PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)
Nine Months Ended
September 30, September 30, 2007 $\underline{2006}$
(In Millions, Except Per Share Amounts)

| Revenues: |  |  |  |
| :--- | ---: | ---: | ---: |
| Timber | $\$$ | 589 | $\$$ |
| Real Estate | 204 | 603 |  |
| Manufacturing | 363 | 242 |  |
| Other | 15 | 388 |  |
| Total Revenues | 1,171 | 15 |  |
|  |  |  | 1,248 |

## Costs and Expenses:

Cost of Goods Sold:

Timber
Real Estate
Manufacturing
Other
Total Cost of Goods Sold
Selling, General and Administrative Total Costs and Expenses
Other Operating Income (Expense), net
Operating Income
Interest Expense, net
Income before Income Taxes
Provision (Benefit) for Income Taxes
Income From Continuing Operations
Gain on Sale of Properties, net of tax
Income Before Cumulative Effect of Accounting Change
Cumulative Effect of Accounting Change, net of tax

Net Income

## Per Share Amounts:

Income From Continuing Operations per Share

| - Basic | $\$$ | 0.93 | $\$$ | 1.35 |
| :--- | :--- | :--- | :--- | :--- |
| - Diluted | $\$$ | 0.92 | $\$$ | 1.35 |
|  |  |  |  |  |
| Income per Share | $\$$ | 0.94 | $\$$ | 1.36 |
| - Basic | $\$$ | 0.93 | $\$$ | 1.36 |

Weighted Average Number of Shares Outstanding

- Basic
175.3
181.7
- Diluted
175.7
182.1


# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF INCOME <br> (UNAUDITED) 

Quarter Ended
September 30, September 30, $\underline{2007}$
(In Millions, Except Per Share Amounts)

## Revenues:

| Timber | $\$$ | 190 | $\$$ |
| :--- | ---: | ---: | ---: |
| Real Estate | 94 | 196 |  |
| Manufacturing | 119 | 129 |  |
| Other | 4 | 124 |  |
| Total Revenues | $\boxed{4}$ | 407 |  |
|  |  | 454 |  |

## Costs and Expenses:

Cost of Goods Sold:
Timber 133

Real Estate 32
Manufacturing
Other
Total Cost of Goods Sold
Selling, General and Administrative Total Costs and Expenses

Other Operating Income (Expense), net

Operating Income
Interest Expense, net

Income before Income Taxes
Provision for Income Taxes

Net Income

Per Share Amounts:

Net Income per Share

- Basic
- Diluted

Weighted Average Number of Shares Outstanding - Basic
173.2
178.5

- Diluted
173.6

| September 30, | December 31, |
| :---: | :---: |
| $\underline{2007}$ | $\underline{2006}$ |

(In Millions, Except Per Share Amounts)
Current Assets:
Cash and Cash Equivalents
Restricted Advance from Customer
Accounts Receivable
Like-Kind Exchange Funds Held in Escrow
Inventories
Deferred Tax Asset
Real Estate Development Properties
Assets Held for Sale
Other Current Assets
Timber and Timberlands - Net
Property, Plant and Equipment - Net
Investment in Grantor Trusts
Other Assets
Total Assets

Current Liabilities:
\$
\$

40
19
28
19
17
,919
51418

| 74 |
| ---: |
| 2,743 |

Current Portion of Long-Term Debt
Accounts Payable
Interest Payable
Wages Payable
Taxes Payable
Deferred Revenue
Other Current Liabilities

Line of Credit
Deferred Tax Liability
Other Liabilities
Total Liabilities
Commitments and ContingenciesOther Current Liabilities

| $\$$ | 168 | $\$$ |
| ---: | ---: | ---: |
| - | 273 |  |
| 49 | 4 |  |
| 13 | 40 |  |
| 73 |  | - |
| 7 | 83 |  |
| 5 | 7 |  |
| 70 | 3 |  |
| 22 |  | 82 |
|  | 407 | 21 |
| 3,918 |  | 313 |
| 202 |  | 216 |
| 26 |  | 28 |
| 30 |  |  |
| 4,583 | $\$$ | 28 |

