# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME <br> (UNAUDITED) 

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2008}$ |  | September 30,$\underline{2007}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 587 | \$ | 589 |
| Real Estate |  | 217 |  | 204 |
| Manufacturing |  | 330 |  | 363 |
| Other |  | 19 |  | 15 |
| Total Revenues |  | 1,153 |  | 1,171 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 420 |  | 391 |
| Real Estate |  | 69 |  | 69 |
| Manufacturing |  | 345 |  | 349 |
| Other |  | 2 |  | 2 |
| Total Cost of Goods Sold |  | 836 |  | 811 |
| Selling, General and Administrative |  | 94 |  | 91 |
| Total Costs and Expenses |  | 930 |  | 902 |
| Other Operating Income (Expense), net |  | 2 |  | - |
| Operating Income |  | 225 |  | 269 |
| Interest Expense, net |  | 105 |  | 109 |
| Income before Income Taxes |  | 120 |  | 160 |
| Benefit for Income Taxes |  | (18) |  | (2) |
| Income From Continuing Operations |  | 138 |  | 162 |
| Gain on Sale of Properties, net of tax |  | - |  | 2 |
| Net Income | \$ | 138 | \$ | 164 |
| Per Share Amounts: |  |  |  |  |
| Income From Continuing Operations - Basic | \$ | 0.81 | \$ | 0.93 |
| Income From Continuing Operations - Diluted | \$ | 0.80 | \$ | 0.92 |
| Net Income per Share - Basic | \$ | 0.81 | \$ | 0.94 |
| Net Income per Share - Diluted | \$ | 0.80 | \$ | 0.93 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 171.3 |  | 175.3 |
| - Diluted |  | 171.8 |  | 175.7 |


|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2008}$ |  | September 30,$\underline{2007}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 194 | \$ | 190 |
| Real Estate |  | 108 |  | 94 |
| Manufacturing |  | 104 |  | 119 |
| Other |  | 8 |  | 4 |
| Total Revenues |  | 414 |  | 407 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 144 |  | 133 |
| Real Estate |  | 33 |  | 31 |
| Manufacturing |  | 105 |  | 113 |
| Other |  | 1 |  | 1 |
| Total Cost of Goods Sold |  | 283 |  | 278 |
| Selling, General and Administrative |  | 31 |  | 30 |
| Total Costs and Expenses |  | 314 |  | 308 |
| Other Operating Income (Expense), net |  | (1) |  | (1) |
| Operating Income |  | 99 |  | 98 |
| Interest Expense, net |  | 35 |  | 38 |
| Income before Income Taxes |  | 64 |  | 60 |
| Provision (Benefit) for Income Taxes |  | (5) |  | 1 |
| Net Income | \$ | 69 | \$ | 59 |
| Per Share Amounts: |  |  |  |  |
| Net Income per Share - Basic | \$ | 0.40 | \$ | 0.34 |
| Net Income per Share - Diluted | \$ | 0.40 | \$ | 0.34 |
| Weighted Average Number of Shares Outstanding |  |  |  |  |
| - Basic |  | 171.2 |  | 173.2 |
| - Diluted |  | 171.8 |  | 173.6 |


| September 30, | December 31, |
| :---: | :---: |
| $\underline{2008}$ | $\underline{2007}$ |

(In Millions, Except Per Share Amounts)

