# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME <br> (UNAUDITED) 

|  |  | Year Ended |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2007} \end{gathered}$ |  | $\begin{aligned} & \text { December 31, } \\ & \underline{\underline{2006}} \end{aligned}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 782 | \$ | 807 |
| Real Estate |  | 402 |  | 308 |
| Manufacturing |  | 471 |  | 493 |
| Other |  | 20 |  | 19 |
| Total Revenues |  | 1,675 |  | 1,627 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 523 |  | 487 |
| Real Estate |  | 144 |  | 122 |
| Manufacturing |  | 454 |  | 455 |
| Other |  | 3 |  | 3 |
| Total Cost of Goods Sold |  | 1,124 |  | 1,067 |
| Selling, General and Administrative |  | 127 |  | 117 |
| Total Costs and Expenses |  | 1,251 |  | 1,184 |
| Gain from Canadian Lumber Settlement |  | - |  | 14 |
| Other Operating Income (Expense), net |  | - |  | 4 |
| Operating Income |  | 424 |  | 461 |
| Interest Expense, net |  | 147 |  | 133 |
| Income before Income Taxes |  | 277 |  | 328 |
| Provision (Benefit) for Income Taxes |  | (3) |  | 13 |
| Income From Continuing Operations |  | 280 |  | 315 |
| Gain on Sale of Properties, net of tax |  | 2 |  | - |
| Income Before Cumulative Effect of Accounting Change |  | 282 |  | 315 |
| Cumulative Effect of Accounting Change, net of tax |  | - |  | 2 |
| Net Income | \$ | 282 | \$ | 317 |
| Per Share Amounts: |  |  |  |  |
| Income From Continuing Operations per Share |  |  |  |  |
| - Basic | \$ | 1.60 | \$ | 1.75 |
| - Diluted | \$ | 1.60 | \$ | 1.74 |
| Net Income per Share |  |  |  |  |
| - Basic | \$ | 1.61 | \$ | 1.76 |
| - Diluted | \$ | 1.61 | \$ | 1.75 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 174.5 |  | 180.5 |
| - Diluted |  | 175.0 |  | 180.9 |

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) 

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2007} \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ \underline{2006} \end{gathered}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 193 | \$ | 204 |
| Real Estate |  | 198 |  | 66 |
| Manufacturing |  | 108 |  | 105 |
| Other |  | 5 |  | 4 |
| Total Revenues |  | 504 |  | 379 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 132 |  | 126 |
| Real Estate |  | 75 |  | 29 |
| Manufacturing |  | 105 |  | 102 |
| Other |  | 1 |  | 1 |
| Total Cost of Goods Sold |  | 313 |  | 258 |
| Selling, General and Administrative |  | 36 |  | 36 |
| Total Costs and Expenses |  | 349 |  | 294 |
| Gain from Canadian Lumber Settlement |  | - |  | 14 |
| Other Operating Income (Expense), net |  | - |  | 2 |
| Operating Income |  | 155 |  | 101 |
| Interest Expense, net |  | 38 |  | 35 |
| Income before Income Taxes |  | 117 |  | 66 |
| Benefit for Income Taxes |  | (1) |  | (3) |
| Net Income | \$ | 118 | \$ | 69 |

## Per Share Amounts:

Net Income per Share

| - Basic | $\$$ | 0.68 | $\$$ |
| :--- | :--- | :--- | :--- |
| - Diluted | $\$$ | 0.68 | $\$$ |

(UNAUDITED)

| December 31, | December 31, |
| :---: | :---: |
| $\underline{2007}$ | $\underline{2006}$ |

## ASSETS

Current Assets:
$\begin{array}{lll}\text { Cash and Cash Equivalents } & \$ & 240 \\ \text { Restricted Advance from Customer } & -\end{array}$
Accounts Receivable 33
Inventories 82
Deferred Tax Asset 7
Real Estate Development Properties 5
Assets Held for Sale 64
Other Current Assets