4

## LIABILITIES

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.6, outstanding (net of Treasury Stock) - 172.3 at September 30, 2007, and 177.1 at December 31, 2006

2
Additional Paid-In Capital 2,201
Retained Earnings
Treasury Stock, at cost, Common Shares - 14.6 at September 30, 2007, and 9.5 at December 31, 2006
Accumulated Other Comprehensive Income (Loss)
Total Stockholders' Equity
Total Liabilities and Stockholders' Equity


| (UADITED) | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, $\underline{2007}$ |  | $\begin{aligned} & \text { September 30, } \\ & \underline{\underline{2006}} \end{aligned}$ |  |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 164 | \$ | 248 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization(Includes \$4 Loss Related to Forest Fires in 2007) |  | 102 |  | 94 |
| Basis of Real Estate Sold |  | 45 |  | 66 |
| Deferred Income Taxes |  | (7) |  | 8 |
| Gain on Sales of Properties and Other Assets |  | (2) |  | - |
| Working Capital Changes Impacting Cash Flow: |  |  |  |  |
| Like-Kind Exchange Funds |  | (13) |  | (10) |
| Other Working Capital Changes |  | 18 |  | 18 |
| Expenditures for Real Estate Development |  | (13) |  | (5) |
| Other |  | 10 |  | 1 |
| Net Cash Provided By Operating Activities |  | 304 |  | 420 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Capital Expenditures (Excluding Timberland Acquisitions) |  | (59) |  | (60) |
| Timberlands Acquired |  | (96) |  | (22) |
| Proceeds from Sales of Properties and Other Assets |  | 3 |  | 1 |
| Other |  | 2 |  | (4) |
| Net Cash Used In Investing Activities |  | (150) |  | (85) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividends |  | (222) |  | (219) |
| Borrowings on Line of Credit |  | 2,179 |  | 2,167 |
| Repayments on Line of Credit |  | $(2,246)$ |  | $(2,144)$ |
| Repayment of Short-Term Debt |  | - |  | (50) |
| Proceeds from Issuance of Long-Term Debt |  | 350 |  | 216 |
| Principal Payments and Retirement of Long-Term Debt |  | (125) |  | (29) |
| Proceeds from Stock Option Exercises |  | 7 |  | 6 |
| Acquisition of Treasury Stock |  | (202) |  | (262) |
| Net Cash Used In Financing Activities |  | (259) |  | (315) |
| Increase (Decrease) In Cash and Cash Equivalents |  | (105) |  | 20 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 273 |  | 369 |
| End of Period | \$ | 168 | \$ | 389 |

# PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) 



## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)


## Plum Creek Timber Company, Inc.

Segment Data
(Unaudited)

|  | Third <br> Quarter <br> 2007 |  | Third Quarter 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Millions) |  |  |  |
| Revenues: |  |  |  |  |
| Northern Resources | \$ | 86 | \$ | 106 |
| Southern Resources |  | 121 |  | 115 |
| Real Estate |  | 94 |  | 129 |
| Manufacturing |  | 119 |  | 124 |
| Other |  | 4 |  | 5 |
| Eliminations. |  | (17) |  | (25) |
| Total Revenues ...................................... | S | 407 | \$ | 454 |
| Operating Income (Loss) |  |  |  |  |
| Northern Resources | \$ | 8 | \$ | 25 |
| Southern Resources |  | 39 |  | 38 |
| Real Estate |  | 61 |  | 72 |
| Manufacturing |  | 2 |  | 6 |
| Other |  | 3 |  | 4 |
| Other Costs and Eliminations........................ |  | (15) |  | (11) |
| Total Operating Income.......................... | \$ | 98 | \$ | 134 |

Plum Creek Timber Company, Inc
Selected Operating Statistics
(Unaudited)

## Sales Realization <br> Southern Resources <br> Sawlog

Pulpwood
Northern Resources
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

## Sales Volume <br> Southern Resources <br> Sawlog <br> Pulpwood

Total Harvest
Northern Resources

Lumber
Plywood
Fiberboard
(1) Represents prices at mill level.