## ASSETS

| Current Assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | \$ | 175 | \$ | 240 |
| Accounts Receivable |  | 48 |  | 33 |
| Like-Kind Exchange Funds Held in Escrow |  | 69 |  | - |
| Inventories |  | 80 |  | 82 |
| Deferred Tax Asset |  | 7 |  | 7 |
| Real Estate Development Properties |  | 4 |  | 5 |
| Assets Held for Sale |  | 132 |  | 64 |
| Other Current Assets |  | 21 |  | 25 |
|  |  | 536 |  | 456 |
| Timber and Timberlands, net |  | 3,863 |  | 3,949 |
| Property, Plant and Equipment, net |  | 179 |  | 202 |
| Investment in Grantor Trusts (at Fair Value) |  | 25 |  | 27 |
| Other Assets |  | 41 |  | 30 |
| Total Assets | \$ | 4,644 | \$ | 4,664 |
| LIABILITIES |  |  |  |  |
| Current Liabilities: |  |  |  |  |
| Current Portion of Long-Term Debt | \$ | 300 | \$ | 147 |
| Accounts Payable |  | 48 |  | 48 |
| Interest Payable |  | 39 |  | 29 |
| Wages Payable |  | 22 |  | 25 |
| Taxes Payable |  | 20 |  | 23 |
| Deferred Revenue |  | 22 |  | 13 |
| Other Current Liabilities |  | 22 |  | 18 |
|  |  | 473 |  | 303 |
| Long-Term Debt |  | 1,870 |  | 1,820 |
| Line of Credit |  | 432 |  | 556 |
| Deferred Tax Liability |  | 9 |  | 20 |
| Other Liabilities |  | 72 |  | 64 |
| Total Liabilities |  | 2,856 |  | 2,763 |

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 171.6 at September 30, 2008, and 172.3 at December 31, 2007


Additional Paid-In Capital 2,222
Retained Earnings 124
Treasury Stock, at cost, Common Shares - 15.9 at September 30, 2008, and 14.6 at December 31, 2007
Accumulated Other Comprehensive Income
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity

## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2008}$ |  |  | September 30, 2007 |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 138 | \$ | 164 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization <br> (includes $\$ 10$ Lumber Impairment Loss in 2008 and $\$ 4$ Loss Related to Forest Fires in 2007) |  | 109 |  | 102 |
| Basis of Real Estate Sold |  | 49 |  | 45 |
| Expenditures for Real Estate Development |  | (6) |  | (13) |
| Deferred Income Taxes |  | (11) |  | (7) |
| Gain on Sales of Properties and Other Assets |  | (3) |  | (2) |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | 17 |  | - |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | (69) |  | (13) |
| Other Working Capital Changes |  | (1) |  | 18 |
| Other |  | 2 |  | 10 |
| Net Cash Provided By Operating Activities |  | 225 |  | 304 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (47) |  | (59) |
| Timberlands Acquired |  | (65) |  | (96) |
| Other |  | (1) |  | 5 |
| Net Cash Used In Investing Activities |  | (113) |  | (150) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (216) |  | (222) |
| Borrowings on Line of Credit |  | 1,275 |  | 2,179 |
| Repayments on Line of Credit |  | $(1,399)$ |  | $(2,246)$ |
| Proceeds from Issuance of Long-Term Debt |  | 250 |  | 350 |
| Principal Payments and Retirement of Long-Term Debt |  | (50) |  | (125) |
| Proceeds from Stock Option Exercises |  | 14 |  | 7 |
| Acquisition of Treasury Stock |  | (51) |  | (202) |
| Net Cash Used In Financing Activities |  | (177) |  | (259) |
| Decrease In Cash and Cash Equivalents |  | (65) |  | (105) |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 240 |  | 273 |
| End of Period | \$ | 175 | \$ | 168 |

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (UNAUDITED) 

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30,$\underline{2008}$ |  |  | September 30, $\underline{2007}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 69 | \$ | 59 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization (includes $\$ 4$ Loss Related to Forest Fires in 2007) |  | 33 |  | 37 |
| Basis of Real Estate Sold |  | 27 |  | 22 |
| Expenditures for Real Estate Development |  | (1) |  | (7) |
| Deferred Income Taxes |  | (3) |  | (2) |
| Deferred Revenue from Long-Term Gas Leases (Net of Amortization) |  | (1) |  | - |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | (8) |  | 45 |
| Other Working Capital Changes |  | 16 |  | 32 |
| Other |  | (1) |  | 7 |
| Net Cash Provided By Operating Activities |  | 131 |  | 193 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (18) |  | (26) |
| Timberlands Acquired |  | (64) |  | (87) |
| Other |  | (1) |  | 1 |
| Net Cash Used In Investing Activities |  | (83) |  | (112) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (72) |  | (73) |
| Borrowings on Line of Credit |  | 520 |  | 583 |
| Repayments on Line of Credit |  | (457) |  | (414) |
| Principal Payments and Retirement of Long-Term Debt |  | (3) |  | (26) |
| Proceeds from Stock Option Exercises |  | 13 |  | 1 |
| Acquisition of Treasury Stock |  | - |  | (91) |
| Other |  | 1 |  | - |
| Net Cash Provided By (Used In) Financing Activities |  | 2 |  | (20) |
| Increase In Cash and Cash Equivalents |  | 50 |  | 61 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 125 |  | 107 |
| End of Period | \$ | 175 | \$ | 168 |

