PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  | September 30,$\underline{2008}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 414 | \$ | 587 |
| Real Estate |  | 419 |  | 217 |
| Manufacturing |  | 189 |  | 330 |
| Other |  | 14 |  | 19 |
| Total Revenues |  | 1,036 |  | 1,153 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 326 |  | 420 |
| Real Estate |  | 179 |  | 69 |
| Manufacturing |  | 205 |  | 345 |
| Other |  | 1 |  | 2 |
| Total Cost of Goods Sold |  | 711 |  | 836 |
| Selling, General and Administrative |  | 75 |  | 94 |
| Total Costs and Expenses |  | 786 |  | 930 |
| Other Operating Income (Expense), net |  | - |  | 2 |
| Operating Income |  | 250 |  | 225 |
| Equity Earnings from Timberland Venture |  | 43 |  | - |
| Interest Expense, net: |  |  |  |  |
| Interest Expense (Debt Obligations to Unrelated Parties) |  | 69 |  | 105 |
| Interest Expense (Note Payable to Timberland Venture) |  | 43 |  | - |
| Total Interest Expense, net |  | 112 |  | 105 |
| Gain on Extinguishment of Debt |  | 1 |  | - |
| Income before Income Taxes |  | 182 |  | 120 |
| Benefit for Income Taxes |  | (26) |  | (18) |
| Net Income | \$ | 208 | \$ | 138 |
| Per Share Amounts: |  |  |  |  |
| Net Income per Share - Basic | \$ | 1.27 | \$ | 0.81 |
| Net Income per Share - Diluted | \$ | 1.27 | \$ | 0.80 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 163.5 |  | 171.3 |
| - Diluted |  | 163.6 |  | 171.8 |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|  | Quarter Ended |  |
| :--- | :--- | :---: |
| September $30, \quad$ September 30, |  |  |
| 2009 |  |  |

(In Millions, Except Per Share Amounts)

## Revenues:

| Timber | $\$$ | 152 | $\$$ |
| :--- | ---: | ---: | ---: |
| Real Estate | 73 | 194 |  |
| Manufacturing | 65 | 108 |  |
| Other | 4 | 104 |  |
| Total Revenues | $\boxed{4}$ | 8 |  |
|  |  | 294 |  |

## Costs and Expenses:

Cost of Goods Sold:

## Timber

Real Estate
Manufacturing
Other
Total Cost of Goods Sold
Selling, General and Administrative Total Costs and Expenses

| 120 | 144 |
| ---: | ---: |
| 51 | 33 |
| 65 | 105 |
| - | 1 |
| 236 | 283 |
| 20 | 31 |
|  | 314 |

$\qquad$
$\qquad$
$38 \quad 99$
Operating Income

Equity Earnings from Timberland Venture

## Interest Expense, net:

Interest Expense (Debt Obligations to Unrelated Parties)
Interest Expense (Note Payable to Timberland Venture)
Total Interest Expense, net

Income before Income Taxes

Benefit for Income Taxes

Net Income

## Per Share Amounts:

Net Income per Share - Basic
Net Income per Share - Diluted
Weighted Average Number of Shares Outstanding

- Basic
162.8
171.2
- Diluted
162.9


## PLUM CREEK TIMBER COMPANY, INC.

CONSOLIDATED BALANCE SHEETS (UNAUDITED)

## ASSETS



Cash and Cash Equivalents
Accounts Receivable
Like-Kind Exchange Funds Held in Escrow
Taxes Receivable
Inventories
Deferred Tax Asset
Real Estate Development Properties
Assets Held for Sale
Other Current Assets

Timber and Timberlands, net
Property, Plant and Equipment, net
Equity Investment in Timberland Venture
Deferred Tax Asset
Investment in Grantor Trusts (at Fair Value)
Other Assets
Total Assets

## LIABILITIES

Current Liabilities:
Current Portion of Long-Term Debt
Accounts Payable
Interest Payable
Wages Payable
Taxes Payable
Deferred Revenue
Other Current Liabilities

## Long-Term Debt

Line of Credit
Note Payable to Timberland Venture
Deferred Tax Liability
Other Liabilities
Total Liabilities

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, $\$ 0.01$ par value, authorized shares -300.6 , outstanding (net of Treasury Stock) - 162.8 at September 30, 2009, and 166.0 at December 31, $2008 \quad 2$
Additional Paid-In Capital 2,232
Retained Earnings
Treasury Stock, at cost, Common Shares - 24.8 at September 30, 2009, and 21.5 at December 31, 2008
Accumulated Other Comprehensive Income (Loss)
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

| September 30, | December 31, |
| :---: | :---: |
| $\underline{2009}$ | $\underline{2008}$ |

