PLUM CREEK TIMBER COMPANY, INC.
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { December 31, } \\ & \underline{2006} \end{aligned}$ |  | $\begin{gathered} \text { December 31, } \\ \underline{2005} \end{gathered}$ |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 807 | \$ | 764 |
| Real Estate |  | 308 |  | 292 |
| Manufacturing |  | 493 |  | 504 |
| Other |  | 19 |  | 16 |
| Total Revenues |  | 1,627 |  | 1,576 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 487 |  | 418 |
| Real Estate |  | 126 |  | 152 |
| Manufacturing |  | 455 |  | 463 |
| Other |  | 3 |  | 3 |
| Total Cost of Goods Sold |  | 1,071 |  | 1,036 |
| Selling, General and Administrative |  | 113 |  | 97 |
| Total Costs and Expenses |  | 1,184 |  | 1,133 |
| Gain from Canadian Lumber Settlement |  | 14 |  | - |
| Other Operating Income (Expense), net |  | 4 |  | 5 |
| Operating Income |  | 461 |  | 448 |
| Interest Expense, net |  | 133 |  | 109 |
| Income before Income Taxes |  | 328 |  | 339 |
| Provision for Income Taxes |  | 13 |  | 8 |
| Income from Continuing Operations |  | 315 |  | 331 |
| Gain on Sale of Properties, net of tax |  | - |  | 23 |
| Income Before Cumulative Effect of Accounting Change |  | 315 |  | 354 |
| Cumulative Effect of Accounting Change, net of tax |  | 2 |  | - |
| Net Income | \$ | 317 | \$ | 354 |
| Income from Continuing Operations per Share |  |  |  |  |
| - Basic | \$ | 1.75 | \$ | 1.80 |
| - Diluted | \$ | 1.74 | \$ | 1.79 |
| Net Income per Share |  |  |  |  |
| - Basic | \$ | 1.76 | \$ | 1.92 |
| - Diluted | \$ | 1.75 | \$ | 1.92 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 180.5 |  | 184.0 |
| - Diluted |  | 180.9 |  | 184.6 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

Quarter Ended

December 31, December 31, $2006 \quad 2005$
(In Millions, Except Per Share Amounts)

## Revenues:

Timber
Real Estate
Manufacturing
Other
Total Revenues

## Costs and Expenses:

Cost of Goods Sold:
Timber
Real Estate
Manufacturing
Other
Total Cost of Goods Sold
Selling, General and Administrative
Total Costs and Expenses

Gain from Canadian Lumber Settlement Other Operating Income (Expense), net

Operating Income

Interest Expense, net
Income before Income Taxes

Provision (Benefit) for Income Taxes

Income from Continuing Operations

Gain on Sale of Properties, net of tax

Net Income

Income from Continuing Operations per Share

- Basic
- Diluted

Net Income per Share

- Basic
- Diluted

Weighted Average Number of Shares Outstanding

- Basic
177.0
- Diluted
177.4

| December 31, | December 31, |
| :---: | :---: |
| $\underline{2006}$ | $\underline{2005}$ |

## ASSETS


(In Millions, Except Per Share Amounts)

Current Portion of Long-Term Debt
Short-Term Debt
Accounts Payable
Interest Payable
Wages Payable
Taxes Payable


Deferred Revenue
Other Current Liabilities

Long-Term Debt
Lines of Credit
Deferred Tax Liability
Other Liabilities
Total Liabilities

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, $\$ 0.01$ par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 177.1 at December 31, 2006, and 184.2 at December 31, 2005
Additional Paid-In Capital
Retained Earnings
Treasury Stock, at cost, Common Shares - 9.5 at December 31, 2006, and 2.0 at December 31, 2005
Accumulated Other Comprehensive Income (Loss)
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

| 2 | 2 |
| ---: | ---: |
| 2,190 | 2,179 |
| 214 | 186 |
| $(307)$ | $(44)$ |
|  | $(10)$ |
| 2,089 |  |