Plum Creek Timber Company, Inc.
Segment Data
(Unaudited)

|  | Nine Months 2008 |  | Nine Months 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 263 | \$ | 264 |
| Southern Resources |  | 366 |  | 374 |
| Real Estate |  | 217 |  | 204 |
| Manufacturing |  | 330 |  | 363 |
| Other |  | 19 |  | 15 |
| Eliminations. |  | (42) |  | (49) |
| Total Revenues ..................................... | \$ | 1,153 | \$ | 1,171 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources .............................. | \$ | 33 | \$ | 41 |
| Southern Resources |  | 103 |  | 126 |
| Real Estate |  | 141 |  | 129 |
| Manufacturing |  | (24) |  | 3 |
| Other |  | 17 |  | 13 |
| Other Costs and Eliminations........................ |  | (47) |  | (43) |
| Other Operating Income (Expense), net |  | 2 |  | - |
| Total Operating Income.......................... | \$ | 225 | \$ | 269 |

Plum Creek Timber Company, Inc.
Segment Data
(Unaudited)

|  | Third <br> Quarter <br> 2008 |  | Third Quarter 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 95 | \$ | 86 |
| Southern Resources |  | 116 |  | 121 |
| Real Estate |  | 108 |  | 94 |
| Manufacturing |  | 104 |  | 119 |
| Other |  | 8 |  | 4 |
| Eliminations............................................... |  | (17) |  | (17) |
| Total Revenues ..................................... | \$ | 414 | \$ | 407 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 12 | \$ | 8 |
| Southern Resources |  | 29 |  | 39 |
| Real Estate |  | 73 |  | 61 |
| Manufacturing |  | (4) |  | 2 |
| Other |  | 7 |  | 3 |
| Other Costs and Eliminations.. |  | (17) |  | (14) |
| Other Operating Income (Expense), net |  | (1) |  | (1) |
| Total Operating Income.......................... | \$ | 99 | \$ | 98 |

Plum Creek Timber Company, Inc
Selected Operating Statistics
Selected Operating Statistics
(Unaudited)

## Sales Realization

Southern Resources
Sawlog

Pulpwood
Northern Resources

## Sawlog

Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

Sales Volume
Southern Resources
Sawlog
Pulpwood
Total Harvest

## Northern Resources <br> Sawlog

## Pulpwood

 Total HarvestLumber
Plywood
Fiberboard
(1) Represents prices at mill level.

## Plum Creek Timber Company, Inc

Land Sale Statistics
(Unaudited)

## Acres Sold

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

Price per Acre
Small Non-strategic
Large Non-strategic
Conservation
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| 2008 |  |  |  | 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Qtr | 2nd Qtr | 3rd Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| 17,145 | 13,215 | 14,800 | 45,160 | 8,645 | 21,255 | 30,735 | 16,895 | 77,530 |
| - | - | - | - | - | - | - | 99,325 | 99,325 |
| 1,015 | 595 | 39,880 | 41,490 | 4,210 | 480 | 2,650 | 24,505 | 31,845 |
| 10,635 | 11,785 | 15,640 | 38,060 | 3,750 | 8,695 | 10,400 | 14,220 | 37,065 |
| 65 | 700 | 10 | 775 | 45 | 595 | 890 | 3,760 | 5,290 |
| n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ |
| 28,860 | 26,295 | 70,330 | 125,485 | 16,650 | 31,025 | 44,675 | 158,705 | 251,055 |