(In Millions, Except Per Share Amounts)

| \$ | 351 | \$ | 369 |
| :---: | :---: | :---: | :---: |
|  | 32 |  | 22 |
|  | - |  | 48 |
|  | 6 |  | 23 |
|  | 48 |  | 74 |
|  | 8 |  | 11 |
|  | 1 |  | 4 |
|  | 35 |  | 137 |
|  | 15 |  | 11 |
|  | 496 |  | 699 |
|  | 3,585 |  | 3,638 |
|  | 159 |  | 177 |
|  | 189 |  | 199 |
|  | 21 |  | - |
|  | 29 |  | 25 |
|  | 41 |  | 42 |
| \$ | 4,520 | \$ | 4,780 |
| \$ | 51 | \$ | 158 |
|  | 35 |  | 35 |
|  | 37 |  | 30 |
|  | 16 |  | 28 |
|  | 22 |  | 18 |
|  | 22 |  | 17 |
|  | 15 |  | 21 |
|  | 198 |  | 307 |
|  | 1,696 |  | 1,793 |
|  | 264 |  | 231 |
|  | 783 |  | 783 |
|  | - |  | 4 |
|  | 83 |  | 90 |
|  | 3,024 |  | 3,208 |


| \$ | 351 | \$ | 369 |
| :---: | :---: | :---: | :---: |
|  | 32 |  | 22 |
|  | - |  | 48 |
|  | 6 |  | 23 |
|  | 48 |  | 74 |
|  | 8 |  | 11 |
|  | 1 |  | 4 |
|  | 35 |  | 137 |
|  | 15 |  | 11 |
|  | 496 |  | 699 |
|  | 3,585 |  | 3,638 |
|  | 159 |  | 177 |
|  | 189 |  | 199 |
|  | 21 |  | - |
|  | 29 |  | 25 |
|  | 41 |  | 42 |
| \$ | 4,520 | \$ | 4,780 |
| \$ | 51 | \$ | 158 |
|  | 35 |  | 35 |
|  | 37 |  | 30 |
|  | 16 |  | 28 |
|  | 22 |  | 18 |
|  | 22 |  | 17 |
|  | 15 |  | 21 |
|  | 198 |  | 307 |
|  | 1,696 |  | 1,793 |
|  | 264 |  | 231 |
|  | 783 |  | 783 |
|  | - |  | 4 |
|  | 83 |  | 90 |
|  | 3,024 |  | 3,208 |

\$

264

783

83
3,024

2008

## PLUM CREEK TIMBER COMPANY, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

 (UNAUDITED)|  | (UNAUDITED) | Nine Months Ended |
| :--- | :---: | :---: | :---: |
| September 30, |  |  |

PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (UNAUDITED) | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | $\begin{gathered} \text { September 30, } \\ \underline{2009} \end{gathered}$ |  |  | September 30, $\underline{2008}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 19 | \$ | 69 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 28 |  | 33 |
| Basis of Real Estate Sold |  | 21 |  | 27 |
| Equity Earnings from Timberland Venture |  | (14) |  | - |
| Distributions from Timberland Venture |  | 28 |  | - |
| Expenditures for Real Estate Development |  | - |  | (1) |
| Deferred Income Taxes |  | - |  | (3) |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | (1) |  | (1) |
| Pension Plan Contributions |  | (8) |  | (7) |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | - |  | (8) |
| Other Working Capital Changes |  | 20 |  | 16 |
| Other |  | 5 |  | 6 |
| Net Cash Provided By Operating Activities |  | 98 |  | 131 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (17) |  | (18) |
| Timberlands Acquired |  | (1) |  | (64) |
| Other |  | - |  | (1) |
| Net Cash Used In Investing Activities |  | (18) |  | (83) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (69) |  | (72) |
| Borrowings on Line of Credit |  | 264 |  | 520 |
| Repayments on Line of Credit |  | (206) |  | (457) |
| Principal Payments and Retirement of Long-Term Debt |  | (65) |  | (3) |
| Proceeds from Stock Option Exercises |  | - |  | 13 |
| Other |  | - |  | 1 |
| Net Cash Provided By (Used In) Financing Activities |  | (76) |  | 2 |
| Increase (Decrease) In Cash and Cash Equivalents |  | 4 |  | 50 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 347 |  | 125 |
| End of Period | \$ | 351 | \$ | 175 |

