## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{2005} \end{gathered}$ |  | December 31, $\underline{2004}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 764 | \$ | 694 |
| Real Estate |  | 292 |  | 303 |
| Manufacturing |  | 504 |  | 518 |
| Other |  | 16 |  | 13 |
| Total Revenues |  | 1,576 |  | 1,528 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 418 |  | 368 |
| Real Estate |  | 152 |  | 149 |
| Manufacturing |  | 463 |  | 449 |
| Other |  | 3 |  | 4 |
| Total Cost of Goods Sold |  | 1,036 |  | 970 |
| Selling, General and Administrative |  | 92 |  | 86 |
| Total Costs and Expenses |  | 1,128 |  | 1,056 |
| Gain on Sale of Other Assets |  | - |  | 5 |
| Operating Income |  | 448 |  | 477 |
| Interest Expense, net |  | 109 |  | 111 |
| Income before Income Taxes |  | 339 |  | 366 |
| Provision for Income Taxes |  | 8 |  | 27 |
| Income from Continuing Operations |  | 331 |  | 339 |
| Gain on Sale of Properties, net of tax |  | 23 |  | 23 |
| Net Income | \$ | 354 | \$ | 362 |
| Income from Continuing Operations per Share |  |  |  |  |
| - Basic | \$ | 1.80 | \$ | 1.85 |
| - Diluted | \$ | 1.79 | \$ | 1.84 |
| Net Income per Share |  |  |  |  |
| - Basic | \$ | 1.92 | \$ | 1.97 |
| - Diluted | \$ | 1.92 | \$ | 1.97 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 184.0 |  | 183.4 |
| - Diluted |  | 184.6 |  | 184.1 |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| Quarter Ended |  |  |
| :---: | :---: | :---: |
| December 31, $\quad$ December 31, |  |  |
| $\underline{2005}$ |  |  |
| (In Millions, Except Per Share Amounts) |  |  |


| Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Timber | \$ | 192 | \$ | 181 |
| Real Estate |  | 72 |  | 23 |
| Manufacturing |  | 121 |  | 122 |
| Other |  | 6 |  | 1 |
| Total Revenues |  | 391 |  | 327 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 110 |  | 99 |
| Real Estate |  | 47 |  | 9 |
| Manufacturing |  | 114 |  | 117 |
| Other |  | 1 |  | 1 |
| Total Cost of Goods Sold |  | 272 |  | 226 |
| Selling, General and Administrative |  | 24 |  | 24 |
| Total Costs and Expenses |  | 296 |  | 250 |
| Operating Income |  | 95 |  | 77 |
| Interest Expense, net |  | 29 |  | 27 |
| Income before Income Taxes |  | 66 |  | 50 |
| Provision for Income Taxes |  | 2 |  | - |
| Income from Continuing Operations |  | 64 |  | 50 |
| Gain on Sale of Properties, net of tax |  | 3 |  | 23 |
| Net Income | \$ | 67 | \$ | 73 |
| Income from Continuing Operations per Share |  |  |  |  |
| - Basic | \$ | 0.34 | \$ | 0.28 |
| - Diluted | \$ | 0.34 | \$ | 0.28 |
| Net Income per Share |  |  |  |  |
| - Basic | \$ | 0.36 | \$ | 0.40 |
| - Diluted | \$ | 0.36 | \$ | 0.40 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 184.0 |  | 183.7 |
| - Diluted |  | 184.6 |  | 184.4 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)



## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.6, issued (including Treasury Stock) - 186.2 at December 31, 2005, and 185.7 at December 31, 2004
Additional Paid-In Capital
Retained Earnings
Treasury Stock, at cost, Common Shares - 2.0
Other Equity
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