## Revenue, (\$ millions)

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| $\$ 20$ | $\$ 17$ | $\$ 17$ | $\$ 54$ |
| :---: | :---: | :---: | :---: |
| - | - | - | - |
| - | $\$ 1$ | $\$ 41$ | $\$ 42$ |
| $\$ 31$ | $\$ 32$ | $\$ 50$ | $\$ 113$ |
| - | $\$ 7$ | - | $\$ 7$ |
| - | - | - | - |
|  | $\$ 57$ | $\$ 108$ | $\$ 217$ |


| $\$ 13$ | $\$ 28$ | $\$ 43$ | $\$ 26$ | $\$ 110$ |
| :---: | :---: | :---: | :---: | ---: |
| - | - | - | $\$ 70$ | $\$ 70$ |
| $\$ 7$ | $\$ 3$ | $\$ 6$ | $\$ 26$ | $\$ 42$ |
| $\$ 16$ | $\$ 27$ | $\$ 38$ | $\$ 47$ | $\$ 128$ |
| $\$ 1$ | $\$ 13$ | $\$ 7$ | $\$ 29$ | $\$ 50$ |
| - | - | - | - | - |
|  | $\$ 37$ |  | $\$ 94$ | $\$ 198$ |

Proceeds from Joint Ventures ${ }^{(1)}$

| Basis of Real Estate Sold |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |
| $(2)$ | $\$ 10$ | $\$ 13$ | $\$ 26$ | $\$ 49$ | $\$ 10$ | $\$ 22$ |

(\$ millions)
(1) Not reflected in the Land Sale Statistics (Acres Sold, Price per Acre and Revenue)
(2) Includes $\$ 26$ million in the fourth quarter 2007 for a large, non-strategic sale

# PLUM CREEK TIMBER COMPANY, INC. 

DEBT MATURITIES SCHEDULE
September 30, 2008
(UNAUDITED)

Borrowings (1)

## Weighted Avg.

Principal Interest Rate

Quarterly Maturities through 2010:

| 4th Qtr 2008 | $\$$ | 100 |
| :--- | ---: | :---: |
| 1st Qtr 2009 | 50 | $7.405 \%$ |
| 3rd Qtr 2009 | 150 | $8.670 \%$ |
| 1st Qtr 2010 | 55 | $5.480 \%$ |
| 4th Qtr 2010 | 4 | $8.050 \%$ |
| Annual Maturities through 2014: |  |  |
| 2011 | 424 | $7.738 \%$ |
| 2012 | 604 | - |
| 2013 | 257 | $6.668 \%$ |
| 2014 | 4 | $8.050 \%$ |

2014
$48.050 \%$
(1) Does not include repayments on the company's $\$ 750$ million revolving line of credit due in 2011.
(2) Principal amount composed of senior notes with principal amounts of $\$ 25$ million and $\$ 75$ million and interest rates of $7.870 \%$ and $7.250 \%$, respectively.
(3) Principal amount composed of senior notes with principal amounts of $\$ 75$ million, $\$ 4$ million, $\$ 295$ million and $\$ 50$ million and interest rates of $7.970 \%, 8.050 \%, 7.660 \%$ and $7.830 \%$, respectively.
(4) Includes $\$ 600$ million of maturities for the company's two term credit agreements and senior notes with principal of $\$ 4$ million and an interest rate of $8.050 \%$. The interest rate on the $\$ 350$ million term credit agreement is currently based on LIBOR plus $0.45 \%$. The interest rate on the $\$ 250$ million term credit agreement is currently based on LIBOR plus $1.00 \%$.
(5) Principal amount composed of senior notes with principal amounts of $\$ 4$ million, $\$ 75$ million and $\$ 178$ million and interest rates of $8.050 \%, 7.760 \%$ and $6.180 \%$, respectively.

