,575
Southern Resources Sawlog Pulpwood Northern Resources Sawlog Pulpwood Lumber (1) Plywood (1) Fiberboard (1) Sales Volume Southern Resources Sawlog Pulpwood Total Harvest Northern Resources Sawlog Pulpwood Total Harvest	\$/Ton Stumpage \$/Ton Stumpage  \$/Ton Delivered \$/Ton Delivered  \$/MBF \$/MSF  \$/MSF  1,000 Tons  1,000 Tons  1,000 Tons  1,000 Tons	\$ \$ \$ \$ \$	22 12 86 43 573 451 678 1,550 2,054 3,604 667 470	\$ \$ \$ \$ \$	22 12 83 41 594 468 675 1,619 2,159 3,778 499 248 747	\$ \$ \$ \$ \$ \$ \$ \$ \$	22 12 86 46 579 498 677 1,644 2,395 4,039 595 430 1,025	\$ \$ \$ \$ \$	23 13 86 45 556 507 673 1,657 2,675 4,332 549 427 976	\$ \$ \$ \$ \$	22 12 85 44 576 483 676 6,470 9,283 15,753 2,310 1,575 3,885

<sup>(1)</sup> Represents prices at mill level.

# PLUM CREEK TIMBER COMPANY, INC. LAND SALE STATISTICS (UNAUDITED)

		2015										
		1st Qtr		2nd Qtr	3	rd Qtr		4th Qtr		YTD		
Acres Sold												
Small Non-strategic		2,060								2,060		
Large Non-strategic		_								_		
Conservation (1)		121,160								121,160		
HBU/Recreation		8,010								8,010		
Development Properties		_								_		
Conservation Easements	_	n/a								n/a		
Price per Acre		131,230		_		_		_		131,230		
Small Non-strategic	¢	1 225							\$	1 225		
	\$ \$	1,335							\$	1,335		
Large Non-strategic		— 730								720		
Conservation	\$	728							\$	728		
HBU/Recreation	\$	2,210							\$	2,210		
Development Properties	\$	_							\$	_		
Conservation Easements	\$	_							\$	_		
Revenue, (\$ millions)	•	3							ø	2		
Small Non-strategic  Large Non-strategic	\$ \$	_							\$ \$	3		
Conservation	\$	88							\$	88		
HBU/Recreation	\$	18							\$	18		
Development Properties	\$ \$	_							\$			
Conservation Easements	\$								\$			
Conscivation Lascinents	\$	109	\$		\$		\$		\$	109		
Basis of Real Estate Sold (2)	\$	83				2014			\$	83		
	_	1st Qtr		and Qtr (3)	3	2014 ord Qtr	_	4th Qtr		YTD		
Acres Sold		131 Q11	_		_	- Tu Qu	_	itii Qti		112		
Small Non-strategic		3,035		23,640		3,245		545		30,465		
Large Non-strategic (4)		_		_		_		22,920		22,920		
Conservation (1)		3,415		11,875		2,455		48,270		66,015		
HBU/Recreation		4,125		31,530		25,775		3,185		64,615		
Development Properties		-,125				25,775				- 0 1,013		
Conservation Easements		n/a		n/a		n/a		n/a		n/a		
	_	10,575		67,045		31,475		74,920		184,015		
Price per Acre												
Small Non-strategic	\$	1,325	\$	790	\$	1,030	\$	1,300	\$	880		
Large Non-strategic	\$	_	\$	_	\$	_	\$	2,845	\$	2,845		
Conservation	\$	1,685	\$	635	\$	1,230	\$	950	\$	945		
HBU/Recreation	\$	2,200	\$	1,485	\$	2,445	\$	2,545	\$	1,965		
Development Properties	\$	_	\$	_	\$	_	\$	_	\$	_		
Conservation Easements	\$	340	\$	300	\$	_	\$	_	\$	320		
Revenue, (\$ millions)												
Small Non-strategic	\$	4	\$	19	\$	3	\$	1	\$	27		
Large Non-strategic	\$	_	\$	_	\$	_	\$	65	\$	65		
Conservation	\$	6	\$	8	\$	3	\$		\$	63		
HBU/Recreation	\$	9	\$	46	\$	63	\$	8	\$	126		
Development Properties	\$	_	\$	_	\$	_	\$	_	\$	_		
Conservation Easements	\$	4	\$	4	\$	_	\$	_	\$	8		
	\$	23	\$		\$	69	\$	120	\$	289		
Basis of Real Estate Sold (2)	\$		ø	25	ø	20	ø	69	Φ	129		
	S	6	\$	25	\$	29	\$	69	\$	179		

### Plum Creek Timber Company, Inc. Notes to Land Sale Statistics (Unaudited)

- (1) During the first quarter of 2015, the company sold 117,400 acres in Montana for \$85.1 million. During the fourth quarter of 2014, the company sold 47,800 acres in Washington for \$45.6 million.
- (2) Includes \$71.8 million in the first quarter of 2015 for a 117,400 acre sale located in Montana. Also includes \$50 million in the fourth quarter of 2014 for a 47,800 acre sale located in Washington, \$4 million in the fourth quarter of 2014 for a 7,735 acre sale located in Oregon and \$11.5 million in the fourth quarter of 2014 for a 15,185 Large Non-strategic sale located in Alabama. Includes \$12 million in the second quarter of 2014 for a 49,400 acre sale located in Wisconsin.
- (3) During the second quarter of 2014, the company sold approximately 49,400 acres in Wisconsin for \$45.3 million. The transaction consisted of approximately 22,400 acres of HBU/Recreation property with an estimated value of \$28.7 million, approximately 17,000 acres of Small Non-strategic property with an estimated value of \$11.6 million, and approximately 10,000 acres of Conservation property with an estimated value of \$5.0 million.
- (4) During the fourth quarter of 2014, the company sold 15,185 acres of Large Non-strategic lands located in Alabama for \$36.2 million and 7,735 acres of Large Non-strategic lands located in Oregon for \$29.0 million.

