## PLUM CREEK TIMBER COMPANY, INC. CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

|  | Quarter Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ \underline{2003} \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ \underline{2002} \end{gathered}$ |  |
|  | (In Millions, Except Per Share Amounts) |  |  |  |
| Revenues: |  |  |  |  |
| Timber | \$ | 156 | \$ | 157 |
| Real Estate |  | 23 |  | 23 |
| Manufacturing |  | 92 |  | 93 |
| Other |  | 2 |  | 2 |
| Total Revenues |  | 273 |  | 275 |
| Costs and Expenses: |  |  |  |  |
| Cost of Goods Sold: |  |  |  |  |
| Timber |  | 81 |  | 74 |
| Real Estate |  | 19 |  | 11 |
| Manufacturing |  | 96 |  | 89 |
| Other |  | 1 |  | - |
| Total Cost of Goods Sold |  | 197 |  | 174 |
| Selling, General and Administrative |  | 17 |  | 17 |
| Total Costs and Expenses |  | 214 |  | 191 |
| Operating Income |  | 59 |  | 84 |
| Interest Expense, net |  | 28 |  | 26 |
| Income before Income Taxes |  | 31 |  | 58 |
| Benefit (Provision) for Income Taxes |  | 2 |  | (2) |
| Net Income | \$ | 33 | \$ | 56 |
| Net Income per Share - Basic | \$ | 0.18 | \$ | 0.30 |
| Net Income per Share - Diluted | \$ | 0.18 | \$ | 0.30 |
| Weighted average number of Shares outstanding - Basic |  | 184.1 |  | 184.5 |
| Weighted average number of Shares outstanding - Diluted |  | 184.6 |  | 185.3 |


|  |  | $\begin{aligned} & \text { h 31, } \\ & 03 \end{aligned}$ |  | er 31, |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (In | illio |  |
| ASSETS |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash and Cash Equivalents | \$ | 208 | \$ | 246 |
| Restricted Advance from Customer |  | 17 |  | 4 |
| Accounts Receivable |  | 34 |  | 33 |
| Inventories |  | 61 |  | 58 |
| Investment in Grantor Trust |  | 11 |  | 10 |
| Deferred Tax Asset |  | 11 |  | 11 |
| Other Current Assets |  | 30 |  | 16 |
|  |  | 372 |  | 378 |
| Timber and Timberlands - Net |  | 3,579 |  | 3,599 |
| Property, Plant and Equipment - Net |  | 303 |  | 307 |
| Other Assets |  | 7 |  | 5 |
| Total Assets | \$ | 4,261 | \$ | 4,289 |
| LIABILITIES |  |  |  |  |
| Current Liabilities: |  |  |  |  |
| Current Portion of Long-Term Debt | \$ | 33 | \$ | 33 |
| Accounts Payable |  | 18 |  | 25 |
| Interest Payable |  | 38 |  | 21 |
| Wages Payable |  | 11 |  | 23 |
| Taxes Payable |  | 11 |  | 11 |
| Deferred Revenue |  | 26 |  | 18 |
| Liabilities Associated with Grantor Trust |  | 11 |  | 10 |
| Other Current Liabilities |  | 15 |  | 14 |
|  |  | 163 |  | 155 |
| Long-Term Debt |  | 1,468 |  | 1,170 |
| Lines of Credit |  | 412 |  | 669 |
| Deferred Tax Liability |  | 42 |  | 44 |
| Other Liabilities |  | 26 |  | 29 |
| Total Liabilities |  | 2,111 |  | 2,067 |

Commitments and Contingencies

## STOCKHOLDERS' EQUITY

Preferred Stock, \$0.01 par value, authorized shares - 75.0, outstanding - none
Common Stock, \$0.01 par value, authorized shares - 300.0, issued (including Treasury Stock) - 185.0 at March 31, 2003 and 184.9 at December 31, 2002