2,179

2

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December 31, } \\ & \underline{2006} \end{aligned}$ |  | $\begin{aligned} & \text { December 31, } \\ & \underline{\underline{2005}} \end{aligned}$ |  |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 317 | \$ | 354 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 128 |  | 113 |
| Basis of Real Estate Sold |  | 85 |  | 124 |
| Deferred Income Taxes |  | 1 |  | (13) |
| Gain on Sales of Properties and Other Assets |  | (1) |  | (24) |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | 30 |  | (21) |
| Other Working Capital Changes |  | (1) |  | (15) |
| Other |  | (3) |  | (2) |
| Net Cash Provided By Operating Activities |  | 556 |  | 516 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (86) |  | (89) |
| Timberlands Acquired |  | (111) |  | (501) |
| Proceeds from Sales of Properties and Other Assets |  | 2 |  | 29 |
| Other |  | (4) |  | (2) |
| Net Cash Used In Investing Activities |  | (199) |  | (563) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (290) |  | (279) |
| Borrowings on Lines of Credit |  | 3,483 |  | 2,468 |
| Repayments on Lines of Credit |  | $(3,397)$ |  | $(2,421)$ |
| Proceeds from Issuance of Short-Term Debt |  | - |  | 50 |
| Repayment of Short-Term Debt |  | (50) |  | - |
| Proceeds from Issuance of Long-Term Debt |  | 216 |  | 297 |
| Principal Payments and Retirement of Long-Term Debt |  | (159) |  | (53) |
| Proceeds from Stock Option Exercises |  | 7 |  | 9 |
| Acquisition of Treasury Stock |  | (263) |  | (1) |
| Other |  | - |  | (1) |
| Net Cash Provided By (Used In) Financing Activities |  | (453) |  | 69 |
| Increase (Decrease) In Cash and Cash Equivalents |  | (96) |  | 22 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Year |  | 369 |  | 347 |
| End of Year | \$ | 273 | \$ | 369 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December 31, } \\ & \underline{2006} \end{aligned}$ |  |  | $\begin{gathered} \text { December 31, } \\ \underline{2005} \end{gathered}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 69 | \$ | 67 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 34 |  | 28 |
| Basis of Real Estate Sold |  | 19 |  | 42 |
| Deferred Income Taxes |  | (7) |  | (8) |
| Gain on Sale of Properties |  | (1) |  | (2) |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | 40 |  | 47 |
| Other Working Capital Changes |  | (19) |  | (17) |
| Other |  | 1 |  | (3) |
| Net Cash Provided By Operating Activities |  | 136 |  | 154 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (26) |  | (36) |
| Timberlands Acquired |  | (89) |  | (383) |
| Proceeds from Sales of Properties and Other Assets |  | 1 |  | 2 |
| Other |  | - |  | (1) |
| Net Cash Used In Investing Activities |  | (114) |  | (418) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (71) |  | (70) |
| Borrowings on Lines of Credit |  | 1,316 |  | 662 |
| Repayments on Lines of Credit |  | $(1,253)$ |  | (668) |
| Proceeds from Issuance of Long-Term Debt |  | - |  | 297 |
| Principal Payments and Retirement of Long-Term Debt |  | (130) |  | (2) |
| Proceeds from Stock Option Exercises |  | 1 |  | 5 |
| Acquisition of Treasury Stock |  | (1) |  | - |
| Net Cash Provided By (Used In) Financing Activities |  | (138) |  | 224 |
| Decrease In Cash and Cash Equivalents |  | (116) |  | (40) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 389 |  | 409 |
| End of Period | \$ | 273 | \$ | 369 |