Timber and Timberlands, Net
Property, Plant and Equipment, Net
Investment in Grantor Trusts
Other Assets
Total Assets
LIABILITIES
Current Liabilities:

| Current Portion of Long-Term Debt | \$ | 147 | \$ | 125 |
| :---: | :---: | :---: | :---: | :---: |
| Accounts Payable |  | 48 |  | 42 |
| Interest Payable |  | 29 |  | 30 |
| Wages Payable |  | 25 |  | 27 |
| Taxes Payable |  | 23 |  | 24 |
| Deferred Revenue |  | 13 |  | 17 |
| Other Current Liabilities |  | 18 |  | 16 |
|  |  | 303 |  | 281 |
| ong-Term Debt |  | 1,820 |  | 1,617 |
| ne of Credit |  | 556 |  | 581 |
| ferred Tax Liability |  | 20 |  | 25 |
| her Liabilities |  | 64 |  | 68 |
| Total Liabilities |  | 2,763 |  | 2,572 |

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, $\$ 0.01$ par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 172.3 at December 31, 2007, and 177.1 at December 31, 2006

| 2 | 2 |  |
| ---: | ---: | ---: |
| 2,204 | 2,190 |  |
| 202 | 214 |  |
|  |  | $(307)$ |
| $\$ 09$ | $(10)$ |  |
|  |  | 2,089 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)



# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (UNAUDITED) 

|  |  | Quarter Ended |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2007} \end{gathered}$ |  |  | $\begin{aligned} & \text { December 31, } \\ & \underline{2006} \end{aligned}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 118 | \$ | 69 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 32 |  | 34 |
| Basis of Real Estate Sold |  | 63 |  | 19 |
| Expenditures for Real Estate Development |  | (6) |  | (1) |
| Deferred Income Taxes |  | (2) |  | (7) |
| Gain on Sale of Properties and Other Assets |  | - |  | (1) |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | 13 |  | 40 |
| Other Working Capital Changes |  | (10) |  | (19) |
| Other |  |  |  | 2 |
| Net Cash Provided By Operating Activities |  | 213 |  | 136 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (34) |  | (26) |
| Timberlands Acquired |  | (78) |  | (89) |
| Proceeds from Sales of Properties and Other Assets |  | - |  | 1 |
| Net Cash Used In Investing Activities |  | (112) |  | (114) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (72) |  | (71) |
| Borrowings on Line of Credit |  | 616 |  | 1,316 |
| Repayments on Line of Credit |  | (574) |  | $(1,253)$ |
| Principal Payments and Retirement of Long-Term Debt |  | - |  | (130) |
| Proceeds from Stock Option Exercises |  | 1 |  | 1 |
| Acquisition of Treasury Stock |  | - |  | (1) |
| Net Cash Used In Financing Activities |  | (29) |  | (138) |
| Increase (Decrease) In Cash and Cash Equivalents |  | 72 |  | (116) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 168 |  | 389 |
| End of Period | \$ | 240 | \$ | 273 |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  |  |  | Twelve Months 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 361 | \$ | 413 |
| Southern Resources |  | 492 |  | 479 |
| Real Estate |  | 402 |  | 308 |
| Manufacturing |  | 471 |  | 493 |
| Other |  | 20 |  | 19 |
| Eliminations. |  | (71) |  | (85) |
| Total Revenues ...................................... | \$ | 1,675 | \$ | 1,627 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 58 | \$ | 105 |
| Southern Resources |  | 161 |  | 178 |
| Real Estate |  | 250 |  | 178 |
| Manufacturing |  | 2 |  | 22 |
| Other ....... |  | 17 |  | 16 |
| Other Costs and Eliminations........................ |  | (64) |  | (52) |
| Gain from Canadian Lumber Settlement |  | - |  | 14 |
| Total Operating Income.......................... | \$ | 424 | \$ | 461 |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Fourth Quarter 2007 |  | Fourth Quarter <br> 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 97 | \$ | 105 |
| Southern Resources |  | 118 |  | 121 |
| Real Estate |  | 198 |  | 66 |
| Manufacturing |  | 108 |  | 105 |
| Other |  | 5 |  | 4 |
| Eliminations............................................... |  | (22) |  | (22) |
| Total Revenues ...................................... | \$ | 504 | \$ | 379 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 17 | \$ | 24 |
| Southern Resources |  | 35 |  | 42 |
| Real Estate |  | 121 |  | 35 |
| Manufacturing |  | (1) |  | (2) |
| Other .... |  | 4 |  | 3 |
| Other Costs and Eliminations........................ |  | (21) |  | (15) |
| Gain from Canadian Lumber Settlement |  | - |  | 14 |
| Total Operating Income.......................... | \$ | 155 | \$ | 101 |

Plum Creek Timber Company, Inc
Selected Operating Statistics
(Unaudited)

## Sales Realization Southern Resources <br> Sawlog

Pulpwood
Northern Resources
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

## Sales Volume <br> Southern Resources <br> Sawlog

Total Harvest
Northern Resources

Lumber
Plywood
Fiberboard
(1) Represents prices at mill level.