|  | March 31,$\underline{2003}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \text { March 31, } \\ \underline{2002} \end{gathered}$ |
|  | (In Millions) |  |  |  |
| Cash Flows From Operating Activities: |  |  |  |  |
| Net Income | \$ | 33 | \$ | 56 |
| Adjustments to Reconcile Net Income to |  |  |  |  |
| Net Cash Provided By Operating Activities: |  |  |  |  |
| Depreciation, Depletion and Amortization |  | 25 |  | 26 |
| Basis of Real Estate Sold (including Impairment Loss) |  | 17 |  | 9 |
| Deferred Income Taxes |  | (2) |  | - |
| Working Capital Changes |  | (23) |  | (15) |
| Other |  | (4) |  | (3) |
| Net Cash Provided By Operating Activities |  | 46 |  | 73 |
| Cash Flows From Investing Activities: |  |  |  |  |
| Property Additions (Excluding Tax-Deferred Exchanges) |  | (16) |  | (17) |
| Timberlands Acquired with Tax-Deferred Exchange Proceeds, Net |  | (1) |  | - |
| Net Cash Used In Investing Activities |  | (17) |  | (17) |
| Cash Flows From Financing Activities: |  |  |  |  |
| Dividend |  | (65) |  | - |
| Borrowings of Long-term Debt and Lines of Credit |  | 782 |  | 263 |
| Repayments of Long-term Debt and Lines of Credit |  | (741) |  | (241) |
| Proceeds from Stock Option Exercises |  | - |  | 14 |
| Acquisition of Treasury Stock |  | (43) |  | - |
| Net Cash Provided By (Used In) Financing Activities |  | (67) |  | 36 |
| Increase (Decrease) In Cash and Cash Equivalents |  | (38) |  | 92 |
| Cash and Cash Equivalents: |  |  |  |  |
| Beginning of Period |  | 246 |  | 193 |
| End of Period | \$ | 208 | \$ | 285 |

## Plum Creek Timber Company, Inc.

## Segment Data

(Unaudited)

| (In Millions) | FirstQuarter2003 |  | FirstQuarter2002 |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |
| Northern Resources ............................. | \$ | 81 | \$ | 78 |
| Southern Resources |  | 99 |  | 100 |
| Real Estate |  | 23 |  | 23 |
| Manufacturing |  | 92 |  | 93 |
| Other |  | 2 |  | 2 |
| Eliminations.......................................... |  | (24) |  | (21) |
| Total Revenues .................................... | \$ | 273 | \$ | 275 |
| Operating Costs and Expenses: |  |  |  |  |
| Northern Resources | \$ | 58 | \$ | 58 |
| Southern Resources |  | 50 |  | 45 |
| Real Estate |  | 19 |  | 11 |
| Manufacturing |  | 97 |  | 91 |
| Other |  | 1 |  | - |
| Other Costs and Eliminations. |  | (11) |  | (14) |
| Total Costs and Expenses........................ | \$ | 214 | \$ | 191 |
| Operating Income (Expenses): |  |  |  |  |
| Northern Resources | \$ | 23 | \$ | 20 |
| Southern Resources |  | 49 |  | 55 |
| Real Estate . |  | 4 |  | 12 |
| Manufacturing |  | (5) |  | 2 |
| Other ........... |  | 1 |  | 2 |
| Other Costs and Eliminations........................ |  | (13) |  | (7) |
| Segment Operating Income..................... | \$ | 59 | \$ | 84 |

Plum Creek Timber Company, Inc.
Selected Operating Statistics
(Unaudited)
Sales Realization
Southern Resour
Sawlog
Pulpwood

Sawlog
Pulpwood
Northern Resources
Sawlog
Sawlog
Pulpwood
Lumber (1)
Plywood (1)
Fiberboard (1)

|  |  | 2002 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1st Qtr } \\ & 2003 \end{aligned}$ | $\begin{gathered} \hline \text { 1st Qtr } \\ 2002 \end{gathered}$ | $\begin{gathered} \hline \text { 2nd Qtr } \\ 2002 \end{gathered}$ | $\begin{gathered} \hline \text { 3rd Qtr } \\ 2002 \end{gathered}$ | $\begin{gathered} \text { 4th Qtr } \\ 2002 \end{gathered}$ | $\begin{aligned} & \hline \text { YTD } \\ & 2002 \end{aligned}$ |
| Units |  |  |  |  |  |  |
| \$/Ton Stumpage | \$36 | \$37 | \$39 | \$39 | \$35 | \$38 |
| \$/Ton Stumpage | \$8 | \$8 | \$8 | \$8 | \$7 | \$8 |
| \$/Ton Delivered | \$65 | \$63 | \$67 | \$70 | \$69 | \$67 |
| \$/Ton Delivered | \$28 | \$26 | \$27 | \$28 | \$28 | \$27 |
| \$/MBF | \$368 | \$430 | \$422 | \$416 | \$373 | \$410 |
| \$/MSF | \$311 | \$311 | \$316 | \$313 | \$311 | \$313 |
| \$/MSF | \$342 | \$308 | \$318 | \$338 | \$334 | \$325 |

## Sales Volume Southern Resources

Sawlog
Pulpwood
Total Harvest

## Northern Resources <br> Sawlog <br> Pulpwood Total Harvest

Lumber
Plywood
Fiberboard

## Real Estate Revenue

(1) Represents prices at mill level.