Plum Creek Timber Company, Inc.
Land Sale Statistics
(Unaudited)

## Acres Sold

Small Non-strategic
Large Non-strategic
Conservation
HBU/Recreation
Development Properties
Conservation Easements

| 2007 |  |  |  |
| :---: | :---: | :---: | :---: |
| 1st Qtr | 2nd Qtr | 3rd Qtr | YTD |
| 8,645 | 21,255 | 30,735 | 60,635 |
| - | - | - | - |
| 4,210 | 480 | 2,650 | 7,340 |
| 3,750 | 8,695 | 10,400 | 22,845 |
| 45 | 595 | 890 | 1,530 |
| n/a | n/a | n/a | n/a |
| 16,650 | 31,025 | 44,675 | 92,350 |


| 2006 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
|  | 2nd Qtr Qtr |  | 3rd Qtr | 4th Qtr |  |

## Price per Acre

| Small Non-strategic | \$1,445 | \$1,295 | \$1,400 | \$1,370 | \$1,465 | \$1,270 | \$1,765 | \$1,730 | \$1,585 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Large Non-strategic | - | - | - | - | - | - | - | - | - |
| Conservation | \$1,740 | \$6,660 | \$2,150 | \$2,210 | \$2,085 | \$1,500 | \$3,865 | \$990 | \$1,695 |
| HBU/Recreation | \$4,300 | \$3,150 | \$3,675 | \$3,580 | \$5,310 | \$4,140 | \$3,775 | \$3,620 | \$4,070 |
| Development Properties | \$22,045 | \$21,260 | \$8,410 | \$13,795 | \$8,595 | \$5,295 | \$21,950 | \$14,995 | \$15,125 |
| Conservation Easements | - | - | - | - | \$1,300 | - | \$605 | - | \$885 |
| enue, (\$ millions) |  |  |  |  |  |  |  |  |  |
| Small Non-strategic | \$13 | \$28 | \$43 | \$84 | \$22 | \$15 | \$33 | \$26 | \$96 |
| Large Non-strategic | - | - | - | - | - | - | - | - | - |
| Conservation | \$7 | \$3 | \$6 | \$16 | \$5 | \$3 | \$18 | \$15 | \$41 |
| HBU/Recreation | \$16 | \$27 | \$38 | \$81 | \$17 | \$30 | \$30 | \$16 | \$93 |
| Development Properties | \$1 | \$13 | \$7 | \$21 | \$9 | \$4 | \$43 | \$9 | \$65 |
| Conservation Easements | - | - | - | - | \$8 | - | \$5 | - | \$13 |
|  | \$37 | \$71 | \$94 | \$202 | \$61 | \$52 | \$129 | \$66 | \$308 |

## Proceeds from Joint Ventures ${ }^{(1)}$ <br> \$2

Basis of Real Estate Sold
\$14
$\$ 22$
$\$ 2$
\$45

| 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| :---: | :---: | :---: | :---: | :---: |
| 15,050 | 11,765 | 19,040 | 14,240 | 60,095 |
| - | - | - | - | - |
| 2,580 | 2,185 | 4,600 | 15,020 | 24,385 |
| 3,095 | 7,225 | 7,875 | 4,575 | 22,770 |
| 1,075 | 645 | 1,970 | 635 | 4,325 |
| n/a | n/a | n/a | n/a | n/a |
| 21,800 | 21,820 | 33,485 | 34,470 | 111,575 |

## (\$ millions)

(1) Not reflected in the Land Sale Statistics (Acres Sold, Price per Acre and Revenue)

