## PLUM CREEK TIMBER COMPANY, INC CONSOLIDATED STATEMENTS OF INCOME <br> (UNAUDITED)

| Nine Months Ended |  |
| :--- | :---: |
| September 30, |  |
| $\underline{2010}$ |  |
| (In Millions, Exceptember 30, Per Share Amounts) |  |


| Revenues: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Timber | \$ | 429 | \$ | 414 |
| Real Estate |  | 181 |  | 419 |
| Manufacturing |  | 208 |  | 189 |
| Other |  | 16 |  | 14 |
| Total Revenues |  | 834 |  | 1,036 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 317 |  | 326 |
| Real Estate |  | 69 |  | 179 |
| Manufacturing |  | 184 |  | 205 |
| Other |  | 1 |  | 1 |
| Total Cost of Goods Sold |  | 571 |  | 711 |
| Selling, General and Administrative |  | 70 |  | 75 |
| Total Costs and Expenses |  | 641 |  | 786 |
| Other Operating Income (Expense), net |  | 9 |  | - |
| Operating Income |  | 202 |  | 250 |
| Equity Earnings from Timberland Venture |  | 44 |  | 43 |
| Interest Expense, net: |  |  |  |  |
| Interest Expense (Debt Obligations to Unrelated Parties) |  | 59 |  | 69 |
| Interest Expense (Note Payable to Timberland Venture) |  | 43 |  | 43 |
| Total Interest Expense, net |  | 102 |  | 112 |
| Gain on Extinguishment of Debt |  | - |  | 1 |
| Income before Income Taxes |  | 144 |  | 182 |
| (Benefit) Provision for Income Taxes |  | 1 |  | (26) |
| Income From Continuing Operations |  | 143 |  | 208 |
| Gain on Sale of Properties, net of tax |  | 11 |  | - |
| Net Income | \$ | 154 | \$ | 208 |
| Per Share Amounts: |  |  |  |  |
| Income From Continuing Operations - Basic | \$ | 0.88 | \$ | 1.27 |
| Income From Continuing Operations - Diluted | \$ | 0.88 | \$ | 1.27 |
| Net Income per Share - Basic | \$ | 0.95 | \$ | 1.27 |
| Net Income per Share - Diluted | \$ | 0.94 | \$ | 1.27 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 162.2 |  | 163.5 |
| - Diluted |  | 162.5 |  | 163.6 |

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) 



## Costs and Expenses:

Cost of Goods Sold:

| Timber | 108 | 120 |
| :--- | ---: | ---: |
| Real Estate | 18 | 51 |
| Manufacturing | 62 | 65 |
| Other | - | - |
| $\quad$ Total Cost of Goods Sold | 188 | 236 |
| Selling, General and Administrative | 20 | 208 |
| $\quad$ Total Costs and Expenses | -208 |  |
|  |  | 206 |

Other Operating Income (Expense), net
Operating Income
$\qquad$
$\qquad$
38

Equity Earnings from Timberland Venture

Interest Expense, net:
Interest Expense (Debt Obligations to Unrelated Parties)
Interest Expense (Note Payable to Timberland Venture)
Total Interest Expense, net

Income before Income Taxes

Benefit for Income Taxes $\qquad$
32
16

Net Income

## Per Share Amounts:

| Net Income per Share - Basic | $\$$ | 0.20 | $\$$ |
| :--- | :--- | :--- | :--- |
| Net Income per Share - Diluted | $\$$ | 0.20 | $\$$ |
|  |  |  | 0.12 |
| ighted Average Number of Shares Outstanding |  | 161.6 |  |
| - Basic | 161.8 | 162.8 |  |
| - Diluted |  | 162.9 |  |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| September 30, | December 31, |
| :---: | :---: |
| $\underline{2010}$ | $\underline{2009}$ |

(In Millions, Except Per Share Amounts)

## ASSETS

Current Assets:
Cash and Cash Equivalents
Accounts Receivable
Taxes Receivable
Inventories
Deferred Tax Asset
Assets Held for Sale
Other Current Assets

Timber and Timberlands, net
Property, Plant and Equipment, net
Equity Investment in Timberland Venture
Deferred Tax Asset
Investment in Grantor Trusts (at Fair Value)
Other Assets
Total Assets