Segment Data
(Unaudited)


Segment Data
(Unaudited)

| Third | Third |
| :--- | :---: |
| Quarter | Quarter |
| 2009 | 2008 |
| (In Millions) |  |

## Revenues:

| Northern Resources | \$ | 63 | \$ | 95 |
| :---: | :---: | :---: | :---: | :---: |
| Southern Resources |  | 94 |  | 116 |
| Real Estate |  | 73 |  | 108 |
| Manufacturing |  | 65 |  | 104 |
| Other |  | 4 |  | 8 |
| Eliminations. |  | (5) |  | (17) |
| Total Revenues . | \$ | 294 | \$ | 414 |

Operating Income (Loss)

| Northern Resources | \$ | 3 | \$ | 12 |
| :---: | :---: | :---: | :---: | :---: |
| Southern Resources |  | 21 |  | 29 |
| Real Estate |  | 20 |  | 73 |
| Manufacturing |  | (1) |  | (4) |
| Other |  | 4 |  | 7 |
| Other Costs and Eliminations. |  | (9) |  | (17) |
| Other Operating Income (Expense), net |  | - |  | (1) |
| Total Operating Income............... | \$ | 38 | \$ | 99 |

## Plum Creek Timber Company, Inc Selected Operating Statistics

(Unaudited)
Sales Realization
Southern Resources
Sawlog
Pulpwood

## Northern Resources

Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

Sales Volume
Southern Resources
Sawlog
Pulpwood
Total Harvest
Northern Resources
Sawlog
Pulpwood
Total Harvest

## Lumber <br> Plywood

Fiberboard
(1) Represents prices at mill level.

## Plum Creek Timber Company, Inc

## Land Sale Statistics

## (Unaudited)

## Acres Sold

Small Non-strategic
Large Non-strategi
Conservation
HBU/Recreation
Development Properties
Conservation Easement

| 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr (2) | YTD |
| 17,145 | 13,215 | 14,800 | 47,125 | 92,285 |
| - | - | - | - | - |
| 1,015 | 595 | 39,880 | 134,250 | 175,740 |
| 10,635 | 11,785 | 15,640 | 7,550 | 45,610 |
| 65 | 700 | 10 | 45 | 820 |
| n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a |
| 28,860 | 26,295 | 70,330 | 188,970 | 314,455 |

## Price per Acre

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| $\$ 1,180$ | $\$ 1,285$ | $\$ 1,145$ | $\$ 745$ | $\$ 965$ |
| :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - |
| $\$ 395$ | $\$ 1,555$ | $\$ 1,035$ | $\$ 1,170$ | $\$ 1,140$ |
| $\$ 2,875$ | $\$ 2,740$ | $\$ 3,220$ | $\$ 2,965$ | $\$ 2,975$ |
| $\$ 5,825$ | $\$ 9,630$ | $\$ 13,130$ | $\$ 4,095$ | $\$ 8,770$ |
| - | - | - | - | - |
|  |  |  |  |  |
|  |  | $\$ 17$ | $\$ 17$ | $\$ 35$ |
| - | - | - | $\$ 89$ |  |
| $\$ 20$ | $\$ 1$ | $\$ 41$ | $\$ 157$ | - |
| - | $\$ 32$ | $\$ 50$ | $\$ 22$ | $\$ 200$ |
| - | - | - | - | $\$ 136$ |
| $\$ 52$ | $\$ 57$ | $\$ 108$ |  | $\$ 215$ |

## Revenue from Non-Cash Exchange (4)

Basis of Real Estate Sold (3)

| 2009 |  |
| :---: | :---: | :---: |
| 1st Qtr (1) $\quad$ 2nd Qtr $\quad$ 3rd Qtr $\quad$ YTD |  |


| $\$ 1,330$ | $\$ 900$ | $\$ 970$ | $\$ 965$ |
| :---: | ---: | :---: | ---: |
| - | $\$ 650$ | - | $\$ 650$ |
| $\$ 2,225$ | $\$ 1,705$ | $\$ 350$ | $\$ 1,700$ |
| $\$ 3,420$ | $\$ 2,200$ | $\$ 2,115$ | $\$ 2,275$ |
| $\$ 4,075$ | $\$ 13,650$ | $\$ 9,190$ | $\$ 5,480$ |
| - | - | - | - |