|  | Twelve <br> Months <br> 2006 |  | Twelve <br> Months <br> 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources .............................. | \$ | 413 | \$ | 347 |
| Southern Resources |  | 479 |  | 501 |
| Real Estate |  | 308 |  | 292 |
| Manufacturing |  | 493 |  | 504 |
| Other ........... |  | 19 |  | 16 |
| Eliminations................................................ |  | (85) |  | (84) |
| Total Revenues ...................................... | \$ | 1,627 | \$ | 1,576 |
| Operating Costs, Expenses and Other: |  |  |  |  |
| Northern Resources ............................. | \$ | 308 | \$ | 248 |
| Southern Resources |  | 301 |  | 284 |
| Real Estate |  | 130 |  | 156 |
| Manufacturing |  | 471 |  | 475 |
| Other |  | 3 |  | 3 |
| Other Costs and Eliminations........................ |  | (33) |  | (38) |
| Total Costs, Expenses and Other.............. | \$ | 1,180 | \$ | 1,128 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources .............................. | \$ | 105 | \$ | 99 |
| Southern Resources |  | 178 |  | 217 |
| Real Estate |  | 178 |  | 136 |
| Manufacturing |  | 22 |  | 29 |
| Other ............ |  | 16 |  | 13 |
| Other Costs and Eliminations........................ |  | (52) |  | (46) |
| Gain from Canadian Lumber Settlement |  | 14 |  | ) |
| Total Operating Income.......................... | \$ | 461 | \$ | 448 |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Fourth Quarter 2006 |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 105 | \$ | 98 |
| Southern Resources |  | 121 |  | 119 |
| Real Estate |  | 66 |  | 72 |
| Manufacturing |  | 105 |  | 121 |
| Other |  | 4 |  | 6 |
| Eliminations............................................... |  | (22) |  | (25) |
| Total Revenues .................................... | \$ | 379 | \$ | 391 |
| Operating Costs, Expenses and Other: |  |  |  |  |
| Northern Resources | \$ | 81 | \$ | 72 |
| Southern Resources |  | 79 |  | 71 |
| Real Estate |  | 31 |  | 48 |
| Manufacturing |  | 107 |  | 117 |
| Other .. |  | 1 |  | 1 |
| Other Costs and Eliminations........................ |  | (7) |  | (13) |
| Total Costs, Expenses and Other.............. | \$ | 292 | \$ | 296 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 24 | \$ | 26 |
| Southern Resources |  | 42 |  | 48 |
| Real Estate |  | 35 |  | 24 |
| Manufacturing |  | (2) |  | 4 |
| Other ......... |  | 3 |  | 5 |
| Other Costs and Eliminations.. |  | (15) |  | (12) |
| Gain from Canadian Lumber Settlement |  | 14 |  | - |
| Total Operating Income.......................... | \$ | 101 | \$ | 95 |

Plum Creek Timber Company, Inc
Selected Operating Statistics
(Unaudited)

## Sales Realization <br> Southern Resources <br> Sawlog

Pulpwood
Northern Resources
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

|  | 2006 |  |  |  |  | 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| Units |  |  |  |  |  |  |  |  |  |  |
| \$/Ton Stumpage | \$35 | \$36 | \$33 | \$33 | \$34 | \$38 | \$38 | \$36 | \$37 | \$37 |
| \$/Ton Stumpage | \$8 | \$8 | \$7 | \$8 | \$8 | \$9 | \$9 | \$8 | \$7 | \$8 |
| \$/Ton Delivered | \$77 | \$78 | \$81 | \$74 | \$77 | \$76 | \$77 | \$79 | \$77 | \$77 |
| \$/Ton Delivered | \$37 | \$37 | \$38 | \$37 | \$37 | \$37 | \$37 | \$39 | \$38 | \$38 |
| \$/MBF | \$467 | \$456 | \$410 | \$385 | \$431 | \$483 | \$459 | \$440 | \$435 | \$454 |
| \$/MSF | \$452 | \$455 | \$431 | \$407 | \$437 | \$419 | \$422 | \$418 | \$444 | \$425 |
| \$/MSF | \$445 | \$480 | \$518 | \$506 | \$486 | \$449 | \$458 | \$441 | \$434 | \$446 |