## LIABILITIES

Current Liabilities:
Current Portion of Long-Term Debt
Line of Credit
Accounts Payable
Interest Payable
Wages Payable
Taxes Payable
Deferred Revenue
Other Current Liabilities

Long-Term Debt
Line of Credit
Note Payable to Timberland Venture
Other Liabilities
Total Liabilities


| \$ | 267 | $\$$ |
| ---: | ---: | ---: |
| 31 | 299 |  |
| 1 | 24 |  |
| 46 | 15 |  |
| 7 | 46 |  |
|  | 99 | 6 |
| 18 | 115 |  |
|  |  | 14 |


| 3,436 | 3,487 |
| ---: | ---: |
| 148 | 156 |
| 189 | 201 |
| 12 | 14 |
| 32 | 33 |
| 35 |  |
| 4,321 | $\$ 38$ |

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 161.6 at September 30, 2010, and 162.8 at December 31, 2009
Additional Paid-In Capital
Retained Earnings
Treasury Stock, at cost, Common Shares - 26.2 at Sepember 30, 2010, and 24.8 at December 31, 2009
Accumulated Other Comprehensive Income (Loss) Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

| 2 | 2 |  |
| ---: | ---: | ---: |
| 2,241 | 2,233 |  |
| 59 | 110 |  |
|  |  | $(860)$ |
| $(911)$ | $(19)$ |  |
| 1,371 |  |  |
|  | $\$, 321$ | 1,466 |

## PLUM CREEK TIMBER COMPANY, INC CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | (UNAUDITED) <br> Nine Months Ended |
| :--- | :---: | :---: |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (UNAUDITED) | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | September 30,$\underline{2010}$ |  |  | $\begin{gathered} \text { September 30, } \\ \underline{2009} \end{gathered}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 32 | \$ | 19 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 24 |  | 28 |
| Basis of Real Estate Sold |  | 14 |  | 21 |
| Equity Earnings from Timberland Venture |  | (15) |  | (14) |
| Distribution from Timberland Venture |  | 28 |  | 28 |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | (1) |  | (1) |
| Pension Plan Contributions |  | (4) |  | (8) |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Other Working Capital Changes |  | 19 |  | 20 |
| Other |  | 8 |  | 5 |
| Net Cash Provided By Operating Activities |  | 105 |  | 98 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (20) |  | (17) |
| Timberlands Acquired |  | - |  | (1) |
| Other |  | 1 |  | - |
| Net Cash Used In Investing Activities |  | (19) |  | (18) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (69) |  | (69) |
| Borrowings on Line of Credit |  | 368 |  | 264 |
| Repayments on Line of Credit |  | (368) |  | (206) |
| Principal Payments and Retirement of Long-Term Debt |  | - |  | (65) |
| Net Cash Used In Financing Activities |  | (69) |  | (76) |
| Increase (Decrease) In Cash and Cash Equivalents |  | 17 |  | 4 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 250 |  | 347 |
| End of Period | \$ | 267 | \$ | 351 |


| Plum Creek Timber Comp Segment Data (Unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Nine Months 2010 |  |  |
|  |  |  | llio |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 162 | \$ | 155 |
| Southern Resources |  | 280 |  | 266 |
| Real Estate . |  | 181 |  | 419 |
| Manufacturing |  | 208 |  | 189 |
| Other |  | 16 |  | 14 |
| Eliminations... |  | (13) |  | (7) |
| Total Revenues . | \$ | 834 | \$ | 1,036 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 12 | \$ | (2) |
| Southern Resources |  | 79 |  | 64 |
| Real Estate ... |  | 107 |  | 234 |
| Manufacturing |  | 21 |  | (23) |
| Other ${ }^{(A)} \ldots \ldots \ldots \ldots \ldots . . . .$. |  | 20 |  | 13 |
| Other Costs and Eliminations, net............................. |  | (37) |  | (36) |
| Total Operating Income......................................... | \$ | 202 | \$ | 250 |

${ }^{(A)}$ During the first quarter of 2010, the company agreed to terminate a land lease for consideration of $\$ 5$ million from the lessor. The land lease had been accounted for as an operating lease. The $\$ 5$ million consideration is reported as Other Operating Gain/(Loss) in our Other Segment since the consideration was primarily for the release of mineral rights. The $\$ 5$ million is included in Other Operating Income (Expense), net in the Consolidated Statements of Income.

## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Third <br> Quarter <br> 2010 |  | Third Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 57 | \$ | 63 |
| Southern Resources |  | 93 |  | 94 |
| Real Estate |  | 39 |  | 73 |
| Manufacturing |  | 70 |  | 65 |
| Other |  | 5 |  | 4 |
| Eliminations. |  | (5) |  | (5) |
| Total Revenues ..................................... | \$ | 259 | \$ | 294 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 5 | \$ | 3 |
| Southern Resources |  | 25 |  | 21 |
| Real Estate |  | 19 |  | 20 |
| Manufacturing |  | 7 |  | (1) |
| Other |  | 5 |  | 4 |
| Other Costs and Eliminations, net.................. |  | (10) |  | (9) |
| Total Operating Income........................... | \$ | 51 | \$ | 38 |

## Plum Creek Timber Company, Inc

 Selected Operating Statistics(Unaudited)

## Sales Realization

 Southern ResourcesSawlog

Pulpwood
Northern Resources
Pulpwood

Lumber (1)
Plywood (1)
Fiberboard (1)

Sales Volume
Southern Resources
Sawlog
Pulpwood
Total Harvest

Northern Resources
Sawlog
Pulpwood
Total Harvest

Lumber
Plywood
Fiberboard
(1) Represents prices at mill level.

Plum Creek Timber Company, Inc.

## and Sale Statistics

(Unaudited)

## Acres Sold

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| 2010 |  |  |  |
| :---: | :---: | :---: | :---: |
| 1st Qtr (1) | 2nd Qtr | 3rd Qtr | YTD |
| 29,640 | 1,950 | 10,270 | 41,860 |
| 24,310 | - | - | 24,310 |
| 35,120 | 215 | 2,870 | 38,205 |
| 9,080 | 18,175 | 9,870 | 37,125 |
| 730 | 60 | - | 790 |
| n/a | n/a | - | n/a |
| 98,880 | 20,400 | 23,010 | 142,290 |

## Price per Acre

| Small Non-strategic | $\$ 885$ | $\$ 1,120$ | $\$ 1,025$ | $\$ 930$ |
| :--- | ---: | :---: | :---: | ---: |
| Large Non-strategic | $\$ 1,320$ | - | - | $\$ 1,320$ |
| Conservation | $\$ 545$ | $\$ 1,450$ | $\$ 1,865$ | $\$ 650$ |
| HBU/Recreation | $\$ 2,125$ | $\$ 2,210$ | $\$ 2,335$ | $\$ 2,225$ |
| Development Properties | $\$ 3,050$ | $\$ 5,985$ | - | $\$ 3,270$ |
| Conservation Easements | - | - | - | - |

## Revenue, (\$ millions)

| Small Non-strategic | $\$ 26$ | $\$ 2$ | $\$ 11$ | $\$ 39$ |
| :--- | :---: | :---: | :---: | :---: |
| Large Non-strategic | $\$ 32$ | - | - | $\$ 32$ |
| Conservation | $\$ 19$ | - | $\$ 5$ | $\$ 25$ |
| HBU/Recreation | $\$ 19$ | $\$ 40$ | $\$ 23$ | $\$ 82$ |
| Development Properties | $\$ 2$ | - | - | $\$ 3$ |
| Conservation Easements | - | - | - |  |
|  | $\$ 99$ | $\$ 43$ | $\$ 39$ | $\$ 181$ |