#### Plum Creek Timber Company, Inc. Segment Data - Adjusted EBITDA Reconciliation of Operating Income and Net Cash Provided by Operating Activities (Unaudited)

We define Adjusted EBITDA as earnings from continuing operations, excluding Equity Earnings from the Timberland Venture, and before interest expense (including any gains or losses from extinguishment of debt), taxes, depreciation, depletion, amortization, and basis in real estate sold. In addition to including Equity Earnings (Loss) from Real Estate Development Ventures in Adjusted EBITDA, we also include, as an add back to Operating Income for the Other Segment, our proportional share of depreciation, depletion, amortization, and basis in real estate sold from this equity method investment. Adjusted EBITDA is not considered a measure of financial performance under U.S. generally accepted accounting principles (U.S. GAAP) and the items excluded from Adjusted EBITDA are significant components of our consolidated financial statements.

We present Adjusted EBITDA as a supplemental performance measure because we believe it facilitates operating performance comparisons from period to period, and each business segment's contribution to that performance, by eliminating non-cash charges to earnings, which can vary significantly by business segment. These non-cash charges include timber depletion, depreciation of fixed assets and the basis in real estate sold. We also use Adjusted EBITDA as a supplemental liquidity measure because we believe it is useful in measuring our ability to generate cash. In addition, we believe Adjusted EBITDA is commonly used by investors, lenders and rating agencies to assess our financial performance.

A reconciliation of Adjusted EBITDA to net income and net cash from operating activities, the most directly comparable U.S. GAAP performance and liquidity measures, is provided in the following schedules:

	Quarter Ended March 31, 2015								
		erating come		Depreciation, Depletion and Amortization	Basis of Estate S			djusted BITDA	
By Segment (1)									
Northern Resources	\$	13	\$	7	\$	_	\$	20	
Southern Resources		31		20		_		51	
Real Estate		19		_		83		102	
Manufacturing		9		3		_		12	
Energy and Natural Resources		5		2		_		7	
Other		(1)		_		_		(1)	
Other Costs and Eliminations		(19)		_		_		(19)	
Other Unallocated Operating Income (Expense), net		3		_		_		3	
Total	\$	60	\$	32	\$	83	\$	175	
Reconciliation to Net Income (2)									
Equity Earnings from Timberland Venture		23							
Interest Expense		(41)							
(Provision) Benefit for Income Taxes									
Net Income	\$	42							
Reconciliation to Net Cash Provided By Operating Activities (1)									
Net Cash Flows from Operations							\$	151	
Interest Expense								41	
Amortization of Debt Costs								(1)	
Provision (Benefit) for Income Taxes									
Distributions from Timberland Venture								(30)	
Distributions from Real Estate Development Ventures								_	
Equity Earnings, Depletion, Amortization, and Basis of Real Estate Sold from Real Estate Development Ventures								(1)	
Deferred Income Taxes								_	
Gain on Sale of Properties and Other Assets								_	
Timber Deed Acquired								_	
Pension Plan Contributions								_	
Working Capital Changes								16	
Other								(1)	
Adjusted EBITDA							\$	175	

- (1) Includes Equity Earnings (Loss) from Real Estate Development Ventures (\$1 million) in Operating Income for the Other Segment, along with our proportional share of depreciation, depletion, amortization (\$0), and basis in real estate sold (\$0) from this equity method investment.
- (2) Includes reconciling items not allocated to segments for financial reporting purposes.

### Quarter Ended March 31, 2014

	Operating Income			ciation, ion and tization	s of Real ate Sold		justed SITDA
Segment (1)							
Northern Resources	\$	16	\$	8	\$ _	\$	24
Southern Resources		31		18	_		49
Real Estate		12		_	6		18
Manufacturing		9		3	_		12
Energy and Natural Resources		6		2	_		8
Other		(1)		_	_		(1)
Other Costs and Eliminations		(18)		_	_		(18)
Other Unallocated Operating Income (Expense), net		1		_	_		1
Total	\$	56	\$	31	\$ 6	\$	93
Reconciliation to Net Income (2)							
Equity Earnings from Timberland Venture		15					
Interest Expense		(41)					
(Provision) Benefit for Income Taxes		_					
Net Income	\$	30					
Reconciliation to Net Cash Provided By Operating Activities (1)							
Net Cash Flows from Operations						\$	57
Interest Expense						•	41
Amortization of Debt Costs							(1)
Provision / (Benefit) for Income Taxes							_
Distributions from Timberland Venture							(28)
Distributions from Real Estate Development Ventures							_
Equity Earnings, Depletion, Amortization, and Basis of Real Estate Sold from Real Estate Development Ventures							(1)
Deferred Income Taxes							_
Gain on Sale of Properties and Other Assets							_
Timber Deed Acquired							_
Pension Plan Contributions							_
Working Capital Changes							25
Other							_
Adjusted EBITDA						\$	93

<sup>(1)</sup> Includes Equity Earnings (Loss) from Real Estate Development Ventures (\$1 million) in Operating Income for the Other Segment, along with our proportional share of depreciation, depletion, amortization (\$0), and basis in real estate sold (\$0) from this equity method investment.

<sup>(2)</sup> Includes reconciling items not allocated to segments for financial reporting purposes.