## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  |  | Twelve Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2008} \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ \underline{2007} \end{gathered}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 752 | \$ | 782 |
| Real Estate |  | 432 |  | 402 |
| Manufacturing |  | 405 |  | 471 |
| Other |  | 25 |  | 20 |
| Total Revenues |  | 1,614 |  | 1,675 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 542 |  | 523 |
| Real Estate |  | 178 |  | 144 |
| Manufacturing |  | 435 |  | 454 |
| Other |  | 2 |  | 3 |
| Total Cost of Goods Sold |  | 1,157 |  | 1,124 |
| Selling, General and Administrative |  | 128 |  | 127 |
| Total Costs and Expenses |  | 1,285 |  | 1,251 |
| Other Operating Income (Expense), net |  | (1) |  | - |
| Operating Income |  | 328 |  | 424 |
| Equity Earnings from Timberland Venture |  | 15 |  | - |
| Interest Expense, net: |  |  |  |  |
| Interest Expense (Debt Obligations to Third Parties) |  | 134 |  | 147 |
| Interest Expense (Note Payable to Timberland Venture) |  | 14 |  | - |
| Total Interest Expense, net |  | 148 |  | 147 |
| Gain on Extinguishment of Debt |  | 11 |  | - |
| Income before Income Taxes |  | 206 |  | 277 |
| Benefit for Income Taxes |  | (27) |  | (3) |
| Income From Continuing Operations |  | 233 |  | 280 |
| Gain on Sale of Properties, net of tax |  | - |  | 2 |
| Net Income | \$ | 233 | \$ | 282 |
| Per Share Amounts: |  |  |  |  |
| Income From Continuing Operations - Basic | \$ | 1.37 | \$ | 1.60 |
| Income From Continuing Operations - Diluted | \$ | 1.37 | \$ | 1.60 |
| Net Income per Share - Basic | \$ | 1.37 | \$ | 1.61 |
| Net Income per Share - Diluted | \$ | 1.37 | \$ | 1.61 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 170.3 |  | 174.5 |
| - Diluted |  | 170.7 |  | 175.0 |

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) 

Quarter Ended
December 31, December 31,
$2008 \quad \underline{2007}$
(In Millions, Except Per Share Amounts)

| Revenues: |  |  |  |
| :--- | ---: | ---: | ---: |
| Timber | $\$$ | $\$ 65$ | 193 |
| Real Estate | 215 | 198 |  |
| Manufacturing | 75 | 108 |  |
| Other | 6 | 5 |  |
| Total Revenues | -461 | 504 |  |

## Costs and Expenses:

Cost of Goods Sold:

| Timber | 122 | 132 |
| :--- | ---: | ---: |
| Real Estate | 109 | 75 |
| Manufacturing | 90 | 105 |
| Other | - | 1 |
| $\quad$ Total Cost of Goods Sold | 321 | 313 |
|  | 34 | 36 |
| $\quad$ Total Costs and Expenses |  | 355 |
|  |  | 349 |


| Other Operating Income (Expense), net | $(3)$ |
| :--- | :---: |
|  | 103 |

Equity Earnings from Timberland Venture ..... 15
Interest Expense, net:Interest Expense (Debt Obligations to Third Parties
Interest Expense (Note Payable to Timberland Venture)
Total Interest Expense, net
29
14Gain on Extinguishment of Debt11
Income before Income Taxes ..... 86117Benefit for Income Taxes
Net Income

|  | $(9)$ | $(1)$ |
| :---: | :---: | ---: |
|  | 95 | 118 |

## Per Share Amounts:

Net Income per Share - Basic
Net Income per Share - Diluted
\$
\$

| 0.57 | $\$$ | 0.68 |
| :--- | :--- | :--- |
| 0.57 | $\$$ | 0.68 |

Weighted Average Number of Shares Outstanding

| - Basic | 167.2 | 172.3 |
| :--- | :--- | :--- |
| - Diluted | 167.4 | 172.8 |

## PLUM CREEK TIMBER COMPANY, INC. <br> CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| December 31, | December 31, |
| :---: | :---: |
| $\underline{2008}$ | $\underline{2007}$ |