## Revenue from Non-Cash Exchange (3)

## Basis of Real Estate Sold (4)

| 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Qtr (2) | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| 1,665 | 9,840 | 5,545 | 2,570 | 19,620 |
| - | 59,160 | - | - | 59,160 |
| 113,355 | 3,895 | 43,695 | 4,910 | 165,855 |
| 2,180 | 10,955 | 10,440 | 26,700 | 50,275 |
| 1,485 | 25 | 515 | 35 | 2,060 |
| n/a | n/a | n/a | n/a | n/a |
| 118,685 | 83,875 | 60,195 | 34,215 | 296,970 |


| $\$ 1,330$ | $\$ 900$ | $\$ 970$ | $\$ 855$ | $\$ 950$ |
| :---: | ---: | :---: | :---: | ---: |
| - | $\$ 650$ | - | - | $\$ 650$ |
| $\$ 2,225$ | $\$ 1,705$ | $\$ 350$ | $\$ 1,280$ | $\$ 1,690$ |
| $\$ 3,420$ | $\$ 2,200$ | $\$ 2,115$ | $\$ 2,200$ | $\$ 2,235$ |
| $\$ 4,075$ | $\$ 13,650$ | $\$ 9,190$ | $\$ 7,485$ | $\$ 5,520$ |
| - | - | - | - | - |


| \$2 | \$9 | \$5 | \$2 | \$19 |
| :---: | :---: | :---: | :---: | :---: |
| - | \$38 | - | - | \$38 |
| \$252 | \$7 | \$15 | \$6 | \$280 |
| \$7 | \$24 | \$22 | \$59 | \$112 |
| \$6 | - | \$5 | - | \$12 |
| - | - | - | - | - |
| \$268 | \$78 | \$48 | \$67 | \$461 |
| - | - | \$25 | - | \$25 |
| \$89 | \$29 | \$21 | \$16 | \$155 |

(1) During the first quarter of 2010 the company sold 24,000 acres of Large Non-strategic lands located in Louisiana for $\$ 32$ million. In addition, the company sold two larger Conservation properties totaling 35,000 acres in Wisconsin and Arkansas and an aggregation of 23,000 acres of Small Non-strategic timberlands located primarily in the Lake States region.
(2) During the 1st quarter of 2009 we sold 112,000 acres in Montana to a conservation buyer for $\$ 250$ million. The sale is presented as a Conservation sale. The transaction included 56,000 acres of Conservation property, 10,000 acres of Small Non-strategic property, 45,000 acres of HBU/Recreation property, and 1,000 acres of Development property.
(3) During the 3rd quarter of 2009 we completed a non-cash exchange with the State of Washington. We relinquished 20,600 acres, in King County, in exchange for 37 parcels containing more than 6,000 acres in nine counties.
(4) Includes $\$ 7$ million in the first quarter of 2010 for a 24,000 acre Large Non-strategic sale in Louisiana, $\$ 16$ million in the second quarter of 2009 for a 59,000 acre Large Non-strategic sale in Wisconsin and $\$ 85$ million in the first quarter of 2009 for a 112,000 acre Conservation sale in Montana.

# PLUM CREEK TIMBER COMPANY, INC. 

DEBT MATURITIES SCHEDULE
September 30, 2010
(UNAUDITED)

Borrowings (1)
Weighted Avg.
Principal Interest Rate

## Quarterly Maturities through 2011:

4th Qtr 2010
1st Qtr 2011
4th Qtr 2011
Annual Maturities through 2014:

| 2012 | $\$$ | 603 | - |
| :--- | ---: | ---: | :---: |
| 2013 | $\$$ | 250 | $6.663 \%$ |
| 2014 | $\$$ | 3 | $8.050 \%$ |

(4)
(1) Does not include repayments on the company's \$750 million revolving line of credit due in 2011.
(2) Principal amount composed of senior notes with principal amounts of $\$ 40$ million, $\$ 3$ million and $\$ 216$ million and interest rates of $7.970 \%, 8.050 \%$ and $7.660 \%$, respectively.
(3) Includes $\$ 600$ million of maturities for the company's two term credit agreements and senior notes with principal of $\$ 3$ million and an interest rate of $8.050 \%$. The interest rate on the $\$ 350$ million term credit agreement is currently based on LIBOR plus $0.45 \%$. The interest rate on the $\$ 250$ million term credit agreement is currently based on LIBOR plus $1.00 \%$.
(4) Principal amount composed of senior notes with principal amounts of $\$ 3$ million, $\$ 73$ million and $\$ 174$ million and interest rates of $8.050 \%, 7.760 \%$ and $6.180 \%$, respectively.