Plum Creek Timber Company, Inc.
Land Sale Statistics
(Unaudited)

## Acres Sold

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| 8,645 | 21,255 | 30,735 | 16,895 | 77,530 |
| - | - | - | 99,325 | 99,325 |
| 4,210 | 480 | 2,650 | 24,505 | 31,845 |
| 3,750 | 8,695 | 10,400 | 14,220 | 37,065 |
| 45 | 595 | 890 | 3,760 | 5,290 |
| n/a | n/a | n/a | n/a | n/a |
| 16,650 | 31,025 | 44,675 | 158,705 | 251,055 |


| 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| 15,050 | 11,765 | 19,040 | 14,240 | 60,095 |
| - | - | - | - | - |
| 2,580 | 2,185 | 4,600 | 15,020 | 24,385 |
| 3,095 | 7,225 | 7,875 | 4,575 | 22,770 |
| 1,075 | 645 | 1,970 | 635 | 4,325 |
| n/a | n/a | n/a | n/a | n/a |
| 21,800 | 21,820 | 33,485 | 34,470 | 111,575 |

## Price per Acre

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties

| $\$ 1,445$ | $\$ 1,295$ | $\$ 1,400$ | $\$ 1,510$ | $\$ 1,400$ |
| :---: | :---: | :---: | :---: | ---: |
| - | - | - | $\$ 705$ | $\$ 705$ |
| $\$ 1,740$ | $\$ 6,660$ | $\$ 2,150$ | $\$ 1,080$ | $\$ 1,340$ |
| $\$ 4,300$ | $\$ 3,150$ | $\$ 3,675$ | $\$ 3,315$ | $\$ 3,475$ |
| $\$ 22,045$ | $\$ 21,260$ | $\$ 8,410$ | $\$ 7,640$ | $\$ 9,440$ |
| - | - | - | - | - |

$\$ 1,465$
-
$\$ 2,085$
$\$ 5,310$
$\$ 8,595$
$\$ 1,300$
$\$ 1,270$
-
$\$ 1,500$
$\$ 4,140$
$\$ 5,295$
-
\$1,765
\$1,730
\$1,585

Conservation Easements

## Revenue, (\$ millions)

Small Non-strategi
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| $\$ 13$ | $\$ 28$ | $\$ 43$ | $\$ 26$ | $\$ 110$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | $\$ 70$ | $\$ 70$ |
| $\$ 7$ | $\$ 3$ | $\$ 6$ | $\$ 26$ | $\$ 42$ |
| $\$ 16$ | $\$ 27$ | $\$ 38$ | $\$ 47$ | $\$ 128$ |
| $\$ 1$ | $\$ 13$ | $\$ 7$ | $\$ 29$ | $\$ 50$ |
| - | - | - | - | - |
|  | $\$ 37$ | $\$ 94$ | $\$ 198$ | $\$ 400$ |

## Proceeds from Joint Ventures ${ }^{(1)}$

\$2

## Basis of Real Estate Sold ${ }^{(2)}$

\$9
\$14
$\$ 22$
$\$ 63$
(\$ millions)
(1) Not reflected in the Land Sale Statistics (Acres Sold, Price per Acre and Revenue)
(2) Includes $\$ 26$ million in the fourth quarter 2007 for a large, non-strategic sale

## Plum Creek Timber Company, Inc Acreage Ownership by State (Unaudited)

## December 31,

 2007| Alabama | 101,000 |
| :--- | ---: |
| Arkansas | 899,000 |
| Florida | 601,000 |
| Georgia | 866,000 |
| Louisiana | 492,000 |
| Maine | 929,000 |
| Michigan | 646,000 |
| Mississippi | 807,000 |
| Montana | $1,226,000$ |
| New Hampshire | 33,000 |
| North Carolina | 62,000 |
| Oklahoma | 120,000 |
| Oregon | 405,000 |
| South Carolina | 199,000 |
| Texas | 47,000 |
| Washington | 124,000 |
| West Virginia | 113,000 |
| Wisconsin | 364,000 |
| Total | $8,034,000$ |