| 2 | 2 |  |
| ---: | ---: | ---: |
| 2,181 | 2,168 |  |
| 186 | 111 |  |
| $(44)$ | $(43)$ |  |
|  | - | 2 |
|  | 2,325 |  |
| 4,812 | 4,240 |  |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December 31, } \\ & \underline{2005} \end{aligned}$ |  | $\begin{gathered} \text { December 31, } \\ \underline{2004} \end{gathered}$ |  |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 354 | \$ | 362 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization (Includes $\$ 2$ Loss Related to Hurricane in 2005 and $\$ 9$ Lumber Mill Impairment Charge in 2004) |  | 113 |  | 114 |
| Basis of Real Estate Sold (Includes Impairment Losses of \$1 in 2005 and \$21 in 2004) |  | 124 |  | 134 |
| Deferred Income Taxes |  | (13) |  | 9 |
| Gain on Sales of Properties and Other Assets |  | (24) |  | (28) |
| Working Capital Changes |  | (36) |  | (12) |
| Other |  | (2) |  | 3 |
| Net Cash Provided By Operating Activities |  | 516 |  | 582 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (89) |  | (70) |
| Timberlands Acquired |  | (501) |  | (66) |
| Proceeds from Sales of Properties and Other Assets (Including Tax-Deferred Exchange Proceeds) |  | 29 |  | 46 |
| Other |  | (2) |  | (1) |
| Net Cash Used In Investing Activities |  | (563) |  | (91) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (279) |  | (260) |
| Borrowings under Line of Credit |  | 2,468 |  | 2,147 |
| Repayments of Borrowings under Line of Credit |  | $(2,421)$ |  | $(2,295)$ |
| Proceeds from Issuance of Short-Term Debt |  | 50 |  | - |
| Proceeds from Issuance of Long-Term Debt |  | 297 |  | - |
| Principal Payments and Retirement of Long-Term Debt |  | (53) |  | (33) |
| Proceeds from Stock Option Exercises |  | 9 |  | 12 |
| Acquisition of Treasury Stock |  | (1) |  | - |
| Other |  | (1) |  | - |
| Net Cash Provided by (Used In) Financing Activities |  | 69 |  | (429) |
| Increase In Cash and Cash Equivalents |  | 22 |  | 62 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Year |  | 347 |  | 285 |
| End of Year | \$ | 369 | \$ | 347 |

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ \underline{\underline{2005}} \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ \underline{\underline{2004}} \end{gathered}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 67 | \$ | 73 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization (Includes \$9 million Lumber Mill |  |  |  |  |
| Impairment Charge in 2004) |  | 28 |  | 36 |
| Basis of Real Estate Sold (Includes Impairment Losses of \$1 in 2004) |  | 42 |  | 7 |
| Deferred Income Taxes |  | (8) |  | (3) |
| Gain on Sales of Other Assets |  | (2) |  | (23) |
| Working Capital Changes * |  | 30 |  | 4 |
| Other |  | (3) |  | 3 |
| Net Cash Provided By Operating Activities |  | 154 |  | 97 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (36) |  | (21) |
| Timberlands Acquired * |  | (383) |  | (34) |
| Proceeds from Sales of Properties and Other Assets (Including Tax-Deferred Exchange Proceeds) |  | 2 |  | 19 |
| Other |  | (1) |  | (1) |
| Net Cash Used In Investing Activities |  | (418) |  | (37) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (70) |  | (66) |
| Borrowings under Line of Credit |  | 662 |  | 476 |
| Repayments of Borrowings under Line of Credit |  | (668) |  | (495) |
| Proceeds from Issuance of Long-Term Debt |  | 297 |  | - |
| Principal Payments and Retirement of Long-Term Debt |  | (2) |  | - |
| Proceeds from Stock Option Exercises |  | 5 |  | 3 |
| Net Cash Provided by (Used In) Financing Activities |  | 224 |  | (82) |
| Decrease In Cash and Cash Equivalents |  | (40) |  | (22) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 409 |  | 369 |
| End of Period | \$ | 369 | \$ | 347 |

[^0]
## Segment Data

(Unaudited)

|  | Twelve <br> Months $2005$ |  | Twelve Months 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 347 | \$ | 325 |
| Southern Resources |  | 501 |  | 459 |
| Real Estate . |  | 292 |  | 303 |
| Manufacturing |  | 504 |  | 518 |
| Other ........... |  | 16 |  | 13 |
| Eliminations.. |  | (84) |  | (90) |
| Total Revenues | \$ | 1,576 | \$ | 1,528 |
| Operating Costs and Expenses: |  |  |  |  |
| Northern Resources | \$ | 245 | \$ | 225 |
| Southern Resources |  | 280 |  | 252 |
| Real Estate |  | 152 |  | 151 |
| Manufacturing |  | 474 |  | 460 |
| Other ........... |  | 3 |  | 4 |
| Other Costs and Eliminations... |  | (26) |  | (36) |
| Total Costs and Expenses........................ | \$ | 1,128 | \$ | 1,056 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 102 | \$ | 100 |
| Southern Resources |  | 221 |  | 207 |
| Real Estate . |  | 140 |  | 152 |
| Manufacturing |  | 30 |  | 58 |
| Other ........... |  | 13 |  | 9 |
| Other Costs and Eliminations........................ |  | (58) |  | (54) |
| Gain on Sale of Other Assets.................. |  | - |  | 5 |
| Total Operating Income.......................... | \$ | 448 | \$ | 477 |