## Sales Volume <br> Southern Resources <br> Pulpwood

Total Harvest
Northern Resources

Lumber
Plywood
Fiberboard
(1) Represents prices at mill level.

| Plum Creek Timber Company, Inc. Land Sale Statistics (Unaudited) | 2006 |  |  |  |  | 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr |  | 3rd Qtr | 4th Qtr | YTD |
| Acres Sold |  |  |  |  |  |  |  |  |  |  |  |
| Small Non-strategic | 15,050 | 11,765 | 19,040 | 14,240 | 60,095 | 18,525 | 13,315 |  | 85,610 | 30,750 | 148,200 |
| Large Non-strategic | - | - | - | - | - | - | 625 | * | - | 39,375 | 40,000 |
| Conservation | 2,580 | 2,185 | 4,600 | 15,020 | 24,385 | 8,650 | 450 |  | 11,600 | 1,900 | 22,600 |
| HBU/Recreation | 3,095 | 7,225 | 7,875 | 4,575 | 22,770 | 9,100 | 4,510 |  | 5,620 | 1,770 | 21,000 |
| Development Properties | 1,075 | 645 | 1,970 | 635 | 4,325 | 20 | 140 |  | 20 | 20 | 200 |
| Conservation Easements | n/a | n/a | n/a | n/a | n/a | n/a | n/a |  | n/a | n/a | n/a |
|  | 21,800 | 21,820 | 33,485 | 34,470 | 111,575 | 36,295 | 19,040 |  | 102,850 | 73,815 | 232,000 |
| Price per Acre |  |  |  |  |  |  |  |  |  |  |  |
| Small Non-strategic | \$1,465 | \$1,270 | \$1,765 | \$1,730 | \$1,585 | \$1,225 | \$1,425 |  | \$1,050 | \$905 | \$1,075 |
| Large Non-strategic | - | - | - | - | - | - | \$1,820 |  | - | \$763 | \$780 |
| Conservation | \$2,085 | \$1,500 | \$3,865 | \$990 | \$1,695 | \$1,550 | \$3,225 |  | \$760 | \$1,225 | \$1,151 |
| HBU/Recreation | \$5,310 | \$4,140 | \$3,775 | \$3,620 | \$4,070 | \$2,600 | \$2,550 |  | \$3,030 | \$3,905 | \$2,814 |
| Development Properties | \$8,595 | \$5,295 | \$21,950 | \$14,995 | \$15,125 | \$23,500 | \$13,785 |  | \$14,300 | \$10,700 | \$14,500 |
| Conservation Easements | \$1,300 | - | \$605 | - | \$885 | \$427 | - |  | - | \$490 | \$450 |
| Revenue, (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Small Non-strategic | \$22 | \$15 | \$33 | \$26 | \$96 | \$23 | \$19 |  | \$90 | \$28 | \$160 |
| Large Non-strategic | - | - | - | - | - | - | \$1 |  | - | \$30 | \$31 |
| Conservation | \$5 | \$3 | \$18 | \$15 | \$41 | \$13 | \$2 |  | \$9 | \$2 | \$26 |
| HBU/Recreation | \$17 | \$30 | \$30 | \$16 | \$93 | \$24 | \$11 |  | \$17 | \$7 | \$59 |
| Development Properties | \$9 | \$4 | \$43 | \$9 | \$65 | - | \$3 |  | - | - | \$3 |
| Conservation Easements | \$8 | - | \$5 | - | \$13 | \$8 | - |  | - | \$5 | \$13 |
|  | \$61 | \$52 | \$129 | \$66 | \$308 | \$68 | \$36 |  | \$116 | \$72 | \$292 |
| Basis of Real Estate Sold (\$ millions) | \$10 | \$13 | \$43 | \$19 | \$85 | \$18 | \$10 |  | \$54 | \$42 | \$124 |

[^0]* Represents the completion of the sale of our Pennsylvania properties. Initial sale was in 2004.


[^0]:    (\$ millions)