| 1,665 | 9,840 | 5,545 | 17,050 |
| :---: | ---: | :---: | ---: |
| - | 59,160 | - | 59,160 |
| 113,355 | 3,895 | 43,695 | 160,945 |
| 2,180 | 10,955 | 10,440 | 23,575 |
| 1,485 | 25 | 515 | 2,025 |
| $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
|  | 83,875 | 60,195 | 262,755 |


| $\$ 2$ | $\$ 9$ | $\$ 5$ | $\$ 16$ |
| :---: | :---: | :---: | ---: |
| - | $\$ 38$ | - | $\$ 38$ |
| $\$ 252$ | $\$ 7$ | $\$ 15$ | $\$ 274$ |
| $\$ 7$ | $\$ 24$ | $\$ 22$ | $\$ 54$ |
| $\$ 6$ | - | $\$ 5$ | $\$ 11$ |
| - | - | - | - |
|  | $\$ 78$ | $\$ 48$ | $\$ 394$ |

Revenue, (\$ millions)
Small Non-strategic
Large Non-strategi
Conservation
HBU/Recreation
Development Properties
Conservation Easement

## $\$ 89$

$\$ 29$
\$25
\$21
(1) During the 1st quarter of 2009 , we sold 112,000 acres in Montana to a conservation buyer for $\$ 250$ million. The sale is presented as a Conservation sale. The transaction included 56,000 acres of Conservation property, 10,000 acres of Small Non-strategic property, 45,000 acres of HBU/Recreation property, and 1,000 acres of Development property.
(2) During the 4th quarter of 2008 , we sold 130,000 acres in Montana to a conservation buyer for $\$ 150$ million. The sale is presented as a Conservation sale. The transaction included 59,000 acres of Conservation property, 51,000 acres of Small Non-strategic property, 16,000 acres of HBU/Recreation property, and 4,000 acres of Development property.
(3) Includes $\$ 16$ million in the second quarter of 2009 for a 59,000 acre Large Non-strategic sale in Wisconsin, $\$ 85$ million in the first quarter of 2009 for a 112,000 acre conservation sale in Montana and $\$ 75$ million in the fourth quarter of 2008 for a 130,000 acre conservation sale in Montana.
(4) During the $3^{\text {rd }}$ quarter of 2009 , we completed a non-cash exchange with the State of Washington. We recognized $\$ 25$ million of revenue which represents the fair value of the lands we received. No gain was recognized in the transaction as the book value of the timberlands we disposed of approximated the exchange value of $\$ 25$ million. No basis is reflected in the cash flow statement as this was a non-cash exchange. The exchange consisted of us relinquishing 20,600 acres of timberlands and receiving 37 parcels in nine counties covering more than 6,000 acres. The lands acquired in the exchange have attributes yielding a higher value per acre than the lands we surrendered.

# PLUM CREEK TIMBER COMPANY, INC. <br> DEBT MATURITIES SCHEDULE <br> September 30, 2009 <br> (UNAUDITED) 

Borrowings (1)
Weighted Avg.
Principal Interest Rate

| Quarterly Maturities through 2010: |  |  |  |
| :--- | ---: | ---: | ---: |
| 1st Qtr 2010 | 53 | $5.480 \%$ |  |
| 4th Qtr 2010 | 3 | $8.050 \%$ |  |
| Annual Maturities through 2014: |  |  |  |
| 2011 | 376 | $7.727 \%$ | (2) |
| 2012 | 603 | - | $(3)$ |
| 2013 | 250 | $6.663 \%$ | $(4)$ |
| 2014 | 3 | $8.050 \%$ |  |

(1) Does not include repayments on the company's \$750 million revolving line of credit due in 2011.
(2) Principal amount composed of senior notes with principal amounts of $\$ 51$ million, $\$ 3$ million, $\$ 273$ million and $\$ 49$ million and interest rates of $7.970 \%, 8.050 \%, 7.660 \%$ and $7.830 \%$, respectively.
(3) Includes $\$ 600$ million of maturities for the company's two term credit agreements and senior notes with principal of $\$ 3$ million and an interest rate of $8.050 \%$. The interest rate on the $\$ 350$ million term credit agreement is currently based on LIBOR plus $0.45 \%$. The interest rate on the $\$ 250$ million term credit agreement is currently based on LIBOR plus $1.00 \%$.
(4) Principal amount composed of senior notes with principal amounts of $\$ 3$ million, $\$ 73$ million and $\$ 174$ million and interest rates of $8.050 \%, 7.760 \%$ and $6.180 \%$, respectively.