(In Millions, Except Per Share Amounts)

## ASSETS

Current Assets:

| Cash and Cash Equivalents | $\$$ | 369 |
| :--- | ---: | ---: |
| Accounts Receivable | 22 | 240 |
| Like-Kind Exchange Funds Held in Escrow | 48 | 33 |
| Taxes Receivable | 23 | - |
| Inventories | 74 | 4 |
| Deferred Tax Asset | 11 | 82 |
| Real Estate Development Properties | 4 | 7 |
| Assets Held for Sale | 137 | 5 |
| Other Current Assets | 11 | 64 |
|  | 699 | 21 |


| LIABILITIES |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Liabilities: |  |  |  |  |
| Current Portion of Long-Term Debt | \$ | 158 | \$ | 147 |
| Accounts Payable |  | 35 |  | 48 |
| Interest Payable |  | 30 |  | 29 |
| Wages Payable |  | 28 |  | 25 |
| Taxes Payable |  | 18 |  | 23 |
| Deferred Revenue |  | 17 |  | 13 |
| Other Current Liabilities |  | 21 |  | 18 |
|  |  | 307 |  | 303 |
| Long-Term Debt |  | 1,793 |  | 1,820 |
| Line of Credit |  | 231 |  | 556 |
| Note Payable to Timberland Venture |  | 783 |  | - |
| Deferred Tax Liability |  | 4 |  | 20 |
| Other Liabilities |  | 90 |  | 64 |
| Total Liabilities |  | 3,208 |  | 2,763 |

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 166.0 at December 31, 2008, and 172.3 at December 31, 2007
Additional Paid-In Capital