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Fourth Quarter 2005 |  | Fourth Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources ............................. | \$ | 98 | \$ | 83 |
| Southern Resources |  | 119 |  | 121 |
| Real Estate |  | 72 |  | 23 |
| Manufacturing |  | 121 |  | 122 |
| Other |  | 6 |  | 1 |
| Eliminations.......................................... |  | (25) |  | (23) |
| Total Revenues .................................... | \$ | 391 | \$ | 327 |
| Operating Costs and Expenses: |  |  |  |  |
| Northern Resources ......................... | \$ | 71 | \$ | 58 |
| Southern Resources |  | 70 |  | 67 |
| Real Estate |  | 47 |  | 11 |
| Manufacturing |  | 117 |  | 121 |
| Other |  | 1 |  | 1 |
| Other Costs and Eliminations.................... |  | (10) |  | (8) |
| Total Costs and Expenses........................ | \$ | 296 | \$ | 250 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources ............................. | \$ | 27 | \$ | 25 |
| Southern Resources |  | 49 |  | 54 |
| Real Estate |  | 25 |  | 12 |
| Manufacturing |  | 4 |  | 1 |
| Other |  | 5 |  | - |
| Other Costs and Eliminations........................ |  | (15) |  | (15) |
| Total Operating Income.......................... | \$ | 95 | \$ | 77 |

Plum Creek Timber Company, Inc.
Selected Operating Statistics

## (Unaudited)

Sales Realization
Southern Resources
Sawlog
Pulpwood

Northern Resources
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

Sales Volume
Southern Resources
Sawlog
Pulpwood
Total Harvest

Northern Resources
Sawlog
Pulpwood
Total Harvest

Lumber
Plywood
Fiberboard

|  | 2005 |  |  |  |  | 2004 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| Units |  |  |  |  |  |  |  |  |  |  |
| \$/Ton Stumpage | \$38 | \$38 | \$36 | \$37 | \$37 | \$37 | \$36 | \$36 | \$36 | \$36 |
| \$/Ton Stumpage | \$9 | \$9 | \$8 | \$7 | \$8 | \$9 | \$8 | \$8 | \$7 | \$8 |
| \$/Ton Delivered | \$76 | \$77 | \$79 | \$77 | \$77 | \$70 | \$72 | \$80 | \$78 | \$75 |
| \$/Ton Delivered | \$37 | \$37 | \$39 | \$38 | \$38 | \$34 | \$34 | \$35 | \$36 | \$35 |
| \$/MBF | \$483 | \$459 | \$440 | \$435 | \$454 | \$452 | \$514 | \$532 | \$473 | \$493 |
| \$/MSF | \$419 | \$422 | \$418 | \$444 | \$425 | \$427 | \$482 | \$483 | \$444 | \$459 |
| \$/MSF | \$449 | \$458 | \$441 | \$434 | \$446 | \$379 | \$415 | \$436 | \$440 | \$418 |
| 1,000 Tons | 1,899 | 1,899 | 1,553 | 1,624 | 6,975 | 1,719 | 1,488 | 1,670 | 1,761 | 6,638 |
| 1,000 Tons | 1,592 | 1,825 | 1,690 | 1,696 | 6,803 | 1,587 | 1,512 | 1,834 | 1,757 | 6,690 |
|  | 3,491 | 3,724 | 3,243 | 3,320 | 13,778 | 3,306 | 3,000 | 3,504 | 3,518 | 13,328 |
| 1,000 Tons | 906 | 774 | 898 | 1,011 | 3,589 | 1,089 | 715 | 856 | 855 | 3,515 |
| 1,000 Tons | 499 | 319 | 467 | 529 | 1,814 | 534 | 301 | 436 | 452 | 1,723 |
|  | 1,405 | 1,093 | 1,365 | 1,540 | 5,403 | 1,623 | 1,016 | 1,292 | 1,307 | 5,238 |
| MBF | 102,857 | 105,028 | 103,099 | 96,003 | 406,987 | 102,373 | 100,174 | 103,671 | 99,763 | 405,981 |
| MSF | 75,483 | 75,235 | 76,692 | 71,115 | 298,525 | 80,487 | 77,236 | 78,896 | 71,373 | 307,992 |
| MSF | 61,806 | 61,843 | 62,231 | 62,407 | 248,287 | 61,437 | 65,053 | 64,100 | 55,610 | 246,200 |

(1) Represents prices at mill level.


[^0]:    *     - During the fourth quarter of 2005, the company concluded that proceeds received from a like-kind exchange should be reflected as an investment activity under "Timberlands Acquired" in the period in which the proceeds were reinvested in timberland assets. Prior to the fourth quarter, the company reflected likekind exchange proceeds as an investment activity under "Timberlands Acquired" in the quarter in which the company concluded that it was probable that the proceeds would be successfully reinvested in timberland assets. For the quarter ended December 31, 2005, "Working Capital Changes" and "Timberlands Acquired" includes $\$ 65$ million of like-kind exchange proceeds that were reinvested in timberland assets, which was previously reported in the Cash Flow Statement for the nine months ended September 30, 2005. Prior year amounts have been reclassified to conform to this year's presentation. This change in presentation does not affect net income or operating income for any period, nor does it affect any amounts in the statement of cash flows for the years ended December 31, 2005 and 2004.

