

# Earnings Release 2<sup>nd</sup> Quarter — 2005

Weyerhaeuser Company July 21, 2005



#### Forward-looking Statement

This presentation contains statements concerning the company's future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Some of these forward-looking statements can be identified by the use of forward-looking terminology such as "expects," "may," "will," "believes," "should," "approximately," anticipates," "estimates," and "plans," and the negative or other variations of those terms or comparable terminology or by discussions of strategy, plans or intentions. In particular, some of these forwardlooking statements deal with expectations regarding the company's markets in the third quarter; expected earnings and performance of the company's business segments during the third quarter, demand and pricing for the company's products in the third quarter, supply, raw material and freight costs, reduced timber harvest in the third quarter maintenance downtime, and land and new home sales. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts; market demand for the company's products, which may be tied to the relative strength of various U.S. business segments; energy prices; performance of the company's manufacturing operations; the successful execution of internal performance plans; the level of competition from domestic and foreign producers; the effect of forestry, land use, environmental and other governmental regulations; fires, floods and other natural disasters; disruption of transportation and legal proceedings. The company is also a large exporter and is affected by changes in economic activity in Europe and Asia, particularly Japan, and by changes in currency exchange rates, particularly the relative value of the U.S. dollar to the Euro and the Canadian dollar; and restrictions on international trade or tariffs imposed on imports, including the countervailing and dumping duties imposed on the company's softwood lumber shipments from Canada to the United States. These and other factors that could cause or contribute to actual results differing materially from such forward looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.



### Statements Relating to Non-GAAP Financial Measures

 During the course of this presentation, certain non-U.S. GAAP financial information will be presented. A reconciliation of those numbers to U.S. GAAP financial measures is included in this presentation which is available on the company's website at www.weyerhaeuser.com

#### 2005 Q2 Earnings Summary

\$ in Millions except EPS	2004				2005	
	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>
Operating Earnings before Special Items						
Timberlands	\$ 159	\$ 201	\$ 174	\$ 217	\$ 203	\$ 210
Wood Products	185	464	320	36	132	222
Cellulose Fiber and White Papers	(22)	14	80	35	19	16
Containerboard, Packaging & Recycling	28	62	94	81	64	99
Real Estate & Related Assets	120	118	155	217	183	156
Corporate and Other	(64)	(67)	(45)	(7)	(17)	(22)
<b>Total Operating Earnings before Special Items</b>	\$ 406	\$ 792	\$ 778	\$ 579	\$ 584	\$ 681
Special Items	(31)	(16)	306	(40)	(20)	103
Total Operating Earnings	\$ 375	\$ 776	\$1,084	\$ 539	\$ 564	\$ 784
Interest Expense, net	(192)	(217) <sup>1</sup> .	(184)	$(236)^{1}$	(196)	(176)
Income Taxes	(62)	(190)	(306)	(104)	(129)	$(188)^{2}$
Net Income	<u>\$ 121</u>	\$ 369	\$ 594	\$ 199	\$ 239	\$ 420
Diluted EPS	\$ 0.54	\$ 1.57	\$ 2.45	\$ 0.82	\$ 0.98	\$ 1.71
Diluted EPS before Special Items	\$ 0.62	\$ 1.67	\$ 1.62	\$ 1.07	\$ 1.03	\$ 1.34

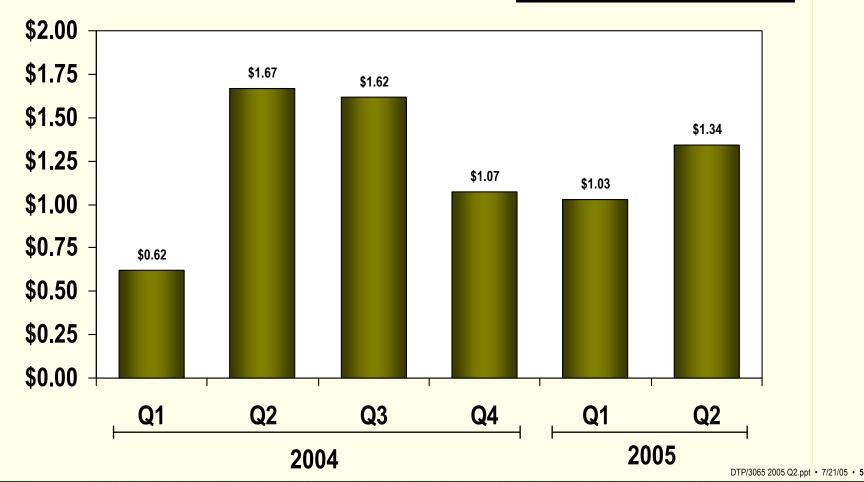
<sup>1.</sup> Interest expense included \$21 MM loss in 2004Q2 and \$52 MM loss in 2004Q4 on early extinguishment of debt.

<sup>2.</sup> Income taxes included \$44 MM of taxes in 2005Q2 related to the planned repatriation of \$1.1 billion of eligible Canadian earnings.



#### Diluted EPS Before Special Items

A reconciliation to GAAP EPS is available at www.weyerhaeuser.com



#### Earnings per Share Reconciliation

	2004				2005	
	Q1	Q2	Q3	Q4	Q1	Q2
Diluted EPS before Special Items	\$ 0.62	\$ 1.67	\$ 1.62	\$ 1.07	\$ 1.03	\$ 1.34
Integration and Restructuring	(0.04)					
Charges for Closure of Facilities			(0.03)		(0.02)	
Gain (Loss) on Sale of Assets	0.10		0.74	0.10		0.45
<b>Deferred Gains from Previous Timberland Sales</b>						0.15
Litigation Charges	(0.14)	(0.04)			(0.03)	(0.05)
Hardboard Siding Reserve Reduction			0.05			
BC Tenure Reallocation			0.07			
Effect of Change in Acctg Principle				(0.07)		
Loss on Early Extinguishment of Debt		(0.06)		(0.14)		
Asset Impairment				(0.08)		
Donated Technology				(0.06)		
Tax Expense on Dividend Repatriation						(0.18)
Diluted EPS (GAAP)	\$ 0.54	\$ 1.57	\$ 2.45	\$ 0.82	\$ 0.98	\$ 1.71
•	\$ 0.54	\$ 1.57	\$ 2.45	\$ 0.82	\$ 0.98	

## Earnings per Share Comparison 2005 Q1 vs. 2005 Q2