| 2 | 2 |  |
| ---: | ---: | ---: |
| 2,225 | 2,204 |  |
| 149 | 202 |  |
|  | $(773)$ | $(509)$ |
| $(31)$ | 2 |  |
|  | 1,572 <br> 4,780 | 1,901 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (UNAUD | Twelve Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2008} \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ \underline{2007} \end{gathered}$ |  |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 233 | \$ | 282 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization (includes $\$ 10$ Lumber Impairment Loss in 2008 and $\$ 4$ Loss Related to Forest Fires in 2007) |  | 135 |  | 134 |
| Basis of Real Estate Sold |  | 149 |  | 108 |
| Equity Earnings from Timberland Venture |  | (15) |  | - |
| Expenditures for Real Estate Development |  | (7) |  | (19) |
| Deferred Income Taxes |  | (10) |  | (9) |
| Gain on Sales of Properties and Other Assets |  | (3) |  | (2) |
| Gain on Extinguishment of Debt |  | (11) |  | - |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | 18 |  | - |
| Pension Plan Contributions |  | (30) |  | - |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | (48) |  | - |
| Other Working Capital Changes |  | (8) |  | 8 |
| Other |  | 17 |  | 15 |
| Net Cash Provided By Operating Activities |  | 420 |  | 517 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (70) |  | (93) |
| Timberlands Acquired |  | (119) |  | (174) |
| Proceeds from Sales of Properties and Other Assets |  | 3 |  | 3 |
| Investment in Timberland Venture |  | (9) |  | - |
| Purchases of Marketable Securities |  | (7) |  | - |
| Other |  | (3) |  | 2 |
| Net Cash Used In Investing Activities |  | (205) |  | (262) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (286) |  | (294) |
| Borrowings on Line of Credit |  | 1,506 |  | 2,795 |
| Repayments on Line of Credit |  | $(1,831)$ |  | $(2,820)$ |
| Proceeds from Issuance of Long-Term Debt |  | 250 |  | 350 |
| Principal Payments and Retirement of Long-Term Debt |  | (258) |  | (125) |
| Note Payable to Timberland Venture |  | 783 |  | - |
| Proceeds from Stock Option Exercises |  | 14 |  | 8 |
| Acquisition of Treasury Stock |  | (264) |  | (202) |
| Net Cash Used In Financing Activities |  | (86) |  | (288) |
| Increase (Decrease) In Cash and Cash Equivalents |  | 129 |  | (33) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 240 |  | 273 |
| End of Period | \$ | 369 | \$ | 240 |
| Non-Cash Investing Activity |  |  |  |  |
| Contribution of Timber and Timberlands to Timberland Venture | \$ | 174 | \$ | - |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  |  | (In M | no |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 95 | \$ | 118 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 26 |  | 32 |
| Basis of Real Estate Sold |  | 100 |  | 63 |
| Equity Earnings from Timberland Venture |  | (15) |  | - |
| Expenditures for Real Estate Development |  | (1) |  | (6) |
| Deferred Income Taxes |  | 1 |  | (2) |
| Gain on Extinguishment of Debt |  | (11) |  | - |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | 1 |  | - |
| Pension Plan Contributions |  | (23) |  | - |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | 21 |  | 13 |
| Other Working Capital Changes |  | (7) |  | (10) |
| Other |  | 8 |  | 5 |
| Net Cash Provided By Operating Activities |  | 195 |  | 213 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (23) |  | (34) |
| Timberlands Acquired |  | (54) |  | (78) |
| Investment in Timberland Venture |  | (9) |  | - |
| Purchases of Marketable Securities |  | (6) |  | - |
| Net Cash Used In Investing Activities |  | (92) |  | (112) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (70) |  | (72) |
| Borrowings on Line of Credit |  | 231 |  | 616 |
| Repayments on Line of Credit |  | (432) |  | (574) |
| Principal Payments and Retirement of Long-Term Debt |  | (208) |  | - |
| Note Payable to Timberland Venture |  | 783 |  | - |
| Proceeds from Stock Option Exercises |  | - |  | 1 |
| Acquisition of Treasury Stock |  | (213) |  | - |
| Net Cash Provided By (Used In) Financing Activities |  | 91 |  | (29) |
| Increase (Decrease) In Cash and Cash Equivalents |  | 194 |  | 72 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 175 |  | 168 |
| End of Period | \$ | 369 | \$ | 240 |
| Non-Cash Investing Activity |  |  |  |  |
| Contribution of Timber and Timberlands to Timberland Venture | \$ | 174 | \$ | - |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Twelve <br> Months <br> 2008 |  | Twelve <br> Months <br> 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources ............................. | \$ | 347 | \$ | 361 |
| Southern Resources |  | 461 |  | 492 |
| Real Estate |  | 432 |  | 402 |
| Manufacturing |  | 405 |  | 471 |
| Other |  | 25 |  | 20 |
| Eliminations.. |  | (56) |  | (71) |
| Total Revenues ..................................... | \$ | 1,614 | \$ | 1,675 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources ............................. | \$ | 41 | \$ | 58 |
| Southern Resources |  | 128 |  | 161 |
| Real Estate |  | 245 |  | 250 |
| Manufacturing |  | (44) |  | 2 |
| Other |  | 23 |  | 17 |
| Other Costs and Eliminations........................ |  | (64) |  | (64) |
| Other Operating Income (Expense), net |  | (1) |  | - |
| Total Operating Income.......................... | \$ | 328 | \$ | 424 |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Fourth Quarter 2008 |  | Fourth Quarter 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources ............................. | \$ | 84 | \$ | 97 |
| Southern Resources |  | 95 |  | 118 |
| Real Estate |  | 215 |  | 198 |
| Manufacturing |  | 75 |  | 108 |
| Other |  | 6 |  | 5 |
| Eliminations............................................... |  | (14) |  | (22) |
| Total Revenues ..................................... | \$ | 461 | \$ | 504 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources ............................. | \$ | 8 | \$ | 17 |
| Southern Resources |  | 25 |  | 35 |
| Real Estate . |  | 104 |  | 121 |
| Manufacturing |  | (20) |  | (1) |
| Other ........... |  | 6 |  | 4 |
| Other Costs and Eliminations........................ |  | (17) |  | (21) |
| Other Operating Income (Expense), net |  | (3) |  | - |
| Total Operating Income.......................... | \$ | 103 | \$ | 155 |

## Plum Creek Timber Company, Inc <br> Selected Operating Statistics

 (Unaudited)Sales Realization
Southern Resou
Sawlog
Pulpwood

Northern Resou
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

Sales Volume

## Southern Resources

## Sawlog <br> Pulpwood <br> Total Harvest

## Northern Resources

Pulpwood Total Harvest

## Plywoo

Fiberboard
(1) Represents prices at mill level.


[^0](3) Includes $\$ 75$ million in the fourth quarter of 2008 for a 130,000 acre conservation sale in Montana and $\$ 26$ million in the fourth quarter of 2007 for a large non-strategic sale in Wisconsin.

# PLUM CREEK TIMBER COMPANY, INC. <br> DEBT MATURITIES SCHEDULE 

December 31, 2008
(UNAUDITED)

Borrowings (1)
Weighted Avg.
Principal Interest Rate

## Quarterly Maturities through 2010:

| 1st Qtr 2009 | 49 | $7.670 \%$ |
| :--- | ---: | :---: |
| 3rd Qtr 2009 | 109 | $8.730 \%$ |
| 1st Qtr 2010 | 52 | $5.480 \%$ |
| 4th Qtr 2010 | 4 | $8.050 \%$ |
| Annual Maturities through 2014: |  |  |
| 2011 | 416 | $7.739 \%$ |
| 2012 | 604 | - |
| 2013 | 250 | $6.663 \%$ |
| 2014 | 4 | $8.050 \%$ |

(1) Does not include repayments on the company's $\$ 750$ million revolving line of credit due in 2011.
(2) Principal amount composed of senior notes with principal amounts of $\$ 74$ million, $\$ 4$ million, $\$ 290$ million and $\$ 48$ million and interest rates of $7.970 \%, 8.050 \%, 7.660 \%$ and $7.830 \%$, respectively.
(3) Includes $\$ 600$ million of maturities for the company's two term credit agreements and senior notes with principal of $\$ 4$ million and an interest rate of $8.050 \%$. The interest rate on the $\$ 350$ million term credit agreement is currently based on LIBOR plus $0.45 \%$. The interest rate on the $\$ 250$ million term credit agreement is currently based on LIBOR plus $1.00 \%$.
(4) Principal amount composed of senior notes with principal amounts of $\$ 4$ million, $\$ 72$ million and $\$ 174$ million and interest rates of $8.050 \%, 7.760 \%$ and $6.180 \%$, respectively.

Plum Creek Timber Company, Inc Acreage Ownership by State (Unaudited)

December 31, 2008

| Alabama | 100,000 |
| :--- | ---: |
| Arkansas | 773,000 |
| Florida | 600,000 |
| Georgia | 784,000 |
| Louisiana | 473,000 |
| Maine | 929,000 |
| Michigan | 602,000 |
| Mississippi | 686,000 |
| Montana | $1,089,000$ |
| New Hampshire | 33,000 |
| North Carolina | 9,000 |
| Oklahoma | 6,000 |
| Oregon | 430,000 |
| South Carolina | 189,000 |
| Texas | 47,000 |
| Vermont | 86,000 |
| Washington | 121,000 |
| West Virginia | 112,000 |
| Wisconsin | 320,000 |
| Total | $7,389,000$ |


[^0]:    (1) During the 4th quarter of 2008 we sold 130,000 acres in Montana to a conservation buyer for $\$ 150$ million. The sale is presented as a Conservation sale. The transaction included 59,000 acres (1) of Conservation property, 51,000 acres of Small Non-strategic property, 16,000 acres of HBU/ Recreation property, and 4,000 acres of Development property.
    (2) Not reflected in the Land Sale Statistics (Acres Sold, Price per Acre and Revenue)

